

# Clal Insurance Enterprises Holdings Ltd.



**As of March 31, 2022**

This report is an unofficial translation from the Hebrew language and is intended for convenience purposes only.

The binding version of the report is in the Hebrew language only.



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The Board of Directors' Report regarding the state of the corporation's affairs for the period ended March 31, 2022 (hereinafter: the "**Board of Directors' Report**") reviews the principal changes which occurred in the operations of Clal Insurance Enterprises Holdings Ltd. (hereinafter: the "**Company**") in the first three months of 2022 (hereinafter: the "**Reporting Period**").

The Board of Directors' Report was prepared in accordance with the Securities Regulations (Periodic and Immediate Reports), 1970. The Board of Directors' Report with respect to insurance business operations was prepared in accordance with the Insurance Business Control Regulations (Particulars of Report), 1998, and in accordance with circulars issued by the Commissioner of the Capital Markets, Insurance and Savings (hereinafter: the "**Commissioner**"), and based on the assumption that the reader also has available the full periodic report for the year ended December 31, 2021 (hereinafter: the "**Periodic Report**" and/or the "**Annual Financial Statements**").

## **1. Description of the Company's Controlling Shareholders**

In the Commissioner's letter dated December 8, 2019, it was stated that there is no entity which holds the Company's means of control, either directly or indirectly.

For additional details regarding the holdings in the Company during the reporting period, see Note 1 to the financial statements.



## 2. Board of Directors' Remarks Regarding the Corporation's Business Position

### 2.1 Financial information by operating segments (for details regarding operating segments, see Note 4 to the financial statements).

#### A. The Company's results during the reporting period

Comprehensive income after tax attributable to the Company's shareholders in the reporting period amounted to a total of approximately NIS 221 million, as compared with comprehensive income of approximately NIS 402 million in the corresponding period last year.

During the reporting period, a decrease was recorded in insurance reserves due to the increase in the risk-free interest rate curve, in the amount of approximately NIS 563 million, as compared with the increase of the reserves in the amount of approximately NIS 91 million in the corresponding period last year, as specified in the following table.

On the other hand, the decrease in income during the reporting period was mostly due to the decrease in the returns which the Company achieved in capital markets, such that a negative financial margin was recorded in life insurance, in the amount of approximately NIS 128 million, and a liability to policyholders was created with respect to the collection of variable management fees in profit-sharing policies in life insurance in the amount of approximately NIS 100 million, and loss was recorded from investments not allocated to segments in the amount of approximately NIS 30 million, as compared with a positive financial margin in life insurance in the amount of approximately NIS 520 million, and income from investments not allocated to segments in the amount of approximately NIS 209 million in the corresponding period last year.

During the reporting period, a change for the worse in underwriting was recorded in the motor property and compulsory motor branches, while on the other hand, underwriting improvement was recorded in the liabilities branches, and an improvement in risk profit in risk of death and loss of working capacity products, as specified below in sections 2.1.1-2.1.2.

During the reporting period, gross premiums earned, contributions and receipts with respect to investment contracts amounted to a total of approximately NIS 7,176 million, as compared with a total of approximately NIS 5,544 million in the corresponding period last year, an increase of approximately 29%. The increase was mostly due to receipts with respect to pure savings products in the life insurance segment, the increase in contributions in provident funds, and the increase in premiums in non-life insurance, life insurance, and the health segment, while maintaining a similar level of expenses as in the corresponding period last year.

The foregoing resulted in a decrease in the ratio between general and administrative expenses and fees, marketing expenses and other acquisition expenses to total gross premiums earned, contributions and receipts in respect of investment contracts, to a ratio of approximately 10.4% during the reporting period, as compared with a ratio of approximately 12.8% in the corresponding period last year.

During the reporting period, the assets managed by Clal Pension and Provident Funds increased. The increase in managed assets was due to the improvement in the scopes of incoming transfers, and occurred despite the negative impact of the returns on assets during the reporting period. There was also a significant increase in management fee revenues, in both pension and provident funds, relative to the reporting period last year, as well as an increase in the segments' profitability, respectively, as compared with the corresponding period last year. For additional details, see sections 2.1.1.3 and 2.1.1.4 below.

Assets managed by the Company as of March 31, 2022 amounted to a total of approximately NIS 290 billion, as compared with a total of approximately NIS 286 billion as of December 31, 2021, an increase of approximately 1.3%.

Return on equity in annual terms during the reporting period amounted to a rate of 11.4%, as compared with a rate of 25.5% in the corresponding period last year.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.1 Financial information by operating segments (Cont.)

#### A. The Company's results during the reporting period (Cont.)

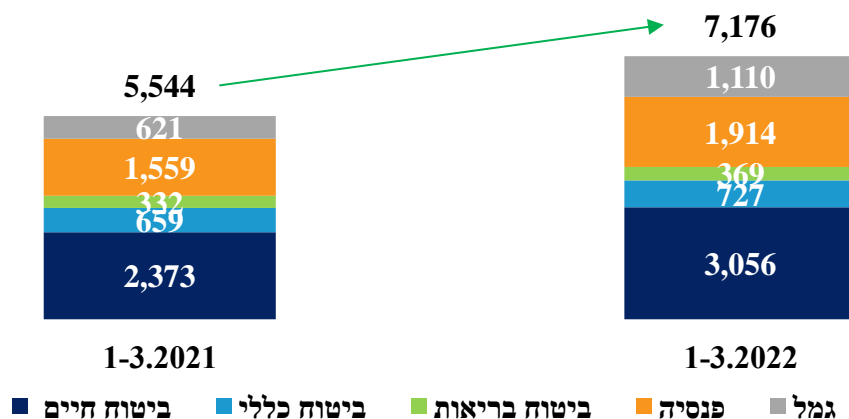
The results during the reporting period and in the corresponding period last year, as specified below, include (inter alia) the following effects (for details regarding additional effects on the operating segments' results, see section B below).

NIS in millions	1-3		Year
	2022	2021	2021
	Unaudited		Audited
<b>Life insurance -</b>			
Change in the discount interest rate used to calculate pension reserves	78	47	83
Change in pension reserves following the decreased forecast of future income (K factor)	233	(35)	28
<b>Total effect of interest rate changes on the liability to supplement the annuity and paid pension reserves</b>	<b>310</b>	<b>12</b>	<b>111</b>
Change in other assumptions used in the calculation of liabilities to supplement annuity reserves	-	-	(28)
Change in estimated duration of loss of working capacity claims	-	-	(59)
<b>Total special effects - life insurance</b>	<b>310</b>	<b>12</b>	<b>24</b>
Financial effects on reserves in non-life insurance	17	(27)	(59)
<b>Total special effects - non-life insurance</b>	<b>17</b>	<b>(27)</b>	<b>(59)</b>
Change in actuarial assumptions in the liability adequacy test (LAT)	-	-	(76)
Financial impact in the liability adequacy test (LAT)	236	(76)	42
<b>Total long-term care in the health segment *)</b>	<b>236</b>	<b>(76)</b>	<b>(34)</b>
<b>Total special effects before tax</b>	<b>563</b>	<b>(91)</b>	<b>(69)</b>

\*) The decrease of the provision in the health segment during the reporting period constituted most of the LAT provision in that segment, such that, as of the reporting date, the balance of the LAT provision for long term care in the health segment amounted to a total of approximately NIS 42 million.

#### B. Additional main details and additional main effects, by segments

##### Gross premiums earned, contributions and receipts in respect of investment contracts:



Dark blue – life insurance | Light blue – non-life insurance | Green – health insurance | Orange – pension | Grey – provident



Presented below are details regarding comprehensive income, distributed by segments:

	Item	1-3		Year
		2022	2021	2021
NIS in millions		Unaudited		Audited
<b>Life insurance</b>	2.1.1.1	<b>244</b>	424	1,107
<b>Pension</b>	2.1.1.4	<b>7</b>	5	28
<b>Provident</b>	2.1.1.3	<b>2</b>	1	8
<b>Total long term savings division</b>		<b>253</b>	430	1,143
<b>Non-life insurance</b>	2.1.2	<b>(102)</b>	10	112
<b>Health</b>	2.1.3	<b>256</b>	-	193
<b>Financing expenses</b>	2.1.6	<b>46</b>	38	186
<b>Other and items not included in the insurance branches</b>	2.1.4	<b>(28)</b>	202	808
<b>Total comprehensive income (loss) before tax</b>		<b>332</b>	605	2,068
<b>Taxes (tax benefit) on comprehensive income</b>		<b>110</b>	202	661
<b>Total comprehensive income (loss) for the period, net of tax</b>		<b>222</b>	403	1,407
<b>Attributable to Company shareholders</b>		<b>221</b>	402	1,402
Attributable to non-controlling interests		-	1	5
<b>Return on equity in annual terms (in percent) *</b>		<b>11.4</b>	25.5	22.3

\*) Return on equity is calculated by dividing the profit for the period attributable to the company's shareholders, by the equity as of the beginning of the period attributable to shareholders in the company.

### C. Events after the reporting date

1. Max - After the reporting date, the Company engaged in a non-binding memorandum of understanding to acquire Max IT Finance Ltd. (Max). For additional details, see Note 8(e) to the financial statements.
2. Market developments - During the reporting period, prices in capital markets declined, and during the period from the balance sheet date until proximate to the approval date of the financial statements, significant declines were recorded.

Market declines resulted in losses in the nostro portfolio, and negative real returns were recorded in profit sharing insurance policies which, until the losses have been recouped, will prevent the Company from collecting variable management fees, as of the reporting date, in the amount of approximately NIS 100 million. During the period from the reporting date until proximate to the publication date of the report, the balance increased in an amount estimated at an additional approximately NIS 250 million, such that the estimated balance, proximate to the publication date of the report, was approximately NIS 350 million before tax.

After the reporting date, the risk-free interest rate curve increased again. Further to that stated in Note 38(e)(e1) and (e2) to the financial statements, an increase in interest rates may lead to a decrease in paid pension liabilities and in the liability to supplement annuity reserves, including due to changes to the K factor, in life insurance, in an update to the provisions for long-term care insurance as part of the liability adequacy test (LAT), and a decrease in insurance liabilities in non-life insurance in the compulsory, liabilities and personal accidents branches.

At this stage it is not possible to estimate the consequences of the declines in financial markets and the increase of the risk-free interest rate curve during this period on the financial results for the second quarter of 2022, and the foregoing does not constitute any estimate of the Company's projected financial results in 2022, or regarding the economic solvency ratio, due, inter alia, to the uncertainty regarding the effects that the foregoing developments may have on the estimated insurance liabilities of Clal Insurance, with respect to the effect of the increase in the interest rate curve on the fair value of debt assets, and with respect to continued developments in the aforementioned markets.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.1 Financial information by operating segments (Cont.)

#### 2.1.1. Long-term savings

##### 2.1.1.1. Life insurance operations

Life insurance	1-3		Note
	2022	2021	
Gross premiums earned	1,791	1,467	The increase in premiums was mostly due to the increase in incoming transfers with respect to pure savings products.
Comprehensive income	244	424	The decrease in income during the reporting period was mostly due to gross real returns in profit sharing policies, at a negative rate of 1.44%, as compared with a positive rate of 4.70% last year, such that a negative financial margin was recorded in the amount of approximately NIS 128 million, and a liability to policyholders was actually created with respect to the collection of variable management fees in the portfolio of profit-sharing policies in life insurance in the amount of approximately NIS 100 million, as compared with the positive financial margin of approximately NIS 520 million last year. Out of these amounts, no variable management fees were collected during the reporting period, as compared with the collection of variable management fees in the amount of approximately NIS 248 million last year. This effect was mostly offset by the decrease in reserves due to the interest rate increase and additional financial effects in the amount of approximately NIS 310 million during the reporting period, as compared with a decrease in reserves in the amount of approximately NIS 12 million last year, and the improvement in risk profit in risk of death and loss of working capacity products.
Redemption rates of life insurance policies from the average reserve, in annual terms	1.7%	1.4%	

**Investment income (loss) applied to policyholders in profit sharing policies** - Presented below are details regarding the estimated total of investment income (loss) which was applied to policyholders in life insurance and profit sharing investment contracts, calculated based on the returns and balances of the insurance reserves in the Company's business reports (NIS in millions):

Investment income (loss) applied to policyholders after management fees	(2,132)	2,543
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#### 2.1.1.2 Data regarding premiums earned, management fees and financial margin in life insurance:

NIS in millions	Q1		Year
	2022	2021	2021
Variable management fees	-*)	248	689
Fixed management fees	155	135	573
<b>Total management fees</b>	<b>155</b>	<b>383</b>	<b>1,261</b>
<b>Total financial margin and management fees</b>	<b>128</b>	<b>520</b>	<b>1,699</b>
Current premiums	1,323	1,261	5,175
Non-recurring premiums	468	206	1,216
<b>Total gross premiums earned</b>	<b>1,791</b>	<b>1,467</b>	<b>6,391</b>
Current premiums	9	10	37
Non-recurring premiums	1,256	896	5,993
<b>Total premiums with respect to pure savings</b>	<b>1,265</b>	<b>906</b>	<b>6,030</b>

\*) As of March 31, 2022, negative real returns were recorded in the profit sharing insurance policies which, until the loss has been recouped, will prevent the Company from collecting variable management fees in the amount of approximately NIS 100 million before tax. This trend continued from the reporting date until the publication date of the report. For additional details, see section 2.1(c) above.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.1 Financial information by operating segments (Cont.)

#### 2.1.1. Long-term savings (Cont.)

##### 2.1.1.2 Data regarding premiums earned, management fees and financial margin in life insurance: (Cont.)

Details regarding the rates of return in profit-sharing policies

NIS in millions	Policies issued during the years 1992 to 2003 (Fund J)			Policies issued beginning in 2004 (New Fund J)		
	2022	2021	2021	2022	2021	2021
Real return before payment of management fees	(1.44)	4.70	13.37	(1.96)	4.41	11.64
Real return after payment of management fees	(1.58)	3.88	10.84	(2.18)	4.16	10.62
Nominal return before payment of management fees	(0.28)	4.81	16.09	(0.81)	4.51	14.32
Nominal return after payment of management fees	(0.42)	3.99	13.50	(1.03)	4.27	13.27

#### 2.1.1.3 Provident fund operations

	1-3		Note
	2022	2021	
<b>Comprehensive income</b>	2	1	
<b>Contributions</b>	1,110	621	The increase was due to the increase in routine deposits and one-time deposits in accordance with section 190.

#### 2.1.1.4 Pension operations

	1-3		Note
	2022	2021	
<b>Comprehensive income</b>	7	5	The increase in income during the reporting period was due to the increase in income from management fees, due to the growth of the managed portfolio, which was partly offset by the decrease in investment income in the nostro portfolio relative to last year.
<b>Contributions</b>	1,914	1,559	

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.1 Financial information by operating segments (Cont.)

#### 2.1.2 Non-life insurance - Presented below is the distribution of premiums and comprehensive income:

	1-3		Note
	2022	2021	
<b>Non-life insurance</b>			
Gross premiums	852	796	The increase in premiums was due to individual business operations and commercial motor in compulsory motor and motor property, and the increase in liabilities insurance in large businesses.
Comprehensive income	(102)	9	The transition from income to loss during the reporting period was mostly due to the decrease in surplus investment income over the income required to cover the increase in insurance liabilities, and the change for the worse in underwriting, mostly in motor property. On the other hand, a decrease of reserves was performed due to the impact of the interest rate environment, in the amount of approximately NIS 17 million, as compared with an increase of the reserves in the amount of approximately NIS 27 million last year.
<b>Motor property</b>			
Gross premiums	250	234	The increase in premiums during the reporting period was mostly due to individual business operations and commercial motor.
Comprehensive income before tax	(51)	15	The transition from income to loss during the reporting period was mostly due to the increase of the average claim and of the prevalence rate relative to last year, and the decrease in surplus investment income over the income required to cover the increase in insurance liabilities.
Gross LR	105%	66%	
LR on retention	99%	59%	
Gross CR	131%	92%	
CR on retention	127%	91%	
<b>Compulsory motor</b>			
Gross premiums	182	164	The increase in premiums during the reporting period and during the quarter was due to the growth of individual business operations and commercial motor.
Comprehensive income (loss)	(54)	(17)	The increase in loss during the reporting period was mostly due to the decrease in surplus investment income over the income required to cover the increase in insurance liabilities. On the other hand, reserves were increased due to the impact of the interest rate environment in the amount of approximately NIS 1 million, as compared with an increase of the reserves in the amount of approximately NIS 14 million last year.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.2 Financial information by operating segments (Cont.)

#### 2.1.2 Non-life insurance - presented below is the distribution of premiums and comprehensive income (Cont.)

	1-3		Note
	2022	2021	
<b>Property and others branches</b>			
Gross premiums	235	239	
Comprehensive income	16	16	
Gross LR	39%	16%	
LR on retention	23%	25%	
Gross CR	62%	40%	
CR on retention	65%	72%	
<b>Credit insurance</b>			
Gross premiums	33	29	
Comprehensive income	4	8	8 The decrease in income was due to accrued loss in the investment portfolio in the current period of capital market declines, as compared with investment income which were recorded last year.
LR on retention	26%	27%	
CR on retention	50%	54%	
<b>Liability branches</b>			
Gross premiums	151	130	130 The increase in premiums during the reporting period was mostly due to the growth of large businesses.
Comprehensive loss	(17)	(12)	(12) The increase in loss during the reporting period was mostly due to the decrease in surplus investment income over the income required to cover the increase in insurance liabilities. On the other hand, a decrease of reserves was performed due to the impact of the interest rate environment in the amount of approximately NIS 16 million, as compared with an increase of the reserves in the amount of approximately NIS 12 million last year.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.1 Financial information by operating segments (Cont.)

#### 2.1.3. Health insurance

	Q1		Note
	2022	2021	
<b>Premiums Earned Gross</b>	<b>369</b>	332	The increase in premiums was mostly due to the increase in the Company's individual business operations.
<b>Comprehensive income (loss)</b>	<b>256</b>	-	The increase to income during the reporting period was mostly due to the decrease of the provision with respect to the liability adequacy test (LAT) in the amount of approximately NIS 236 million, as compared with an increase of the provision in the amount of approximately NIS 76 million last year. The decrease of the provision during the reporting period constituted most of the LAT provision, such that, as of the reporting date, the provision is in an immaterial amount. This effect was partly offset by investment loss during the reporting period, which resulted in a decrease in surplus investment income over the income required to cover the increase in insurance liabilities, relative to the corresponding period last year.

	Q1		Note
	2022	2021	
<b>Long-term care branch - comprehensive income (loss)</b>			
Individual	<b>245</b>	(44)	The transition to income during the reporting period was mostly due to the decrease of the provision with respect to the liability adequacy test (LAT) in the amount of approximately NIS 236 million, as compared with the increase in the amount of approximately NIS 76 million in the corresponding period last year. This increase was partly offset by the decrease in surplus investment income over the income required to cover the increase in insurance liabilities during the reporting period, relative to the corresponding period last year.
Collectives, including health funds	<b>24</b>	24	
<b>Illness and hospitalization branch - comprehensive income (loss)</b>			
Long term	<b>(7)</b>	24	The transition to loss was mostly due to investment loss during the reporting period, which led to a decrease in surplus investment income over the income required to cover the increase in insurance liabilities, as compared with the corresponding period last year.
Short term	<b>(6)</b>	(4)	

Details regarding investment income which was applied to policyholders in health insurance policies of the profit sharing nursing type:

NIS in millions	Profit sharing long-term care policies of the individual and collective types		
	Q1		
	2022	2021	2021
Investment income (loss) applied to policyholders	(3)	47	808

#### 2.1.4. Other and items not included in the insurance branches

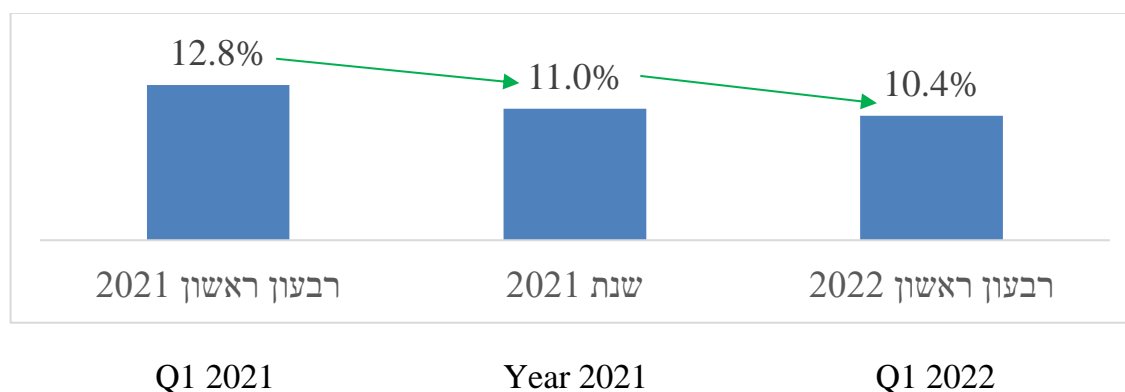
NIS in millions	1-3	
	2022	2021
Total comprehensive income (loss) before tax	(28)	202

**Reporting period** - The transition to loss during the reporting period was mostly due to investment losses in the amount of approximately NIS 30 million during the reporting period, as compared with investment income in the amount of approximately NIS 209 million in the corresponding period last year.

#### 2.1.5 General and administrative expenses

General and administrative expenses amounted to a total of approximately NIS 227 million, as compared with a total of approximately NIS 225 million last year.

Presented below is the proportion of expenses and commissions relative to income:



#### 2.1.6 Financing expenses in operations which are not allocated to segments

The Group's financing expenses are mostly affected by the change in the known consumer price index (see Note 2 to the financial statements) and by raisings and repayments of debt.

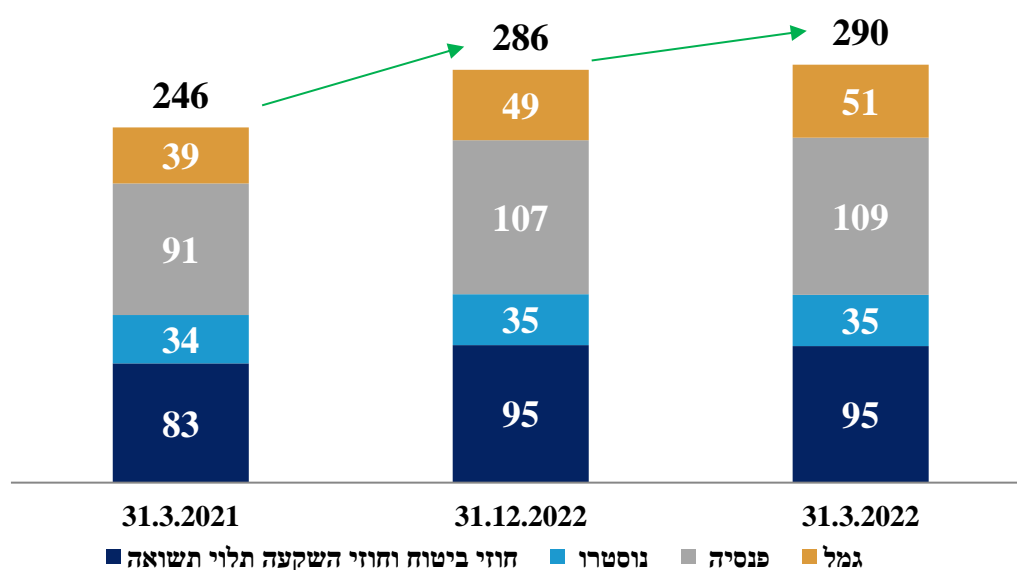
Financing expenses in the reporting period amounted to a total of approximately NIS 46 million, as compared with approximately NIS 38 million in the corresponding period last year. The increase in financing expenses was due, inter alia, to the increase of the known consumer price index at a rate of approximately 1.2%, as compared with the increase of approximately 0.1% last year.

## 2.2 Principal data from the consolidated statements of financial position

### 2.2.1. Assets

NIS in millions	As of March 31		As of December 31	Rate of change since December
	2022	2021	2021	%
Other financial investments	35,417	33,635	35,201	1
<b>Assets managed for others (non-nostro) in the Group (NIS in millions):</b>				
For investment-linked insurance contracts and investment contracts	94,940	82,639	95,457	(1)
For provident fund members <sup>1)</sup>	50,617	38,666	48,706	4
For pension fund members <sup>*)</sup>	109,001	91,294	106,808	2
<b>Total assets managed for others</b>	<b>254,558</b>	<b>212,599</b>	<b>250,971</b>	<b>1</b>
<b>Total managed assets</b>	<b>289,975</b>	<b>246,234</b>	<b>286,172</b>	<b>1</b>
*) Out of this amount, total assets managed by Atudot Havatika				
	13,092	12,304	13,573	(4)

1. The consolidated financial statements do not include the assets managed in provident funds (except for a provident fund regarding which Clal Insurance accepted upon itself an undertaking to deliver minimum guaranteed annual returns) and pension funds. For additional details, see Note 3(a)(2) to the annual financial statements.



Black – investment-linked insurance contracts and investment contracts | Blue – Nostro | Grey – Pension | Orange - Provident

### 2.2.2. Financial liabilities

As of the balance sheet date, the Group has deferred liability notes which were issued for capital purposes and balances which are used for operating activities. The Company has no balance of debt other than balances for operating activities.



### **2.2.3. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)**

#### **2.2 Principal data from the consolidated statements of financial position (Cont.)**

##### **2.2.3. Capital and capital requirements**

###### **A. Capital requirements in accordance with the provisions for implementation of an economic solvency regime (see section 1 below)**

The insurance companies in the Group are subject to the provisions of the Solvency II-based economic solvency regime in accordance with the provisions of the Commissioner's circular entitled "amendment to the consolidated circular regarding provisions for the implementation of a Solvency II-based economic solvency regime for insurance companies", which was published on October 14, 2020.

On May 30, 2022, Clal Insurance approved and published the economic solvency ratio report as of December 31, 2021, which is available on the Group's website at <https://www.clalbit.co.il/aboutclalinsurance/financialstatementsandpressrelease/>

It is noted that the calculation of the economic solvency ratio is based on data and models which may differ from those used by the Company in the financial reports, and which are based, inter alia, on forecasts and assumptions which rely, for the most part, on past experience. In particular, and as specified in the economic solvency regime circular, the calculation of the economic solvency ratio is significantly based on the embedded value calculation model. For additional details regarding the capital requirements which apply to the Group's member companies, see Note 16(e) to the annual financial statements.

In accordance with the principles for calculating the discount during the distribution period under the Solvency II-based economic solvency regime, and in accordance with the instructions for adopting the economic solvency regime, the discount amount will be recalculated once every two years, or as a minimum, in case of a significant change in the insurance company's risk profile or business structure, and in accordance with the Commissioner's requirements, if he believes that a change in circumstances has occurred since then. After two years, The Company conducted a recalculation of the discount amount, and received the Commissioner's approval for the recalculation and for the discount amount, in the scope of NIS 6,780 million.

For additional information, including a general description of the economic solvency regime, the general underlying principles of the regime, the methodology for calculation of the economic balance sheet and of the solvency capital requirement, provisions with respect to the distribution period, a general overview of directives issued by the Commissioner of Capital Markets in connection with the economic solvency ratio report, definitions of key concepts, remarks and clarifications, see also sections 1, 3.1, 4.1 and 5.1 of the economic solvency ratio report of Clal Insurance as of December 31, 2021.

The calculation which Clal Insurance conducted as of December 31, 2021 was audited<sup>1</sup> by the auditors.

Presented below are data regarding the solvency ratio and minimum capital requirement of Clal Insurance in accordance with the Solvency II regime.

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<sup>1</sup> The audit was conducted in accordance with ISAE 3400 - The Examination of Prospective Financial Information.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.2 Principal data from the consolidated statements of financial position (Cont.)

#### 2.2.3. Capital and capital requirements (Cont.)

##### 1. Economic solvency ratio

<u>As of December 31</u>	<u>2021</u>	<u>2020</u>
<u>NIS in millions</u>	<u>Audited</u>	
Equity for the purpose of the solvency capital requirement	15,520	12,957
Solvency capital requirement	9,261	8,449
Surplus	6,259	4,509
<b>Economic solvency ratio (in percent)</b>	<b>168%</b>	<b>153%</b>
<b>Impact of significant equity transactions which took place during the period between the calculation date and the publication date of the Company's economic solvency ratio report</b>		
Raising (repayment) of equity instruments		(112)
Equity for the purpose of the solvency capital requirement	5,520	12,845
Surplus	6,259	4,396
<b>Economic solvency ratio (in percent)</b>	<b>168%</b>	<b>152%</b>

For details regarding the solvency ratio without implementation of the transitional provisions in the distribution period, and without adjustment of the stock scenario, and regarding the target solvency ratio and restrictions which apply to the Company regarding dividend distributions, see section 3 below.

For events during the reporting period and after the reporting date, and for their potential effects on the solvency ratio, see section 2.1(a)-(c) above.

##### 2. Minimum capital requirement (MCR)

<u>As of December 31</u>	<u>2021</u>	<u>2020</u>
<u>NIS in millions</u>	<u>Audited</u>	
MCR	2,315	2,112
Equity for the purpose of MCR	11,575	9,165

##### 3. Solvency ratio without implementation of the transitional provisions in the distribution period, and without adjustment of the stock scenario

In accordance with the letter which was published by the Authority in October 2017 (hereinafter: the "Letter"), an insurance company will be entitled to distribute dividends only if, after the performance of the distribution, the company has a minimum solvency ratio of 100% according to the economic solvency regime, calculated without the transitional provisions, and subject to the solvency ratio target which was determined by the insurance company's board of directors. This ratio will be calculated without the expedient which was given with respect to the original difference attributed to the acquisition of the activities of provident funds and managing companies. The letter also included provisions regarding reporting to the Commissioner.

Presented below are data regarding the economic solvency ratio of Clal Insurance, calculated without the provisions with respect to the distribution period and the stock scenario adjustment.

##### Solvency ratio without implementation of the transitional provisions in the distribution period, and without adjustment of the stock scenario

<u>As of December 31</u>	<u>2021</u>	<u>2020</u>
<u>NIS in millions</u>	<u>Audited</u>	
Equity for the purpose of the solvency capital requirement	11,058	9,686
Solvency capital requirement	12,034	10,509
Deficit	(976)	(823)
<b>Economic solvency ratio in percent</b>	<b>92%</b>	<b>92%</b>
<b>Impact of significant equity transactions which took place during the period between the calculation date and the publication date of the Company's economic solvency ratio report</b>		
Raising (repayment) of equity instruments	-	(112)
Equity for the purpose of the solvency capital requirement	11,058	9,585
Surplus (deficit)	(976)	(925)
<b>Economic solvency ratio in percent</b>	<b>92%</b>	<b>91%</b>
<b>The capital surplus in light of the equity transactions which were executed during the period between the calculation date and the publication date of the economic solvency ratio report, relative to the Board of Directors' target (see section B below):</b>		
Target economic solvency ratio of the Board of Directors (in percent) *)	-	-
Capital deficit relative to target	-	-

\*) With respect to 2020, capital targets were determined as specified in section B below. Targets were not determined with respect to the solvency ratio without adopting the transitional provisions for the distribution period, and this ratio will be created in accordance with those targets until the end of 2032.

## **2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)**

### **2.2 Principal data from the consolidated statements of financial position (Cont.)**

#### **2.2.3. Capital and capital requirements (Cont.)**

##### **B. The Company's capital target**

The policy of management is to maintain a stable capital basis in order to guarantee its solvency and its ability to fulfill its undertakings to policyholders and to other interested parties, to maintain the Company's ability to continue its activity in order to generate returns for its shareholders, and to support future business activity. The Company is subject to capital requirements which are determined by the Commissioner.

In June 2021, the Company's Board of Directors discussed the capital management policy and established capital management targets, according to which the target range for the economic solvency ratio of Clal Insurance will be in the range of 150%-170%. It also determined a minimum solvency ratio target of 135%, in consideration of the distribution provisions. These targets apply to the solvency ratio in consideration of the discount amount during the distribution period, until the end of 2032 and thereafter. The capital management policy and the capital targets are dynamic, and may be updated will update in accordance with the Company's risk appetite, and developments in the business environment.

As of December 31, 2021, the Company is meeting the determined target. It is hereby clarified that the foregoing does not guarantee that the Company will meet the determined targets at all times. It is noted that the current policy is comes in place of the policy which was published in March 2020, and does not pertain, at this stage, to the dividend distribution targets.

##### **C. Issuance of bonds (Series L)**

On August 26, 2021, Clalbit Finance Ltd. issued to the public bonds (Series L) in the amount of NIS 400 million.

The bonds are recognized as Tier 2 capital in Clal Insurance. For additional details, see Note 25(b)(3) to the annual financial statements.

## 2. Board of Directors' Remarks Regarding the Corporation's Business Position (Cont.)

### 2.3. Financing sources

The Company considers it highly important to maintain and hold sufficient cash balances, in a manner that will allow it to repay its current liabilities, guarantees and letters of indemnity which it provided for the liabilities of wholly owned investee companies (see Note 38(d)(1) to the annual financial statements), and also to support, insofar as required, the capital needs of Clal Insurance and the liquidity needs with respect to the operations of other investee companies in the Group. Additional financing sources include, inter alia, dividend distributions from investee companies and the option to dispose investments in investee companies, debt raisings from the banking system and/or from the public, and capital raisings.

#### 2.3.1. Liquid resources and credit facilities \*)

The following are data regarding the principal liquid resources of the Company:

NIS in millions	Balance as of March 31, 2022	Proximate to the publication date of the report
Liquid resources of the Company (solo)	686	686

\*) As of the reporting period, the Company has no credit facilities.

#### 2.3.2. Financing characteristics

- A. The Company, due to its status as a holding company, evaluates, within the context of financing and liquidity, the value of its assets against its liabilities, as well as the existence of liquid resources available to it, and also evaluates the reasonable accessibility of those resources, as required to continue its operations.
- B. The Company's operations (investments, general and administrative expenses and dividend distributions) are generally financed by dividends received and capital raised from investee companies, by loans from banking corporations, and by considerations received from the sale of assets.
- C. For details regarding the main financial movements in the Company (solo), see the interim cash flow data attributed to the Company itself (solo), which are included in the interim report.
- D. For details regarding the Company's distributable earnings, which are adjusted to the Company's capital requirements, and regarding capital and capital requirements in the consolidated institutional entities and other companies in the Group, see Note 16 to the financial statements.

### 3. Material developments and changes in the macroeconomic environment during the reporting year

Parameter	Data for the period
<b>Developments in the Israeli economy and employment rate</b>	<p>The Israeli economy has resumed a high level of continuous economic activity alongside the coronavirus, and in light of the cyclic nature of waves of infection. The labor market is strong, and has returned to levels very similar to those seen before the crisis. This activity has become possible, inter alia, due to the adjustment of most market sectors to activity under pandemic conditions. However, there is a particular uncertainty regarding the intensity of economic activity which is expected in the short and medium term, in light of the risk of continuation of the pattern of repeating waves of infection in the future, and in parallel, the development of new strains of the virus, developments in Europe, and the political uncertainty and security events in Israel.</p> <p>As part of the global process of recovering from the crisis, the demand for products has increased, although the supply side has had difficulty meeting demand, due to difficulty in renewing production activities around the world. Along with the above, disposable income has increased in some parts of the population, along with an increase in demand, as the restrictions were lifted. This process, which at first was globally expected to pass and balance out quickly, has turned out to be a more persistent factor. This reality has led to a situation where, in many countries, inflation exceeded the target, which led central banks to execute contractionary monetary measures. In Israel as well, inflation recently passed the target range, although in inflation in Israel has been, and still is, significantly lower than inflation in most OECD countries. The monetary committee began a process of gradually reducing the monetary expansion measures, already in the second half of 2021, when an announcement was made to gradually conclude the use of special tools which had been implemented during the peak of the coronavirus crisis.</p> <p>The labor force survey of the Central Bureau of Statistics from March 2022 presented continued improvement in the labor market:</p> <ul style="list-style-type: none"> <li>• The unemployment rate in the workforce among persons aged 15 or over was 3.4% (as compared with 3.7% in the previous month).</li> <li>• The extended unemployment rate (due to the coronavirus crisis) stands at 4.8% (as compared with 5.4% in the previous month).</li> </ul> <p>However, the average market salary did not rise at a rate which corresponded to the lively demand for employees. However, certain sectors can be identified in which salaries have increased rapidly, including the information and communication sectors.</p> <p>The trend of rising home prices is continuing to accelerate, and they increased by 13% in recent months, a significantly higher rate than that seen in recent years. The scope of mortgages taken in February amounted to NIS 11.2 billion, further to the increase in the pace of mortgages taken. At the same time, the annual rate of increase of rental prices remained relatively moderate, around 3%.</p> <p>The Bank of Israel's research division updated its macro-economic forecast, and forecasted growth of GDP in 2022 at a rate of 5.5%, and in 2023, at a rate of 4%.</p>
<b>Inflation data</b>	<p>Inflation is accelerating in Israel, and is above the upper limit of the target range. Inflation increased to 3.5% during the last 12 months. According to forecasts prepared by the Bank of Israel's forecasters, inflation is expected to continue rising in the coming months, and to return to the target range in early 2023.</p> <p>The Central Bureau of Statistics announced that the consumer price index had increased by 0.6% in March 2022, relative to February 2022.</p> <p>Since the beginning of the year, the consumer price index has increased by 1.5%. During the last twelve months (March 2022 relative to March 2021), the consumer price index increased by 3.5%.</p>
<b>Exchange rates</b>	<p>Israel's foreign currency balances at the end of 2021 amounted to USD 213 billion, an increase of USD 39.7 billion during the year, relative to last year. Relative to GDP, the balances increased from a rate of 42.5% to a rate of 46.6%.</p> <p>The increase in balances was mostly due to the Bank of Israel's purchasing of foreign currency, as part of the implementation of the monetary policy as part of the economy's response to the coronavirus crisis, in the amount of USD 35 billion, as well as margins, from income, exchange differences and prices (revaluation) in the amount of USD 3 billion, and from private sector deposits in the amount of USD 2 billion.</p>
<b>Development of the interest rate and yields</b>	<p>On April 11, 2022, a decision was made to increase the interest rate by 0.25 percentage points, to 0.35%, and on May 23, 2022, a decision was made to increase the interest rate by another 0.4 percentage points, to 0.75%.</p> <p>Inflation in Israel has been above the upper limit of the target range, and has been at 4% during the last twelve months (as of the end of May 2022). However, it remains significantly lower than the inflation rate in most developed countries.</p> <p>Inflation forecasts for the coming year are around the upper limit of the range. Long term forecasts remain with the target range.</p> <p>This figure supports further interest rate increases later in the year.</p> <p>The Bank of Israel's monetary committee announced that it is continuing the gradual process of increasing the interest rate. The pace of interest rate increases will be determined according to operating figures and the development of inflation, in order to continue supporting the fulfillment of the policy objectives.</p>

### 3. Material developments and changes in the macroeconomic environment during the reporting period (Cont.)

Parameter	Data for the period	Q1		Year
		2022	2021	2021
Developments in the capital market in Israel and around the world (in terms of local currency)	<u>In percent</u>			
	<u>Stock indices in Israel</u>			
	Tel Aviv 35	2.2	7.0	32.0
	Tel Aviv 90	2.3	6.1	33.1
	Tel Aviv 125	2.0	6.1	31.1
	Tel Aviv Growth	(1.5)	5.2	9.7
	<u>Bond indices</u>			
	Non-life	(3.4)	0.3	4.0
	Telbond CPI-linked	(2.4)	1.9	7.9
	Telbond NIS-linked	(3.5)	0.2	3.0
	Government CPI-linked	(3.9)	0.4	7.4
	Government NIS-linked	(4.5)	(1.5)	(1.6)
	<u>Global stock indices</u>			
	Dow Jones	(3.8)	8.8	20.2
	NASDAQ	(9.0)	3.3	23.4
	Nikkei Tokyo	(3.4)	6.3	4.9
CAC - Paris	(7.0)	9.3	29.3	
FTSE - London	1.6	4.1	14.8	
DAX - Frankfurt	(9.1)	9.4	15.8	
MSCI WORLD	(4.5)	4.4	20.8	

For additional details regarding financial investments in the Company, see Note 14 to the annual financial statements.

For details regarding the effects on the financial results, see section 2 above.

**Global economic developments** The first quarter of 2022 mostly featured recovery from the coronavirus crisis, and the consequences of deconfinement and the expansionary monetary policy, in direct continuation of 2021, which included an inflationary wave in most of the world's countries, which led the central banks to initiate monetary contraction measures and to drastically raise interest rates.

Additionally, the Russia-Ukraine war began during the quarter, when Russia, led by President Putin, invaded Ukrainian territory, after previously recognizing the independence of two separatist districts in Ukrainian territory. In response, Western countries imposed severe economic sanctions on Russia. The final results of the war are still unclear, which as of the publication date of the report has caused another spike in commodities prices (energy, metals, agriculture) and in the inflation forecasts of investors. The war could also have far-reaching consequences, which cannot be predicted at this early stage, with respect to the structure of the global economy and the geopolitical map. In the short term, the war and the geopolitical tensions are adding pressure on markets and increasing concerns of a global downturn, rising inflation rates and interest rate increases by the central banks.

**USA** - During the quarter, the American economy continued its recovery from the coronavirus crisis, despite the fact that GDP data for the first quarter indicated a 1.4% contraction of the American economy, in annual terms, while positive growth of around 1% was forecasted. During the quarter (and for the first time since 2018), the Fed raised the interest rate to 0.25%-0.5%, in response to rapidly rising inflation, which stands at 8.5% as of the end of the quarter (in annual terms). Market forecasts indicate continued interest rate increases in the coming months as well. In addition to the interest rate increases, the Fed may gradually reduce the bond purchase plan. In parallel, the administration presented a fiscal support plan which includes investment in infrastructure and in alternative energy. The labor market continued improving, and the unemployment rate fell to 3.6%, along with ongoing improvement in the number of new workplaces opening each month. After the reporting date, the Fed increased the interest rate by another 0.5 percentage points, to 0.75%-1%.

**Europe** - The lifting of the coronavirus restrictions increased the European Union's growth rate during the first quarter to 5%, in annual terms. The European Central Bank began evaluating the possibility of an interest rate increase during 2022, and reducing its bond purchase program. The unemployment rate continued to fall, and stands at 6.8% as of the end of the first quarter of 2022.

**China** - Although the coronavirus has been in retreat around the world, thanks to the vaccination campaign, China is still seeing outbreaks of the virus, and the country is adopting a zero tolerance policy, imposing lockdowns on entire cities and districts. The economy of China grew at a rate of 4.8% in the first quarter (in annual terms). During the quarter, the central bank continued implementing monetary expansion measures, both in the money supply and in reducing the reserve ratio.



#### 4. Restrictions and supervision of the corporation's business

This chapter includes a review of highly significant laws, regulations, circulars, and position papers, or drafts of highly significant laws, regulations, circulars, and position papers, which apply to the activities of the Group's member companies and which are material to their activities, which were published by the Knesset, the Government, or the Commissioner of Capital Markets, Insurance and Savings, as applicable, after the date of publication of the annual financial statements.

##### 4.1 General

###### 4.1.1 Provision of financial information services

Further to that stated in section 10.2.9(B) of the chapter "description of the corporation's business" for 2021, regarding the Financial Information Services Law and the draft circular entitled "instructions for financial service providers" -

In March 2022, a circular was published entitled "instructions for financial information service providers", which established provisions regarding the method for receiving the Capital Market Authority's approval for an institutional entity to operate as a financial information service provider, and provisions regarding the activity of an insurer as a financial information service provider.

The Company is studying the possible implications of the Financial Information Services Law and of the circular, including the operational consequences involved in their implementation, and the business opportunities which may be inherent therein, and at this stage it is unable to assess their effects. For details regarding the transfer of information in the pension savings and pension clearing house segment, see section 6.2.1(B) of the chapter "description of the corporation's business" in the Company's periodic reports for 2021.

##### 4.2 Long-term savings

###### 4.2.1 The Draft Control of Finance Services Regulations (Provident Funds) (Direct Expenses Due to Execution of Transactions) (Transitional Provision), 2021

Further to that stated in section 10.5.5.1(a) of the chapter "description of the corporation's business" in the Company's periodic reports for 2021, regarding the Control of Financial Services Regulations (Provident Funds)(Direct Expenses Due to Execution of Transactions), 2008 (hereinafter: the "**Expense Regulations**"), and regarding a report of advisory committee to the Commissioner regarding the evaluation of direct expenses was published (hereinafter: the "**Direct Expenses Report**") -

In April 2022, the Draft Control Financial Services Regulations (Provident Funds) (Direct Expenses Due to Execution of Transactions) was published, which constitutes the first part of the arrangement which is expected to be published in light of the direct expenses report. In the draft, it was proposed to establish a mechanism according to which the institutional entity will determine, with respect to each track or provident fund which it manages, the upper limit of external management fees for the next calendar year, without determining a numerical upper limit, in percent, in the regulations. It is further proposed to determine, with respect to new investment tracks which include a variable management fees component, in which the institutional entity's compensation is also derived from the track's performance, that the collection of direct expenses of any kind whatsoever will not be permitted. With respect to the guaranteed-return channel<sup>2</sup> and with respect to direct expenses which are collected against investments in an asset as part of a certain track, it is proposed to determine that direct expenses will be collected proportionately, according to the share of the investment in the asset, in that track. It is further proposed that the calculation of the upper limit of external management fees in pension tracks will be performed out of the total assets of the investment tracks, including assets which are included in the guaranteed return investment channel; However, for the purpose of actually using the direct expenses, expenses which are collected for the purpose of investments allocated to the guaranteed return channel will not be taken into account.

The proposed arrangement, insofar as it is approved and published, will apply beginning on January 1, 2021.

The Company is studying the implications of the Draft Expense Regulations.

<sup>2</sup> As defined in section 34B of the Control of Financial Services (Provident Funds) Law, 5765-2005.

### 4.3 Health insurance

#### 4.3.1 Addition of health insurance branch to agent license

In May 2022, a memorandum was published in amendment of the Control of Financial Services Law (Insurance) (Addition of Health Insurance Branch to Agent License), 5782-2022 (the “**Memorandum**”), which is intended to unify a license for the health insurance branch, to include personal accidents insurance and illness and hospitalization insurance, such that the health insurance branch will be independent, and will not be part of the other branches, as compared with the current situation, whereby an agent license in the non-life insurance branch or in the pension insurance branch allows the insurance agent to sell and market also health insurance.

In the memorandum, it was proposed to determine that insurance agents who are entitled to engage in agent activities with respect to a health insurance branch under their current license, may receive an agent license for the health insurance branch, with no need to specialize or pass tests with respect to the health insurance branch.

The Company believes that the concentration of insurance products under a unique branch for insurance agents who have received specific and focused training on that subject will result in the development of professionalism and expertise in the health insurance segment.

**The Company’s assessments in connection with the memorandum constitutes forward looking information, which is based on the estimates and assumptions as of the publication date of the report, and actual results may differ significantly from the forecast, depending, inter alia, on the final wording of the memorandum, and the way in which it is implemented.**

### 4.4 Non-life insurance

#### 4.4.1 Home insurance policy

In May 2022, a draft was published of the Control of Insurance Business Regulations (Contract Terms of Home and Home Contents Insurance) (Amendment), 5782-2022, in which it is proposed to amend the standard home insurance policy which is set forth in an addendum to the regulations (hereinafter: the “**Standard Policy**”). The proposed amendment is due to uncertainty regarding the insurance coverage in case of collapse of buildings due to causes other than earthquakes. In accordance with the draft, it is proposed to clarify that those cases will not be included as part of the policy’s basic coverage, and it is further proposed to add the possibility of buying extension for coverage with respect to significant accidental damage caused to the home, for any reason (save for a limited number of specified exceptions), which is no less than 70% of the insurance amount.

At this preliminary stage, the Company is unable to estimate the draft’s impact. Actual results may be affected, inter alia, by the final wording of the regulations, the willingness of reinsurers to insure the aforementioned coverage, the pricing method, the scope of coverage, and the conduct of customers, competitors, distributing entities and creditors financing mortgage loans in the market.

#### 4.4.2 Life insurance and building insurance as part of housing loans

In May 2022, a draft was published in amendment of the circular regarding life insurance and building insurance through housing loans (hereinafter: the “**Draft Amendment to the Housing Loan Insurance Circular**”), in which it is proposed to allow insurance agencies which are owned by mortgage banks (hereinafter: the “**Bank Agencies**”), which are currently allowed to market home insurance policies which include coverage for the building, plus coverage for water damages only (without additional covers or extensions), to market coverage for third party damage, and an extension for building insurance - “any reason coverage for significant damage”, according to the wording proposed in the draft amendment to the standard home insurance policy (for details, see section 4.4.1 above, regarding the Draft Control of Insurance Business Regulations ((Contract Terms of Home and Home Contents Insurance) (Amendment), 5782-2022).

Insofar as the draft amendment to the housing loan insurance circular becomes binding, it is expected to increase the ability of bank agencies to compete, although there is uncertainty regarding the willingness of reinsurers to provide insurance coverage for third party damages and/or any reason coverage for significant damage, as part of building policies through mortgages.

The Company’s assessments in connection with the draft amendment to the housing loan insurance circular constitutes forward looking information, which is based on the estimates and assumptions as of the publication date of the report, and actual results may differ significantly from the forecast, depending, inter alia, on the final wording of the amendment, and on the conduct of bank agencies, other agents, customers and competitors.



## 5. Exposure to and Management of Market Risks

### Effect of market risks on business results

According to the Securities Regulations (Immediate And Periodic Reports), 1970, reports regarding the exposure to and management of market risks refer to the exposures of the Company and its consolidated companies, excluding insurers in Israel.

No material changes took place in the Company's exposure to market risks or in the methods for the management of those risks during the reporting period, as compared with the annual financial statements.

### Linkage bases report - as of March 31, 2022

NIS in thousands	Israeli currency		Foreign currency				Other non-monetary items	Insurance company	Total
	Unlinked	CPI-linked	USD	EUR	GBP	Other		in Israel	
Intangible assets	-	-	-	-	-	-	146,476	1,124,323	1,270,799
Deferred tax assets	-	-	-	-	-	-	12,278	2,781	15,059
Deferred acquisition costs	-	-	-	-	-	-	3,947	2,272,246	2,276,193
Property, plant and equipment	-	-	-	-	-	-	11,898	184,012	195,910
Right-of-use asset	-	-	-	-	-	-	91,059	397,159	488,218
Investments in associates	-	-	-	-	-	-	71,065	97,640	168,705
Investment property for investment-linked contracts	-	-	-	-	-	-	-	3,258,667	3,258,667
Other investment property	-	-	-	-	-	-	-	1,293,367	1,293,367
Reinsurance assets	-	-	-	-	-	-	-	4,343,308	4,343,308
Current tax assets	-	20	-	-	-	-	-	1,453	1,473
Other accounts receivable	23,171	8,809	250	-	-	-	1,153	837,308	870,691
Outstanding premiums	3,096	-	-	-	-	-	-	829,662	832,758
Financial investments for investment-linked contracts	-	-	-	-	-	-	-	81,479,241	81,479,241
Other financial investments	-	-	-	-	-	-	-	-	-
Marketable debt assets	5,138	-	4,041	-	-	-	-	6,164,290	6,173,469
Non-marketable debt assets	-	272	-	-	-	-	-	22,624,901	22,625,173
Stocks	-	-	-	-	-	-	35,363	2,072,435	2,107,798
Other	-	-	-	-	-	-	118	4,510,211	4,510,329
Cash and cash equivalents for investment-linked contracts	-	-	-	-	-	-	-	9,212,289	9,212,289
Other cash and cash equivalents	761,644	-	2,302	229	-	-	-	3,571,669	4,335,844
<b>Total assets</b>	<b>793,049</b>	<b>9,101</b>	<b>6,593</b>	<b>229</b>	<b>-</b>	<b>-</b>	<b>373,357</b>	<b>144,276,962</b>	<b>145,459,291</b>

## 5. Exposure to and Management of Market Risks (Cont.)

### Effect of market risks on business results (Cont.)

#### Linkage bases report - as of March 31, 2022 (Cont.)

NIS in thousands	Israeli currency		Foreign currency				Other non-monetary items	Insurance company	
	Unlinked	CPI-linked	USD	EUR	GBP	Other		in Israel	Total
<b>Liabilities</b>									
Liabilities with respect to non-investment-linked insurance contracts and investment contracts	-	-	-	-	-	-	-	32,854,417	32,854,417
Liabilities with respect to investment-linked insurance contracts and investment contracts	-	-	-	-	-	-	-	93,587,544	93,587,544
Deferred tax liabilities	-	-	-	-	-	-	6,692	693,521	700,213
Liabilities with respect to employee benefits, net	20,691	-	-	-	-	-	-	54,039	74,730
Lease liabilities	-	109,183	-	-	-	-	-	476,362	585,545
Other accounts payable	111,767	-	-	-	-	-	-	3,278,622	3,390,389
Current tax liabilities	-	3,016	-	-	-	-	-	66,989	70,005
Financial liabilities	-	-	-	-	-	-	-	5,693,232	5,693,232
<b>Total liabilities</b>	<b>132,458</b>	<b>112,199</b>	-	-	-	-	<b>6,692</b>	<b>136,704,726</b>	<b>136,956,075</b>
<b>Total exposure</b>	<b>660,591</b>	<b>(103,098)</b>	<b>6,593</b>	<b>229</b>	-	-	<b>366,665</b>	<b>7,572,236</b>	<b>8,503,216</b>

## 6. *Disclosure Regarding the Corporation's Financial Reporting*

### 6.1. *Report concerning critical accounting estimates*

For details regarding the use of estimates and judgment in the preparation of the financial statements, see Note 2(b) to the financial statements.

### 6.2. *Contingent liabilities*

The auditors' report to the Company's shareholders includes reference to that stated in Note 7 to the financial statements, regarding the exposure to contingent liabilities.

### 6.3 *Effectiveness of internal control over financial reporting and disclosure*

#### 6.3.1. *Securities Regulations*

In December 2009, **The Securities Regulations (Periodic and Immediate Reports) (Amendment No. 3), 2009**, were published, which deal with the system of internal controls over financial reporting and disclosure in a corporation, which are intended to improve the quality of financial reporting and disclosure in reporting corporations.

In an amendment dated July 7, 2011, it was stipulated that a corporation which consolidates, or proportionately consolidates, a banking corporation or institutional entity, may choose to apply, with respect to the internal control over that banking corporation or institutional entity only, the framework for the evaluation of the effectiveness of internal control as set forth in the other legal provisions which apply to them in this regard, insofar as a framework of this kind exists for the quarterly report.

Accordingly, in addition to the executive certifications and the report regarding the effectiveness of internal control, which are provided as part of this quarterly report, executive disclosures and certifications are attached, which refer to the internal control in the consolidated institutional entities, which are subject to the Commissioner's directives.

#### 6.3.2 *The Commissioner's directives regarding internal control over financial reporting and disclosure*

The Commissioner published, in recent years, several circulars (hereinafter: the "**Commissioner's Circulars**") which are intended to implement the provisions of Section 302 and Section 404 of the SOX Act in insurance companies, in managing companies of pension funds and provident funds, in pension funds, and in provident funds (hereinafter: the "**Institutional Entities**").

Accordingly, Clal Insurance and the consolidated institutional entities included the information subject to the provisions of the law, in reports filed by the dates set forth in the aforementioned provisions.

#### 6.3.3. *Section 302 and section 404 of the SOX Act - Management's responsibility for internal control over financial reporting and disclosure*

In accordance with the circulars published by the Commissioner, which are based on section 302 and section 404 of the SOX Act, and as described in the previous Board of Directors' reports of Clal Insurance, Clal Insurance acted and routinely acts to implement the process required in accordance with the foregoing provisions, including an evaluation of the work processes and internal controls which are implemented, in accordance with the stages and dates set forth in the circulars. In accordance with foregoing, Clal Insurance adopted the internal control model of the Committee of Sponsoring Organizations of the Treadway Commission (COSO), which constitutes a defined and recognized framework for the evaluation of internal control.

The management of Clal Insurance (the institutional entity), in collaboration with the CEO, the Executive VP, and the Financial Division Manager of Clal Insurance, have evaluated, as of the end of the period covered in this report, the effectiveness of the controls and procedures regarding disclosure of Clal Insurance. Based on this evaluation, the CEO, Executive VP and Financial Division Manager of Clal Insurance have concluded that, as of the end of the aforementioned period, the controls and procedures involving the disclosures made by Clal Insurance are effective for the purpose of recording, processing, summarizing and reporting the information which Clal Insurance is required to disclose in the quarterly report, in accordance with the provisions of the law, and the reporting directives which were issued by the Commissioner, and by the date specified in those directives.

During the quarter ended March 31, 2022, no change took place in the institutional entity's internal control over financial reporting which could have materially influenced, or which could have been reasonably expected to materially influence, the institutional entity's internal control over financial reporting.

Executive certifications regarding the effectiveness of internal control over financial reporting and disclosure, with reference to the relevant processes, in accordance with the Commissioner's circulars, are attached to the report.

**The Board of Directors would like to express its appreciation to the employees, managers and agents of the Group's member companies for their contribution to the Group's achievements.**

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**Haim Samet**  
**Chairman of the Board**

**Yoram Naveh**  
**Chief Executive Officer**

**Tel Aviv, May 29, 2022**

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**Auditors' Review Report to the Shareholders of Clal Insurance Enterprises Holdings Ltd.**

**Introduction**

We have reviewed the enclosed financial information of Clal Insurance Enterprises Holdings Ltd. and its subsidiaries (hereinafter: the "Group"), which includes the condensed interim consolidated statement of financial position as of March 31, 2022, as well as the condensed interim consolidated statements of income, comprehensive income, changes in equity and cash flows for the periods of three months then ended. The Board of Directors and Management are responsible for preparing and presenting the financial information for this interim period, in accordance with IAS 34, "Interim Financial Reporting", and in accordance with the disclosure requirements set by the Commissioner of Capital Markets, Insurance and Savings, pursuant to the Control of Financial Services Law (Insurance), 1981, and are also responsible for compiling financial information for this interim period in accordance with Chapter IV of the Securities Regulations (Periodic and Immediate Reports), 1970, to the extent that these regulations apply to a corporation which consolidates insurance companies. Our responsibility is to express a conclusion with respect to this interim financial information, based on our review.

We have not reviewed the condensed interim financial information of an equity accounted investee, the investment in which amounts to approximately NIS 71 million as of March 31, 2022, and where the Group's share in its profit amounted to approximately NIS 1,875 thousand during the three month period then ended. The interim condensed financial information of that company was reviewed by other auditors, whose review report was furnished to us, and our conclusion, insofar as refers to the financial information with respect to that company, is based on the review report of the other auditors.

**Scope of the Review**

We have conducted our review in accordance with Review Standard (Israel) 2410 of the Institute of Certified Public Accountants in Israel, "Review of Financial Information for Interim Periods Prepared by the Entity's Auditor." A review of financial information for interim periods consists of inquiries, mainly with the people responsible for financial and accounting matters, and of the application of analytical and other review procedures. This review is significantly limited in scope compared to an audit prepared according to generally accepted auditing standards in Israel, and therefore does not allow us to achieve certainty that we have become aware of all material issues that may have been identified in an audit. Accordingly, we do not express an audit opinion.

**Conclusion**

Based on our review, and on the review report of other auditors, we have not become aware of anything which would have caused us to believe that the aforementioned financial information has not been prepared, in all material aspects, in accordance with IAS 34, and in accordance with the disclosure requirements set forth by the Commissioner of Capital Markets, Insurance and Savings, pursuant to the Control of Financial Services (Insurance) Law, 1981.

In addition to that stated in the previous paragraph, based on our review, and on the review report of other auditors, we have not become aware of any information which would cause us to believe that the aforementioned financial information is not compliant, in all material respects, with the disclosure provisions of Chapter IV of the Securities Law Regulations (Periodic and Immediate Statements), 1970, to the extent to which these regulations apply to a corporation which consolidates insurance companies.

**Bold paragraph regarding (reference)**

Without qualifying our aforementioned conclusion, we would like to draw attention to that stated in Note 7 to the interim consolidated financial statements, concerning the exposure to contingent liabilities.

Tel Aviv,  
May 29, 2022

Kost Forer Gabbay and Kasierer  
Certified Public Accountants

Somekh Chaikin  
Certified Public Accountants

Joint Auditors





**Interim Consolidated Statements of Financial Position**

NIS in thousands	Note	As of March 31		As of December 31
		2022	2021	2021
		Unaudited		Audited
<b>Assets</b>				
Intangible assets		<b>1,270,799</b>	1,235,793	1,289,881
Deferred tax assets		<b>15,059</b>	13,001	14,738
Deferred acquisition costs		<b>2,276,193</b>	2,034,845	2,194,136
Property, plant and equipment		<b>195,910</b>	200,329	204,594
Right-of-use asset		<b>488,218</b>	497,270	487,688
Investments in equity accounted investees		<b>168,705</b>	138,519	171,563
Investment property for investment-linked contracts		<b>3,258,667</b>	3,128,698	3,140,825
Other investment property		<b>1,293,367</b>	1,246,304	1,250,884
Reinsurance assets		<b>4,343,308</b>	4,175,006	4,418,206
Current tax assets		<b>1,473</b>	3,569	1,359
Other accounts receivable		<b>870,691</b>	676,810	529,356
Outstanding premiums		<b>832,758</b>	751,579	748,255
Financial investments for investment-linked contracts	5	<b>81,479,241</b>	73,064,156	81,745,557
Other financial investments:	5			
Marketable debt assets		<b>6,173,469</b>	5,844,103	6,469,715
Non-marketable debt assets		<b>22,625,173</b>	22,142,319	22,080,962
Stocks		<b>2,107,798</b>	1,886,774	2,073,677
Others		<b>4,510,329</b>	3,761,548	4,576,518
Total other financial investments		<b>35,416,769</b>	33,634,744	35,200,872
Cash and cash equivalents for investment-linked contracts		<b>9,212,289</b>	5,910,555	9,992,795
Other cash and cash equivalents		<b>4,335,844</b>	2,804,834	4,123,919
<b>Total assets</b>		<b>145,459,291</b>	129,516,012	145,514,628
Total assets for investment-linked contracts	5	<b>94,940,144</b>	82,638,642	95,456,521

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

## Interim Consolidated Statements of Financial Position

NIS in thousands	Note	As of March 31		As of December
		2022	2021	31
		Unaudited		Audited
Capital				
Share capital		161,864	155,448	155,452
Premium on shares		2,127,327	1,640,140	1,641,507
Capital reserves		1,116,955	1,132,407	1,286,142
Retained earnings		5,034,415	3,773,398	4,641,888
<b>Total capital attributable to Company shareholders</b>		<b>8,440,561</b>	6,701,393	7,724,989
Non-controlling interests		62,655	57,831	62,184
<b>Total capital</b>		<b>8,503,216</b>	6,759,224	7,787,173
<b>Liabilities</b>				
Liabilities with respect to non-investment-linked insurance contracts and investment contracts		32,854,417	31,820,924	32,775,786
Liabilities with respect to investment-linked insurance contracts and investment contracts		93,587,544	81,096,462	93,453,683
Deferred tax liabilities		700,213	624,418	766,572
Liabilities with respect to employee benefits, net		74,730	83,936	80,007
Lease liabilities		585,545	583,502	585,193
Other accounts payable		3,390,389	3,689,546	4,238,811
Current tax liabilities		70,005	63,673	61,252
Financial liabilities	5	5,693,232	4,794,327	5,766,151
<b>Total liabilities</b>		<b>136,956,075</b>	122,756,788	137,727,455
<b>Total capital and liabilities</b>		<b>145,459,291</b>	129,516,012	145,514,628

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

May 29, 2022			
Approval date of the financial statements	Haim Samet Chairman of the Board	Yoram Naveh Chief Executive Officer	Eran Cherninsky Executive VP Finance Division Manager

**Interim Consolidated Statements of Income**

	For the period of three months ended March 31		For the year ended December 31
	2022	2021	2021
	Unaudited		Audited
<b>NIS in thousands</b>			
Gross premiums earned	2,887,343	2,457,726	10,600,210
Premiums earned by reinsurers	398,871	392,590	1,587,711
Premiums earned on retention	2,488,472	2,065,136	9,012,499
Income from investments, net, and financing income	(30,287)	3,711,898	13,931,324
Income from management fees	298,596	498,724	1,775,486
Income from commissions	92,646	80,494	336,823
Other income	136	10	1,038
<b>Total income</b>	<b>2,849,563</b>	<b>6,356,262</b>	<b>25,057,170</b>
Payments and changes in liabilities with respect to insurance contracts and investment contracts, gross	1,710,725	5,972,617	22,139,990
Share of reinsurers in payments and change in liabilities with respect to insurance contracts	(256,583)	(736,788)	(1,867,052)
Payments and changes in liabilities with respect to insurance contracts and investment contracts on retention	1,454,142	5,235,829	20,272,938
Commissions, marketing expenses and other acquisition costs	520,834	481,820	2,008,347
General and administrative expenses	227,398	225,189	973,100
Impairment of intangible assets	-	-	8,762
Other expenses	7,163	1,470	10,562
Financing expenses	54,826	53,803	231,842
<b>Total expenses</b>	<b>2,264,363</b>	<b>5,998,111</b>	<b>23,505,551</b>
Share in the results of investee companies accounted by the equity method, net	(2,819)	1,060	29,231
<b>Income (loss) before taxes on income</b>	<b>582,381</b>	<b>359,211</b>	<b>1,580,850</b>
Taxes on income (tax benefit)	196,792	118,594	494,385
<b>Income (loss) for the period</b>	<b>385,589</b>	<b>240,617</b>	<b>1,086,465</b>
<b>Attributable to:</b>			
Company shareholders	384,379	239,673	1,081,773
Non-controlling interests	1,210	944	4,692
<b>Income (loss) for the period</b>	<b>385,589</b>	<b>240,617</b>	<b>1,086,465</b>
<b>Earnings (loss) per share attributable to Company shareholders:</b>			
Basic earnings (loss) per share (in NIS)	5.27	3.54	15.99
Diluted earnings (loss) per share (in NIS)	5.16	3.54	15.97
<b>Number of shares used to calculate earnings per share:</b>			
Basic	72,979	67,645	67,645
Diluted	74,469	67,645	67,743

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

## Interim Consolidated Statements of Comprehensive income

	For the period of three months ended March 31		For the year ended December 31
	2022	2021	2021
<b>NIS in thousands</b>	<b>Unaudited</b>		<b>Audited</b>
<b>Income (loss) for the period</b>	<b>385,589</b>	240,617	1,086,465
Other comprehensive income:			
Components of other comprehensive income which, following initial recognition in comprehensive income, have been or will be transferred to the statement of income:			
Foreign currency translation differences for foreign operations applied to capital reserves	2,520	8,047	(7,360)
Foreign currency translation differences applied to the statement of income	-	-	9,932
Change, net, in the fair value of available for sale financial assets applied to capital reserves	278,903	466,872	1,383,539
Change, net, in the fair value of available for sale financial assets transferred to the statement of income	(571,096)	(236,008)	(938,758)
Impairment loss with respect to available for sale financial assets transferred to the statement of income	30,806	6,696	34,250
Other comprehensive income (loss) for the period which has been or will be transferred to the statement of income, before tax	(258,867)	245,607	481,603
Tax (tax benefit) with respect to available-for-sale financial assets	(89,497)	81,083	164,035
Tax (tax benefit) with respect to other components	580	1,851	592
Tax (tax benefit) with respect to components of other comprehensive income for the period which have been or will be transferred to the statement of income	(88,917)	82,934	164,627
<b>Other comprehensive income (loss) which, following initial recognition under comprehensive income, have been or will be transferred to the statement of income, net of tax</b>	<b>(169,950)</b>	162,673	316,976
Components of other comprehensive income which will not be transferred to the statement of income:			
Actuarial income (loss) from defined benefit plan	8,764	-	5,448
Tax (tax benefit) with respect to components of other comprehensive income which will not be transferred to the statement of income	2,801	-	1,756
<b>Other comprehensive income (loss) which will not be transferred to the statement of income, net of tax</b>	<b>5,963</b>	-	3,692
<b>Other comprehensive income (loss) for the period</b>	<b>(163,987)</b>	162,673	320,668
<b>Total comprehensive income (loss) for the period</b>	<b>221,602</b>	403,290	1,407,133
Attributable to:			
Company shareholders	221,131	402,144	1,401,634
Non-controlling interests	471	1,146	5,499
<b>Total comprehensive income (loss) for the period</b>	<b>221,602</b>	403,290	1,407,133

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

**Interim Consolidated Statements of Changes in Equity**

	Attributable to Company shareholders								Non-controlling interests	Total capital
	Share capital	Premium on shares	Translation reserve	Capital reserve with respect to available for sale assets	Other capital reserves	Capital reserve from transactions with non-controlling interests	Retained earnings	Total		
<b>NIS in thousands</b>										
<b>For the period of three months ended March 31, 2022 (unaudited)</b>										
<b>Balance as of January 1, 2022 (Audited)</b>	155,452	1,641,507	(21,480)	1,166,602	180,329	(39,309)	4,641,888	7,724,989	62,184	7,787,173
<b>Income for the period</b>	-	-	-	-	-	-	384,379	384,379	1,210	385,589
<b>Components of other comprehensive income (loss):</b>										
Foreign currency translation differences for foreign operations applied to capital reserves	-	-	2,520	-	-	-	-	2,520	-	2,520
Change, net, in the fair value of available for sale financial assets applied to capital reserves	-	-	-	279,897	-	-	-	279,897	(994)	278,903
Change, net, in the fair value of available for sale financial assets transferred to the statement of income	-	-	-	(570,924)	-	-	-	(570,924)	(172)	(571,096)
Impairment loss with respect to available for sale financial assets transferred to the statement of income	-	-	-	30,798	-	-	-	30,798	8	30,806
Actuarial gains from defined benefit plan	-	-	-	-	-	-	8,729	8,729	35	8,764
Tax benefit (tax) with respect to components of comprehensive (loss) income	-	-	(580)	89,102	-	-	(2,790)	85,732	384	86,116
<b>Other comprehensive income (loss) for the period, net of tax</b>	-	-	1,940	(171,127)	-	-	5,939	(163,248)	(739)	(163,987)
<b>Total comprehensive income (loss) for the period</b>	-	-	1,940	(171,127)	-	-	390,318	221,131	471	221,602
<b>Transactions with shareholders which were applied directly to equity:</b>										
Exercise and expiration of warrants for senior employees	1	122	-	-	-	-	(123)	-	-	-
Issuance of share capital (after deducting issuance costs)	6,411	485,698	-	-	-	-	-	492,109	-	492,109
Share-based payments	-	-	-	-	-	-	2,332	2,332	-	2,332
<b>Balance as of March 31, 2022</b>	161,864	2,127,327	(19,540)	995,475	180,329	(39,309)	5,034,415	8,440,561	62,655	8,503,216

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

## Interim Consolidated Statements of Changes in Equity (Cont.)

	Attributable to Company shareholders								Non-controlling interests	Total capital
	Share capital	Premium on shares	Translation reserve	Capital reserve with respect to available for sale assets	Other capital reserves	Capital reserve from transactions with non-controlling interests	Retained earnings	Total		
<b>NIS in thousands</b>										
<b>For the period of three months ended March 31, 2021 (unaudited)</b>										
<b>Balance as of January 1, 2021 (Audited)</b>	155,448	1,638,770	(23,460)	852,376	180,329	(39,309)	3,535,095	6,299,249	56,685	6,355,934
<b>Income for the period</b>	-	-	-	-	-	-	239,673	239,673	944	240,617
<b>Components of other comprehensive income (loss):</b>										
Foreign currency translation differences for foreign operations applied to capital reserves	-	-	8,047	-	-	-	-	8,047	-	8,047
Foreign currency translation differences applied to the statement of income	-	-	-	-	-	-	-	-	-	-
Change, net, in the fair value of available for sale financial assets applied to capital reserves	-	-	-	466,449	-	-	-	466,449	423	466,872
Change, net, in the fair value of available for sale financial assets transferred to the statement of income	-	-	-	(235,889)	-	-	-	(235,889)	(119)	(236,008)
Impairment loss with respect to available for sale financial assets transferred to the statement of income	-	-	-	6,694	-	-	-	6,694	2	6,696
Actuarial losses from defined benefit plan	-	-	-	-	-	-	-	-	-	-
Tax benefit (tax) with respect to components of comprehensive (loss) income	-	-	(1,851)	(80,979)	-	-	-	(82,830)	(104)	(82,934)
<b>Other comprehensive income for the period, net of tax</b>	-	-	6,196	156,275	-	-	-	162,471	202	162,673
<b>Total comprehensive income for the period</b>	-	-	6,196	156,275	-	-	239,673	402,144	1,146	403,290
<b>Transactions with shareholders which were applied directly to equity:</b>										
Exercise and expiration of warrants for senior employees	-	1,370	-	-	-	-	(1,370)	-	-	-
<b>Balance as of March 31, 2021</b>	155,448	1,640,140	(17,264)	1,008,651	180,329	(39,309)	3,773,398	6,701,393	57,831	6,759,224

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

**Interim Consolidated Statements of Changes in Equity (Cont.)**

	Attributable to Company shareholders								Non-controlling interests	Total capital
	Share capital	Premium on shares	Translation reserve	Capital reserve with respect to available for sale assets	Other capital reserves	Capital reserve from transactions with non-controlling interests	Retained earnings	Total		
<b>NIS in thousands</b>										
<b>For the year ended December 31, 2021 (Audited)</b>										
<b>Balance as of January 1, 2021</b>	155,448	1,638,770	(23,460)	852,376	180,329	(39,309)	3,535,095	6,299,249	56,685	6,355,934
<b>Income for the period</b>	-	-	-	-	-	-	1,081,773	1,081,773	4,692	1,086,465
<b>Components of other comprehensive income (loss):</b>										
Foreign currency translation differences for foreign operations applied to capital reserves	-	-	(7,360)	-	-	-	-	(7,360)	-	(7,360)
Foreign currency translation differences for foreign operations applied to profit and loss	-	-	9,932	-	-	-	-	9,932	-	9,932
Change, net, in the fair value of available for sale financial assets applied to capital reserves	-	-	-	1,381,773	-	-	-	1,381,773	1,766	1,383,539
Change, net, in the fair value of available for sale financial assets transferred to the statement of income	-	-	-	(938,154)	-	-	-	(938,154)	(604)	(938,758)
Impairment loss with respect to available for sale financial assets transferred to the statement of income	-	-	-	34,242	-	-	-	34,242	8	34,250
Actuarial gains from defined benefit plan	-	-	-	-	-	-	5,393	5,393	55	5,448
Tax benefit (tax) with respect to components of comprehensive (loss) income	-	-	(592)	(163,635)	-	-	(1,738)	(165,965)	(418)	(166,383)
<b>Other comprehensive income (loss) for the period, net of tax</b>	-	-	1,980	314,226	-	-	3,655	319,861	807	320,668
<b>Total comprehensive income for the period</b>	-	-	1,980	314,226	-	-	1,085,428	1,401,634	5,499	1,407,133
<b>Transactions with shareholders which were applied directly to equity:</b>										
Exercise and expiration of warrants for senior employees	4	2,737	-	-	-	-	(2,741)	-	-	-
Share-based payments	-	-	-	-	-	-	24,106	24,106	-	24,106
<b>Balance as of December 31, 2021</b>	155,452	1,641,507	(21,480)	1,166,602	180,329	(39,309)	4,641,888	7,724,989	62,184	7,787,173

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

## Interim Consolidated Statements of Cash Flows

NIS in thousands	Annex	For the period of three months ended March 31		For the year ended
				December 31
		2022	2021	2021
		Unaudited		Audited
<b>Cash flows from operating activities</b>				
Before taxes on income	(A)	(774,426)	1,815,126	7,531,448
Income tax paid		(168,717)	(113,554)	(439,747)
<b>Net cash from (used in) operating activities</b>		<b>(943,143)</b>	<b>1,701,572</b>	<b>7,091,701</b>
<b>Cash flows from investing activities</b>				
Consideration from disposal of property, plant and equipment		-	-	197
Consideration from disposal of investments in other investee companies		-	-	23,568
Consideration from disposal of investment in available for sale financial assets by companies which are not insurance and finance companies		2,109	40,364	182,545
Investment in shares and loans in investee companies		-	-	(14,923)
Investment in available for sale financial assets by companies that are not insurance and finance companies		-	(35,079)	(64,498)
Acquisition of newly consolidated company, less received cash	(F)	-	-	(66,063)
Investment in property, plant and equipment		(953)	(707)	(30,967)
Investment in intangible assets		(38,372)	(36,642)	(191,889)
<b>Net cash used in investing activities</b>		<b>(37,216)</b>	<b>(32,064)</b>	<b>(162,030)</b>
<b>Cash flows from financing activities</b>				
Issuance of share capital (after deducting issuance costs)		492,109	-	-
Consideration from issue of deferred liability notes		-	-	731,383
Costs of issue and exchange of deferred liability notes		-	-	(6,625)
Repayment of deferred liability notes		-	(111,938)	(529,838)
Repayment of lease liability		(18,329)	(10,063)	(56,854)
Paid interest on deferred liability notes		(56,736)	(48,543)	(122,047)
<b>Net cash used in financing activities</b>		<b>417,044</b>	<b>(170,544)</b>	<b>16,019</b>
Impact of exchange rate fluctuations on cash and cash equivalent balances		(5,266)	(5,647)	(51,048)
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>(568,581)</b>	<b>1,493,317</b>	<b>6,894,642</b>
Cash and cash equivalents at beginning of period	(B)	14,116,714	7,222,072	7,222,072
<b>Cash and cash equivalents at end of period</b>	(C)	<b>13,548,133</b>	<b>8,715,389</b>	<b>14,116,714</b>

The notes attached to the interim consolidated financial statements constitute an integral part thereof



**Interim Consolidated Statements of Cash Flows (Cont.)**

	For the period of three months ended		For the year ended
	March 31		December 31
	2022	2021	2021
	Unaudited		Audited
<b>NIS in thousands</b>			
<b>(A) Cash flows from operating activities before taxes on income <sup>1) 2)</sup></b>			
Income for the period	385,589	240,617	1,086,465
<b>Items not involving cash flows:</b>			
The Company's share in the losses (profits) of investee companies accounted by the equity method	2,819	(1,060)	(29,231)
Dividends received from investee companies accounted by the equity method	212	-	172
Changes in liabilities with respect to non-investment-linked insurance contracts and investment contracts	78,631	742,029	1,696,891
Change in liabilities with respect to investment-linked insurance contracts and investment contracts	133,861	3,805,098	16,162,319
Change in deferred acquisition costs	(82,057)	(38,201)	(197,492)
Change in reinsurance assets	74,898	(545,677)	(788,877)
Depreciation of property, plant and equipment and right-of-use asset	23,197	21,461	90,659
Amortization of intangible assets	57,454	56,113	233,527
Impairment of intangible assets	-	-	8,762
Loss (profit) from disposal of property, plant and equipment	-	-	(178)
Loss (profit) from right-of-use asset	(3)	(16)	(316)
Interest and linkage differences accrued with respect to deferred liability notes and lease liabilities	45,724	37,763	169,146
Interest accrued and revaluation of liabilities to banking corporations and others	(77,016)	386,497	1,076,639
Change in fair value of investment property for investment-linked contracts	(22,523)	(21,670)	(194,459)
Change in fair value of other investment property	(6,710)	(3,299)	(79,500)
Share-based payment transactions	2,332	-	24,106
Net loss (profit) from financial investments for insurance contracts and investment contracts, from and investment-linked contracts	809,490	(3,260,760)	(9,390,508)
Taxes on income (tax benefit)	196,792	118,594	494,385
<b>Net loss (profit) from other financial investments:</b>			
Marketable debt assets	(66,323)	(40,315)	(174,727)
Non-marketable debt assets	(380,590)	(174,661)	(862,291)
Stocks	(66,910)	(95,214)	(298,654)
Others	7,880	(134,856)	(552,670)
<b>Financial investments and investment property for investment-linked contracts:</b>			
Acquisition of investment property	(95,319)	(63,586)	(137,136)
Consideration from the sale of investment property	-	-	234,212
Acquisitions net of financial investments	(543,174)	995,365	(1,556,288)
<b>Receipts (investments) from the sale of (investment in) available for sale financial assets and investment property in insurance business operations:</b>			
Marketable debt assets	90,247	(14,871)	(551,426)
Non-marketable debt assets	(163,615)	124,974	873,974
Stocks	(21,766)	3,959	167,345
Others	122,326	113,294	(250,291)
Acquisition of other investment property	(33,802)	(26,604)	(55,341)
Consideration from the sale of other investment property	-	-	96,481

- 1) Cash flows from operating activities include cash flows with respect to acquisitions and net sales of financial investments and investment property derived from activities with respect to insurance contracts and investment contracts.
- 2) Cash flows from operating activities include cash flows with respect to received dividends and interest, as specified in Annex E.

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

## Interim Consolidated Statements of Cash Flows (Cont.)

	For the period of three months ended		For the year ended
	March 31		December 31
	2022	2021	2021
NIS in thousands	Unaudited		Audited
<b>(A) Cash flows from operating activities before taxes on income (Cont.)</b>			
<b>Changes in other items in the statement of financial position, net</b>			
Securities held for trading by consolidated companies which are not insurance companies	(266)	(1,846)	(25,664)
Other accounts receivable	(341,335)	392,938	101,596
Outstanding premiums	(84,503)	(100,627)	(97,303)
Other accounts payable	(823,453)	(700,763)	255,158
Liabilities with respect to employee benefits, net	3,487	450	1,963
<b>Total cash flows from operating activities before taxes on income</b>	<b>(774,426)</b>	<b>1,815,126</b>	<b>7,531,448</b>
<b>(B) Cash and cash equivalents at beginning of period:</b>			
Cash and cash equivalents for investment-linked contracts	9,992,795	5,273,150	5,273,150
Other cash and cash equivalents	4,123,919	1,948,922	1,948,922
Balance of cash and cash equivalents at beginning of period	14,116,714	7,222,072	7,222,072
<b>(C) Cash and cash equivalents at end of period:</b>			
Cash and cash equivalents for investment-linked contracts	9,212,289	5,910,555	9,992,795
Other cash and cash equivalents	4,335,844	2,804,834	4,123,919
Balance of cash and cash equivalents at end of period	13,548,133	8,715,389	14,116,714
<b>(D) Cash flows with respect to interest and dividends received, included under operating activities:</b>			
Interest received	313,471	318,796	1,529,735
Dividend received	94,826	333,138	802,984
<b>(E) Operations which are not associated with cash flows</b>			
Investment in assets against other accounts payable	-	-	6,379
<b>(F) Initial consolidation of acquired company:</b>			
Intangible assets	-	-	(78,638)
Property, plant and equipment	-	-	(408)
Right-of-use asset	-	-	(1,547)
Other accounts receivable	-	-	(2,687)
Liabilities with respect to employee benefits, net	-	-	6
Lease liability	-	-	1,950
Deferred tax liabilities	-	-	7,159
Other accounts payable	-	-	8,102
Total investment in acquisitions of newly consolidated companies	-	-	(66,063)

The notes attached to the interim consolidated financial statements constitute an integral part thereof.

**Note 1: General****A. Reporting entity**

Clal Insurance Enterprises Holdings Ltd. (hereinafter: the “**Company**”) is a company registered in Israel, and incorporated in Israel, whose official address is 36 Raul Wallenberg Rd., Tel Aviv. The Company’s securities are listed for trading on the Tel Aviv Stock Exchange.

The consolidated financial statements as of March 31, 2022 (hereinafter: the “**Financial Statements**”) include the statements of the Company and its subsidiaries (hereinafter, jointly: the “**Group**”), as well as the Group’s interests in joint ventures and associates.

As of the publication date of the report, the Company is a company without a control core.

On December 8, 2019, the Company received a letter from the Commissioner (the “**Commissioner’s Letter**”), in which the Commissioner announced, inter alia, that in light of the changes which occurred in the stake held by IDB Development Corporation Ltd. (“IDB Development”)<sup>1</sup> in the Company, the Commissioner evaluated the issue of the control of the Company. In accordance with the Commissioner’s letter, as part of the aforementioned evaluation, the positions of the Ministry of Justice, the Israel Securities Authority and the Competition Authority were received as well. The findings of the aforementioned evaluation, which, according to the Commissioner’s position, are based on the Company’s representations, indicated that, as of the date of the letter, there is no entity which holds, directly or indirectly, the Company’s means of control, in a manner which would create an obligation to obtain a permit for the control of the Company in accordance with section 32(b) of the Control of Financial Services (Insurance) Law, 1981 (the “**Insurance Law**”), and therefore, the Company is required to receive a permit from the Commissioner for the control of Clal Insurance Company (“**Clal Insurance**”). Further to the foregoing, on October 19, 2020 the Company received a letter from the Commissioner entitled “update regarding the outline for exercising the means of control of Clal Insurance” (which replaced the Commissioner’s letter on the subject dated July 21, 2020), specifying, inter alia, the Commissioner’s reference to the arrangements which will apply to exercising the Company’s means of control in Clal Insurance, the appointment of directors in Clal Insurance and in the Company, and participation in the general meeting of Clal Insurance (the “**Outline for Exercising the Means of Control**”). On November 30, 2020, a clarification letter was received from the Commissioner, in connection with the outline for exercising the means of control. For additional details regarding the control outline, including regarding the appointment of directors in the Company and in Clal Insurance, see section c(2) below.

The discussions being held between the Company and the Commissioner regarding the aforementioned letters have not yet been exhausted.

**B. Developments during the reporting period with respect to the control and holding of the Company**

In accordance with the provisions of the Control Law, the holding of more than five of a certain type of means of control of an institutional entity is conditional upon the receipt of a permit for the holding of means of control from the Commissioner, and the control of an institutional entity or insurance agency also requires a permit from the Commissioner.

As of the publication date of the report, to the best of the Company’s knowledge, several entities have received a permit for holding means of control, including two institutional entities.

On May 11 and 12, 2020, Clal Insurance received a copy of the Commissioner’s letters to Mr. Moshe (Mori) Arkin and to Mr. Alfred Akirov (to each of them separately), in which he clarified, further to the reports dated May 6 and 10, 2020 (see section c(1) below), that the holding permit which was given to Mr. Arkin, with respect to the holding of up to 8% of the Company’s shares, and the holding permit which was given to Mr. Akirov, for the holding of up to 10% of the Company’s shares, dated April 5, 2020, does not allow them, or any other party on their behalf, to take action, either independently or together with others, in a manner which would result in their ability to direct the activity of Clal Insurance, inter alia, through involvement in decision making processes regarding the appointment of its directors and officers. It is noted that, to the best of the Company’s knowledge, as of the present date Mr. Arkin does not hold over 5% of the Company’s shares, and Mr. Akirov holds 15% of the Company’s shares.

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<sup>1</sup> In accordance with the Commissioner’s directives, during the period from 2017 to January 2021, all of the Company’s shares which were held by IDB Development were sold, directly and through the trustee for the Company’s control shares, including some through swap transactions, which, as of the reporting date, have all concluded.

**Note 1: General (Cont.)****B. Developments during the reporting period with respect to the control and holding of the Company (Cont.)**

It is noted that, in accordance with information which the Commissioner gave the Company, on July 1, 2021 the Commissioner granted to Mr. Alfred Akirov, Mr. Georgi Akirov and Ms. Sharon Akirov (hereinafter: the **“Permit Holders”**) a permit to hold up to 15% of the means of control of the Company and of the institutional entities which are under its control. Among the other conditions of the permit, it was determined that the permit holders may not enter into any arrangement or agreement with any third party which pertains to the holding of the permit holders’ means of control of the Company and of the institutional entities which are under its control, without the Commissioner’s advance written approval. The permit holders also undertook towards the Commissioner not to act, independently or together with others, in a manner which would create for them control of the Company, and they also undertook not to collaborate with any other holder of the Company’s means of control regarding voting to appoint directors, or regarding the discontinuation of a director’s tenure, or on any other matter which may be presented to the general meeting for a vote.

To the best of the Company’s knowledge, according to information which was made public but was not submitted to it, the permit holders contacted the Commissioner with a request for a permit for the control of Clal Holdings and the institutional entities under its control.

In accordance with Alrov’s immediate report dated March 15, 2022, discussions are being held between Alrov and the Commissioner, in which Alrov proposed several possible outlines for the issuance of a control permit to acquire an additional 15% of the Company’s shares, in connection with its compliance with the Concentration Law. In accordance with Alrov’s report, a response was received from the Commissioner in which he stated that he did not accept Alrov’s interpretation, and Alrov reported that it was continuing negotiations with the Commissioner, including a discussion regarding other alternatives which it would like to consider.

For details regarding Alrov’s inquiries in connection with a proposal to suspend the process of the public issuance of shares which the Company performed, and a derivative claim which was filed following the aforementioned messages, see Note 41(b) to the annual financial statements.

It is noted, in accordance with information which the Commissioner gave the Company, that on March 29, 2022 the Commissioner granted to Mr. Shalom Shai and Ms. Natala Shai a permit to hold up to 10% of the means of control of the Company and of the institutional entities which are under its control. As of the present date, the above hold, together with Dona Engineering & Construction Co. Ltd., around 5.08% of the shares of Clal Holdings.

Among the other conditions of the permit, it was determined that the permit holders may not enter into any arrangement or agreement with any third party which pertains to the holding of the permit holders’ means of control of the Company and of the institutional entities which are under its control, without the Commissioner’s advance written approval.

The permit holders also undertook towards the Commissioner not to act, independently or together with others, in a manner which would create for them control of the Company, and they also undertook not to collaborate with any other holder of the means of control of Clal Holdings regarding voting to appoint directors, or regarding the discontinuation of a director’s tenure, or on any other matter which may be presented to the general meeting for a vote.

It is hereby clarified that, as of the publication date of the report, the obligation to report to the Company regarding the stakes of shareholders in the Company applies only to interested parties, as defined in the Securities Law, 1968, and that the Company has no information regarding the status of the holding permits, or any changes which have made thereto, beyond the above.

## Note 1: General (Cont.)

### C. Developments during the reporting period regarding the appointment of directors in the Company and in Clal Insurance

#### 1. Appointment of Chairman of the Board

It is noted that on February 4, 2021, Mr. Haim Samet was appointed as the Company's Chairman of the Board. Previously, Ms. Mali Margalioth served as the Company's Temporary Chairwoman of the Board, beginning from the tenure conclusion date of the previous Chairman, Mr. Danny Naveh, on August 20, 2020.

On November 2, 2021 Mr. Haim Samet was appointed as the Chairman of the Board of Clal Insurance. The appointment entered into effect on December 23, 2021, after the Commissioner's approval for the appointment was received<sup>2</sup>.

#### 2. The Commissioner's directives regarding the appointment of directors in the Company and in Clal Insurance

##### 2.1 Appointment of directors in Clal Insurance

During the period of service of the trustee for the Company's control shares, various directives of the Commissioner were received, pertaining to the appointment of directors in the Group, including through the committee for the appointment of directors in Clal Insurance and in the Company, led by the Honorable Judge (Emeritus) Sarah Gadot, who was appointed by the Commissioner in 2015 to recommend to the trustee suitable candidates for tenure as directors (the "**Gadot Committee**"). In accordance with the recommendations of the Gadot committee, directors and outside directors of the Company and of Clal Insurance were appointed, from time to time, in accordance with the appointed committee's recommendations.

In the Commissioner's letter dated December 8, 2019, in which it was determined that there is no entity which holds, directly or indirectly, the Company's means of control, the Commissioner determined, in consideration of the presumption which is prescribed in the definition of an "insurer", in accordance with section 31(A) of the Control Law, that the provisions of the Control Law regarding arrangements for the appointment of directors in an insurer with no controlling shareholder, apply both to the Company and to Clal Insurance<sup>3</sup>. In these circumstances, he considered it appropriate to determine, in the conditions of the permit for control of Clal Insurance, that without derogating from the provisions of any applicable law, the method for appointing directors in the Company and in Clal Insurance will be similar to the mechanisms currently prescribed in the Control Law regarding the appointment of directors in an insurer with no controlling shareholder, without prejudice to the right of another shareholder to propose candidates by law, insofar as any such right is available.

On July 21, 2020, October 19, 2020 and November 30, 2020, the Company received from the Commissioner letters in connection with an outline for exercising the means of control of Clal Insurance, which included, inter alia, reference to the method for appointing directors in Clal Insurance and in the Company, as specified below.

The Commissioner's position, as reflected in his aforementioned last letter, regarding which clarifications were sent by the Commissioner on November 30, 2020, is that in light of the Group's corporate structure, according to which Clal Insurance is a private company controlled by the Company, which is a public company, and which has no ultimate controlling shareholder, and with the aim of realizing the intent of the Control Law regarding an insurer with no controlling shareholder, and to establish a comprehensive and appropriate arrangement regarding the holding structure of Clal Insurance at this time, it is necessary to create an outline to ensure the realization of the relevant purposes, in accordance with certain principles, of which the main ones are specified below. In accordance with the outline for exercising the means of control, these principles will be set forth, inter alia, in the control permit which will be given to the Company, by virtue of the Commissioner's authority pursuant to section 32(b) of the Control Law, as follows: Clal Insurance will be subject to the provisions regarding an "insurer with no controlling shareholder", including the provisions of sections 41K and L of the Control Law, and the provisions of the Board of Directors Circular regarding an insurer with no controlling shareholder, subject to the adjustments specified below. An external committee will be formed,

<sup>2</sup> It is noted that after Mr. Danny Naveh's resignation, an Acting or Permanent Chairman of the Board was not appointed in Clal Insurance during the interim period, in accordance with the Commissioner's instructions, until the appointment of new directors in Clal Insurance (see section C(2.1) below).

<sup>3</sup> In accordance with the Commissioner's letter, according to the definitions presented in section 31A of the Control Law, both the Company and Clal Insurance are considered "insurers" for the purpose of evaluating the control of Clal Insurance.

which will recommend the appointment of directors in Clal Insurance in accordance with the provisions of the Supervision Law regarding a insurer without a control core (the “Committee”)<sup>4</sup>.

In light of the above, the Commissioner established an outline for the selection of directors, as specified in his letter, which primarily stated the following:

- A. All of the directors in Clal Insurance (excluding outside directors and independent directors) will be presented to the general meeting for appointment once per year.
- B. The Company’s Board of Directors will be entitled to propose candidates for the Board of Directors of Clal Insurance (notwithstanding the provisions of the law regarding an insurer with no controlling shareholder - the Board of Directors may propose more than one candidate);
- C. The Board of Directors of Clal Insurance will be entitled to propose candidates on its behalf. However, it will not be entitled to appoint directors in Clal Insurance;
- D. The Search Committee will also propose candidates to the Board of Directors of Clal Insurance. The Search Committee will propose candidate for tenure, according to the maximum number of directors whose appointment will be discussed in the meeting. In case of the appointment of directors in any framework other than the annual general meeting, the Search Committee will recommend at least twice as many candidates as the number of available positions.
- E. For the sake of guaranteeing the independence of the Board of Directors of Clal Insurance, as part of the Commissioner’s authority to appoint officers, the Commissioner will take into account, inter alia, the verification that most of the board members who were appointed to the Board of Directors of Clal Insurance were recommended by the Search Committee, and the verification of an “absence of ties”, as defined in section 240(b) of the Companies Law, 1999, *mutatis mutandis*, between candidates for tenure as directors, and Clal Holdings. It was further clarified, with respect to directors whose appointment will be recommended by the Search Committee to the general meeting of Clal Insurance, that tenure as a director in the Company will not constitute, *per se*, from the Commissioner’s perspective, grounds for refusing tenure as a director<sup>5</sup>, and that the foregoing will not derogate from the possibility of appointing a person who serves as a director in the Company, as a director in Clal Insurance, subject to the Commissioner’s discretion. It was further clarified, as part of the Commissioner’s considerations, that the Commissioner may also approve a composition of the Board of Directors in which the number of directors who were appointed from among the candidates recommended by the Search Committee will be less than a majority of directors, but a reasonable number, in light of the circumstances.
- F. It was clarified that the number of directors serving on the Board of Directors of Clal Insurance may be determined by the general meeting of Clal Insurance, without derogating from the provisions of the Board of Directors circular regarding institutional entities, or from the Commissioner’s authorities in general.
- G. The chairman of the board will be among the candidates recommended by the committee; however, the Board of Directors may elect a chairman who is not among the candidates recommended by the committee, though in the foregoing case, it will be required to justify its decision, and will be required to attach it in case of a tie vote, in which the chairman will have a casting vote.

<sup>4</sup> On January 12, 2021, the Commissioner announced that the Minister of Finance had appointed the committee, in accordance with the provisions of section 41M of the Control Law, regarding the appointment of directors in Clal Insurance. The committee’s work arrangements will be determined in accordance with section 41Q of the Control Law. The members of the committee regarding Clal Insurance include: Committee chairman - the Honorable Judge (Emeritus) Yosef (Sefi) Eilon; Prof. Efraim Tzedaka; Mr. Avraham Rinot; Dr. Rachel Adatto (independent director in Clal Insurance); Prof. Orli Sade Ben Ami (independent director in Clal Insurance).

<sup>5</sup> Directors who have been proposed by the Gadot committee for tenure on the Board of Directors of Clal Insurance will be considered by the Commissioner as directors who have been proposed by the search committee.



In accordance with the outline, no instructions of the Commissioner were established regarding the appointment of directors in the Company; however, it was determined that anyone who was proposed the appointment of one third of the directors holding office in the Company, and whose proposal has been accepted, will be considered as its controlling shareholder, and accordingly, may be required to obtain a control permit from the Commissioner.

In accordance with information which was given to the Company, the Search Committee published its work methods on January 26, 2021, and on April 12, 2021 the Search Committee published a call for proposals to submit to the committee candidates for tenure as directors in Clal Insurance. In the call for proposals, it was noted that in light of Clal Insurance's needs, the required number of directors is up to seven ordinary directors, and one independent director. On August 1, 2021, the committee's recommendations were submitted to the Board of Directors of Clal Insurance, in which the search committee recommended to the general meeting of Clal Insurance eight candidates for tenure as directors in Clal Insurance, including three directors who had consented to serve as independent directors.

Accordingly, on September 12 and 30, 2021, general meetings of Clal Insurance were convened, in which it was resolved to appoint directors in Clal Insurance, in consideration of the committee's recommendations regarding candidates for tenure on the Board of Directors of Clal Insurance, and in consideration of additional candidates who were proposed by the Company's Board of Directors, in accordance with the outline of discussions which the Company held with the Commissioner.

In the meetings, 8 directors were appointed in Clal Insurance (one independent director), including one director who served in Clal Insurance, and who continued his tenure, and 5 directors who serve as directors in the Company, in addition to 3 independent directors who currently serve on the Board of Directors of Clal Insurance, and whose tenure continued. In total, 11 members were appointed to the Board of Directors of Clal Insurance. On October 13, 2021, the appointments were approved by the Commissioner.

On April 14, 2022, a special meeting of the Company was scheduled for May 23, 2022, at the request of Alrov, which holds 15% of the shares of Clal Holdings, to select and appoint two additional directors which it had recommended.

In accordance with the Israel Securities Authority's request on May 22, 2022, the meeting was postponed to May 31, 2022, in order to complete an evaluation regarding the impact of the appointment of the two directors whose appointment is on the meeting's agenda, on the control of the Company. The Company was requested to submit to the Israel Securities Authority its written position on the subject, and was later requested by the Israel Securities Authority to publish its position, as stated in this convention report, and to contact Alrov and allow it to include in its report also its position on the matter. Accordingly, on May 29, 2022, the Company published, as part of the meeting convention report, the Company's position which was sent to the Israel Securities Authority on May 26, 2022, including the annexes thereto, and Alrov's position, which was submitted to the Company on May 29, 2022, including the annexes thereto.

It is noted that in 2021 and until the end of the foregoing appointment process, two independent directors served in Clal Insurance, who also served at that time, in parallel, in another institutional entity of the Group, in order to maintain the composition of the Board of Directors, as required in accordance with the provisions of the law, until the search committee has completed its work.

## **2.2 Appointment of directors in the Company**

In consideration of the fact that the Company is a company without a control core, and as part of the Company's Board of Directors' preparation for the annual general meeting, in September 2020 the Board of Directors appointed a special board committee, which will serve, inter alia, as a committee passing recommendations to the Board of Directors in connection with the formulation of a list of recommended criteria for the appointment of directors in the Company, and will recommend additional suitable candidates for tenure on the Company's Board of Directors (hereinafter: the "**Company's Search Committee**").

The Company's Search Committee held 13 meetings, and its activity included receiving assistance from external legal advisors and an external executive headhunter company. As part of the activity of the Company's Search Committee, the Company published a call for suitable candidates to present their candidacy to the Company's Search Committee, and to the principal shareholders other than institutional entities, which hold at least 1% of the voting rights in the Company, to propose candidates on their behalf for tenure on the Company's Board of Directors, subject to restrictions in accordance with the law and regulations (including Antitrust Laws)<sup>6</sup>, by the dates which it specified and announced (hereinafter: the "**Call For Proposals**").

<sup>6</sup> For details regarding the Commissioner's position in connection with the involvement of institutional entities in the process of proposing directors in the Company, see the Company's immediate report dated October 4, 2020, referenced below.

The Company's Search Committee initiated meetings with certain shareholders which hold at least 1% of the voting rights (according to information in its possession), and which are not institutional entities, and held meetings with several such shareholders who had requested them, in order to hear their positions regarding the process of appointing directors in the Company, and regarding the proposal of candidates they consider suitable for tenure on the Company's Board of Directors.

On January 3, 2021, three of the directors who were recommended by shareholders, two currently serving directors, and one outside director who was recommended by the Board of Directors, were appointed in the meeting.

In light of the process which was performed in 2020 before the annual meeting, as stated above, and the short period of time which has passed since its performance, the Company's Board of Directors found that it was not necessary to again perform a full process of identifying suitable candidates for selection as an outside director, and therefore chose the method of identifying candidates from among the list of candidates which were identified by Clal Holdings' Search Committee in January 2021, who are qualified to serve as outside directors, and who have accounting and financial expertise.

On December 27, 2021, a special annual meeting of the Company was convened, whose agenda included the re-appointment of the currently serving directors, and the selection and appointment of one outside director from among two candidates for tenure as outside directors, who were offered from among the list of candidates who were identified by the Company's Search Committee before the previous annual meeting, and who are qualified to serve as outside directors, and who have accounting and financial expertise. Alrov also contacted the Company with a request to present the candidacy of another candidate for tenure as a director in the Company.

### **3. Implications**

As of the reporting date, the Company is unable to assess the full impact of the results of the aforementioned events on it, inter alia, due to the fact that it is holding discussions with the Commissioner regarding the outline of the control permit, whose provisions, as currently phrased, significantly restrict the influence of the Company over the actions of Clal Insurance, and over the appointment of officers therein. The aforementioned uncertainty also applies in light of additional changes which may occur in the future, due to its holding structure, due to the fact that it is a company without a control core with a material shareholder, and due to the fact that the provisions of the Control Law with respect to an insurer with no controlling shareholder do not apply to it, due to the different corporate structure of the large insurance companies in Israel, relative to the standard structure in banks, according to which the insurance companies, including Clal Insurance, are private companies which are controlled by a holding company, including the Company, which is a public company without a control core.

Additionally, the entire set of changes and events specified above may affect, inter alia, the reputation of the Company and the Group's member companies. It is noted that a future transfer of the control of the Company to a third party may affect clauses in certain agreements of member companies in the Group with third parties (including reinsurers), which may require, upon the fulfillment of circumstances involving the above change in control, negotiations with these third parties in order to keep the agreements in force.



## Note 2: Basis for Preparation of the Interim Reports

### A. Statement of compliance with international financial reporting standards

The consolidated interim financial statements were prepared in accordance with IAS 34, “Interim Financial Reporting”, and in accordance with the disclosure requirements established by the Commissioner of Capital Markets, Insurance and Savings, pursuant to the Control of Financial Services (Insurance) Law, 1981, and do not include all of the information which is required in complete annual financial statements. These should be read in conjunction with the consolidated financial statements as of and for the year ended December 31, 2021 (hereinafter: the “**Annual Financial Statements**”). Furthermore, these financial statements were compiled in accordance with the provisions of Chapter IV of the Securities Regulations (Periodic and Immediate Reports), 1970, to the extent to which these regulations apply to a corporation that consolidates insurance companies.

### B. Use of estimates and judgment

In preparing the condensed interim financial statements in accordance with IFRS and in accordance with the Control Law and regulations enacted by virtue thereof, the directives of the Commissioner and the provisions of Chapter IV of the Securities Regulations (Periodic and Immediate Reports), 1970, insofar as they are relevant, company management is required to exercise judgment in making estimates, approximations and assumptions which affect the implementation of the accounting policy and the amounts of assets and liabilities, revenues and expenses. It is hereby clarified that actual results may differ from these estimates.

The discretion exercised by management in applying the Group’s accounting policy and the main assumptions used for estimates involving uncertainty, are consistent with those used in the annual financial statements.

In this context, see Note 8(a) below for details regarding the updates to actuarial estimates, inter alia, due to the low interest environment and its impact on the discount rate used in the calculation of reserves in life and long term care life insurance.

### C. Details of changes in the Consumer Price Index and in the representative EUR, USD and GBP exchange rates:

	<i>Index in lieu</i>	<i>Known index</i>	<i>Representa tive EUR exchange rate</i>	<i>Representa tive USD exchange rate</i>	<i>Representa tive GBP exchange rate</i>
			%		
For the period of three months ended					
<b>March 31, 2022</b>	<b>1.5</b>	<b>1.2</b>	<b>0.1</b>	<b>2.1</b>	<b>(0.8)</b>
March 31, 2021	0.8	0.1	(0.8)	3.7	4.4
For the year ended December 31, 2021	2.8	2.4	(10.8)	(3.3)	(4.3)
			<i>Representa tive EUR exchange rate</i>	<i>Representa tive USD exchange rate</i>	<i>Representa tive GBP exchange rate</i>
<b>As of March 31, 2022</b>			<b>3.524</b>	<b>3.176</b>	<b>4.168</b>
<b>As of March 31, 2021</b>			3.913	3.334	4.587
As of December 31, 2021			3.520	3.110	4.203

### Note 3: Significant Accounting Policies

The Group's accounting policy, as applied in the interim financial statements, was unchanged relative to the accounting policy which was implemented in the annual reports.

#### A. Initial adoption of amendments to existing accounting standards:

Standard / Interpretation / Amendment	Topic	Application and Transitional Provisions	Main Expected Effects																		
<p><b>IFRS 9 (2014), Financial Instruments</b></p>	<p>In July 2014, the IASB published the full and final text of IFRS 9 - Financial Instruments, which replaces IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 (hereinafter: the "New Standard") primarily changes the provisions for the classification and measurement of financial assets, and applies to all financial assets covered under IAS 39.</p> <p>The new standard determines that, upon initial recognition, all financial assets will be measured at fair value. In subsequent periods, debt instruments will be measured at amortized cost only if the following two cumulative conditions are fulfilled:</p> <ul style="list-style-type: none"> <li>- The asset is held within the framework of a business model which is intended to hold assets in order to collect the contractual cash flows issuing therefrom (hereinafter: the "Principal and Debt Only Test").</li> <li>- According to the contractual terms of the financial asset, the Company is entitled, on certain dates, to receive cash flows which constitute only principal payments and interest payments on the principal balance.</li> </ul> <p>All other debt instruments and all other financial assets will be subsequently measured at fair value. The new standard provides a distinction between debt instruments which will be measured at fair value through profit or loss, and debt instruments which will be measured at fair value through other comprehensive income. Financial assets which constitute equity instruments will be measured in subsequent periods at fair value, and the differences will be applied to the statement of income or to other comprehensive income (loss), in accordance with the Company's choice regarding each individual instrument. Equity instruments which are held for trading must be measured at fair value through profit or loss.</p> <p>The new standard also includes a new model which is comprised of three stages for measuring the impairment of financial debt instruments which are not measured at fair value through profit or loss, and is based on the expected credit losses model.</p>	<p>In January 2018 IFRS 9 - Financial Instruments entered into effect, which replaced IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 (hereinafter: the "New Standard") primarily changes the provisions for the classification and measurement of financial assets, and applies to all financial assets covered under IAS 39.</p> <p>The amendment to IFRS 4 allows an entity issuing insurance contracts to adopt IFRS 9 with adjustments (hereinafter: the "Overlay Approach"), or to defer the adoption of IFRS 9 to January 1, 2023 (hereinafter: the "Temporary Exemption Deferral Approach").</p> <p>However, in accordance with the draft update to the "Road map for the verification of IFRS 17 - Insurance Contracts", which was published by the Control of Insurance Office in January 2022, the initial adoption date of IFRS 17 and IFRS 9 in Israel will commence with the quarterly and annual periods beginning on January 1, 2024. Accordingly, the transition date will be January 1, 2023.</p> <p>The Company is applying the temporary exemption from adopting IFRS 9, as permitted in accordance with IFRS 4, since it did not previously adopt any version of IFRS 9, and its activities are mostly insurance-related.</p> <p>When the liabilities covered under IFRS 4 constitute 90% or less of the Company's the Company's liabilities as of December 31, 2015, but the liabilities associated with the insurance constitute over 90% of the Company's total liabilities</p> <p>As of December 31, 2015, the book value of the Company's liabilities which are associated with insurance constitutes 96% of the total book value of the Company's liabilities, as follows:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;"><u>Liability</u></th> <th style="text-align: right;"><u>Book value</u> <u>NIS in thousands</u></th> <th style="text-align: right;"><u>Proportion of total liabilities</u> <u>%</u></th> </tr> </thead> <tbody> <tr> <td>Liabilities due to contracts covered under IFRS 4</td> <td style="text-align: right;">79,636</td> <td style="text-align: right;">88%</td> </tr> <tr> <td>Liability with respect to non-derivative investment contracts which are measured at fair value through profit or loss</td> <td style="text-align: right;">2,154</td> <td style="text-align: right;">2%</td> </tr> <tr> <td>Liabilities which constitute capital for the purpose of complying with the capital regime that applies to the Company</td> <td style="text-align: right;">3,220</td> <td style="text-align: right;">4%</td> </tr> <tr> <td>Tax liabilities</td> <td style="text-align: right;">2,424</td> <td style="text-align: right;">2%</td> </tr> <tr> <td><b>Total</b></td> <td style="text-align: right;"><b>87,443</b></td> <td style="text-align: right;"><b>96%</b></td> </tr> </tbody> </table> <p>Since that date, no changes have occurred in the insurance company's activities which would require re-assessment.</p>	<u>Liability</u>	<u>Book value</u> <u>NIS in thousands</u>	<u>Proportion of total liabilities</u> <u>%</u>	Liabilities due to contracts covered under IFRS 4	79,636	88%	Liability with respect to non-derivative investment contracts which are measured at fair value through profit or loss	2,154	2%	Liabilities which constitute capital for the purpose of complying with the capital regime that applies to the Company	3,220	4%	Tax liabilities	2,424	2%	<b>Total</b>	<b>87,443</b>	<b>96%</b>	<p>The Group is evaluating the implications of the standard on the financial statements.</p> <p>No change is expected in the method used to measure the value of the assets against investment-linked liabilities.</p> <p>The balance of the capital reserve with respect to available for sale capital financial assets will be transferred to retained earnings, and the changes in the value of such financial assets will also be included under surplus through the statement of income (and will not be recorded based on the rules applicable to available for sale financial assets (see Note 3(f)(1) to the annual financial statements).</p> <p>The Company is still evaluating the method used to measure HETZ (indexed life) bonds and treasury deposits, which bear guaranteed returns and include a certain margin above the guaranteed returns in liabilities to the policyholders / members against which they are held, as well as the consequences of changes, if any, in the measurement of these assets, on the value of the aforementioned liabilities.</p>
<u>Liability</u>	<u>Book value</u> <u>NIS in thousands</u>	<u>Proportion of total liabilities</u> <u>%</u>																			
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<b>Total</b>	<b>87,443</b>	<b>96%</b>																			

### Note 3: Significant Accounting Policies

The Group's accounting policy, as applied in the interim financial statements, was unchanged relative to the accounting policy which was implemented in the annual reports.

#### A. Initial adoption of amendments to existing accounting standards:

Standard / Interpretation / Topic Amendment	Application and Transitional Provisions	Main Expected Effects	
<p><b>International Financial Reporting Standard (IFRS) 17, Insurance Contracts</b></p>	<p>The standard establishes principles for recognition, measurement, presentation and disclosure in connection with insurance contracts (including reinsurance treaties), and replaces the current provisions on the subject.</p> <p>According to the new standard, the entity will recognize and measure groups of insurance contracts in accordance with the risk-adjusted present value of the future cash flows from the contracts, pertaining to all available information regarding the cash flows, consistently with observable market inputs; plus (in case of a liability) or less (in case of an asset) the amount representing the unrealized profit from the group of contracts (the contractual service margin). Revenue with respect to insurance contracts, for each reporting period, is derived from changes in the liability with respect to future coverage, which are attributed to the various components of the proceeds which the insurer is entitled to receive with respect to the contract, such as costs of acquiring insurance contracts, adjustment of risk, attribution of the contractual service margin to periods, expected claims, and expenses during the period.</p> <p>However, an entity may apply a simpler measurement model to certain particular (for example, contracts with insurance coverage of up to one year), according to which the amount attributed to services which have not yet provided will be measured by allocating the premium over the coverage period (the premium allocation approach).</p>	<p>In accordance with the amendment, the Company has the choice of whether to adopt the expected credit loss model under IFRS 9, or to leave the provision which was calculated in accordance with IAS 39, with respect to the assets to which the amendment will be applied. The amendment will require therefore qualitative disclosure regarding the approach which the Company adopted in the calculation of the credit loss provision with respect to the assets to which the amendment was applied.</p> <p>In May 2022, the Capital Market Authority published the final and binding version of the road map (hereinafter: the "<b>Road Map</b>").</p> <p>The road map updated the initial adoption date of IFRS 17 in Israel, starting with the quarterly and annual periods beginning on January 1, 2024 (accordingly, the transition date will be on January 1, 2023). However, the updated road map includes a limited number of updates relative to the draft road map.</p> <p>According to the road map, in 2023, as part of the financial statements for the second quarter and for the year 2023, the companies will be required to report, as part of a dedicated note to the financial statements, the main pro forma reports (at least including the statement of financial position and the statement of comprehensive income, without comparative figures), prepared in accordance with the provisions of IFRS 17 and IFRS 9, according to the disclosure framework which was attached as an annex to the updated road map.</p> <p>The road map also specifies the preparation steps and main timetables which the Capital Market, Insurance and Savings Authority believes should be implemented in order to ensure that the insurance companies in Israel are prepared for the qualitative adoption of the standard, properly and reliably, inter alia, with respect to the adjustment of information systems, completing the formulation of the accounting policy, and preparing for the various required reports, conducting a quantitative evaluation of fair value before the transition date, preparing to calculate the risk adjustment with respect to non-financial risk, and preparing for an audit by the auditors.</p> <p>The standard is to be adopted retrospectively, while in cases when retrospective adoption is impractical, one of the following two approaches may be chosen: retrospective adoption with certain expedients; or the adoption of the fair value approach.</p>	<p>The adoption of the standard is expected to have a significant impact on the financial statements of insurance companies, and the adoption of the standard also requires significant automational preparations, and therefore, the Company is unable to estimate, at this stage, the full implications of the adoption of the standard. The Company is preparing for the adoption of the standard.</p>

**Note 3: Significant Accounting Policies**

The Group's accounting policy, as applied in the interim financial statements, was unchanged relative to the accounting policy which was implemented in the annual reports.

New standards and interpretations which have not yet been adopted:

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## Note 4: Segmental Reporting

### A. General

The Group is engaged in the following operating segments:

#### 1. Long term savings

The long term savings segment includes life insurance, accompanying coverages (riders) and management of pension funds and provident funds. The segment includes long term savings (within the framework of the various types of insurance policies, pension funds and provident funds, including study funds), as well as insurance coverage for various risks, including death, disability, loss of working capacity, health insurance policies sold as riders to life insurance policies, and others. According to the Commissioner's directives, the long term savings segment includes the following branches: provident funds, pension funds, and life insurance.

#### 2. Health insurance

The health insurance segment includes the Group's operations in the health insurance branches. The segment includes long-term care insurance, medical expenses insurance, surgeries, transplants, personal accidents (long term health branch), international travel, dental insurance, foreign workers, and more.

#### 3. Non-life insurance

The non-life insurance segment in Israel includes the liability and property insurance, credit insurance, personal accidents and other insurance branches.

According to the Commissioner's directives, the non-life insurance segment in Israel is divided into the following branches: compulsory motor, motor property, property and others branches, and other liability branches, as specified below:

- **Compulsory motor branch**

The compulsory motor insurance branch focuses on coverage whose acquisition by the vehicle owner or driver is compulsory by law, and provides coverage for bodily injuries (to the driver of the vehicle, to the passengers in the vehicle or to pedestrians), as a result of the use of the motor vehicle.

- **Motor property branch**

The motor property insurance branch focuses on coverage for damages caused to the policyholder's vehicle, and on property damages caused to a third party by the policyholder's vehicle.

- **Property and others branches**

The remaining property branches other than motor, liability and other insurance branches, such as guarantees and personal accident insurance (short term health branch).

- **Credit insurance through a consolidated company**

Credit insurance branches and foreign trade risks.

- **Other liability branches**

The liability branches cover the liabilities of policyholders with respect to damages caused to third parties. These branches include third party liability, employers' liability, professional liability, and product liability.

#### 4. Other

Including operating segments which do not meet the quantitative thresholds for reporting, credit and financing operations, and insurance agencies.

#### 5. Operations which were not allocated to segments

This operation includes the Group's headquarters, which primarily includes capital, liabilities that are not a part of insurance operations, and assets held against them in Clal Insurance, as well as the Company's separate balances and results.

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**Note 4: Segmental Reporting (Cont.)****B. Seasonality****1. Long-term savings segment**

In general, income from premiums in life insurance, and income from management fees in pension funds and provident funds, are not characterized by seasonality, and therefore, seasonality is not a factor with respect to claims.

However, due to the timing of the end of the tax year, a certain degree of seasonality exists with respect to deposits from premiums/benefits contributions to pension savings products in December, since substantial amounts are deposited during that month by employees and self-employed persons who initiate deposits that are not in the framework of their wages, with the intention of making full use of the tax benefits, as well as by employers completing obligations with respect to the tax year or making one-time deposits, usually with respect to a severance pay tenure debt. There are also certain months, which vary from year to year, in which the scope of premiums/contributions could be higher, this being mainly due to one-time payments made by employers to workers, in respect of which contributions are provided.

**2. Non-life insurance segment**

In general, revenue from premiums in non-life insurance in Israel is not characterized by clear seasonality. However, premiums in the first quarter of the year are higher than premiums in other quarters, mainly due to renewals of insurance contracts by business policyholders, and to renewals of large vehicle fleets at the start of the calendar year, which have a certain degree of seasonality. The effect of this seasonality on reported income is neutralized by the unearned premium reserve.

There is no clear seasonality in the other expense components, such as claims, and in other income components, such as income from investments. However, it should be noted that in the winter seasons an increase in claims is sometimes seen in the first or fourth quarters of the year, or in both of them, mainly in the property branches, and as a result reported income for the period decreases.

**Note 4: Segmental Reporting (Cont.)**

## C. Report on operating segments

	Long term savings											
	Provident		Pension				Life insurance <sup>1)</sup>				Total	
	For the year ended December 31		For the period of three months ended March 31		For the year ended December 31		For the period of three months ended March 31		For the year ended December 31		For the period of three months ended March 31	
	2022	2021	2022	2021	2021	2021	2022	2021	2021	2021	2022	2021
<b>NIS in thousands</b>	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>
Gross premiums earned	-	-	-	-	-	-	1,791,481	1,467,240	6,390,838	1,791,481	1,467,240	6,390,838
Premiums earned by reinsurers	-	-	-	-	-	-	39,271	38,455	146,810	39,271	38,455	146,810
Premiums earned on retention	-	-	-	-	-	-	1,752,210	1,428,785	6,244,028	1,752,210	1,428,785	6,244,028
Income from investments, net, and financing income	60,359	33,672	190,871	1,429	305	2,272	(330,437)	3,384,076	12,490,005	(268,649)	3,418,053	12,683,148
Income from management fees	60,787	42,610	202,879	82,702	72,800	310,137	154,776	383,053	1,261,425	298,265	498,463	1,774,441
Income from commissions	-	-	-	-	-	-	12,493	9,251	22,144	12,493	9,251	22,144
Other income	129	(14)	490	-	1	(1)	-	-	-	129	(13)	489
<b>Total income</b>	<b>121,275</b>	<b>76,268</b>	<b>394,240</b>	<b>84,131</b>	<b>73,106</b>	<b>312,408</b>	<b>1,589,042</b>	<b>5,205,165</b>	<b>20,017,602</b>	<b>1,794,448</b>	<b>5,354,539</b>	<b>20,724,250</b>
Payments and changes in liabilities with respect to insurance contracts and investment contracts, gross	60,042	30,297	183,961	-	-	-	1,099,968	4,704,424	18,130,944	1,160,010	4,734,721	18,314,905
Share of reinsurers in payments and change in liabilities with respect to insurance contracts	-	-	-	-	-	-	(27,173)	(26,595)	(161,570)	(27,173)	(26,595)	(161,570)
Payments and changes in liabilities with respect to insurance contracts and investment contracts on retention	60,042	30,297	183,961	-	-	-	1,072,795	4,677,829	17,969,374	1,132,837	4,708,126	18,153,335
Commissions, marketing expenses and other acquisition costs	24,737	17,487	78,259	23,290	23,562	94,657	181,548	169,031	690,231	229,575	210,080	863,147
General and administrative expenses	32,214	27,166	123,141	46,784	45,099	191,942	92,433	92,862	386,907	171,431	165,127	701,990
Impairment of intangible assets	-	-	-	-	-	-	-	-	7,077	-	-	7,077
Other expenses	768	826	3,198	4,827	1,009	3,553	1	-	-	5,596	1,835	6,751
Financing expenses (income)	(2)	(1)	2	51	35	175	2,978	6,442	27,775	3,027	6,476	27,952
<b>Total expenses</b>	<b>117,759</b>	<b>75,775</b>	<b>388,561</b>	<b>74,952</b>	<b>69,705</b>	<b>290,327</b>	<b>1,349,755</b>	<b>4,946,164</b>	<b>19,081,364</b>	<b>1,542,466</b>	<b>5,091,644</b>	<b>19,760,252</b>
Share in the results of investee companies accounted by the equity method, net	-	-	-	(104)	(85)	101	(2,715)	190	3,850	(2,819)	105	3,951
<b>Income (loss) before taxes on income</b>	<b>3,516</b>	<b>493</b>	<b>5,679</b>	<b>9,075</b>	<b>3,316</b>	<b>22,182</b>	<b>236,572</b>	<b>259,191</b>	<b>940,088</b>	<b>249,163</b>	<b>263,000</b>	<b>967,949</b>
Other comprehensive income (loss) before taxes on income	(1,180)	606	2,747	(2,300)	1,197	5,427	7,634	164,870	166,706	4,154	166,673	174,880
<b>Total comprehensive income (loss) before taxes on income</b>	<b>2,336</b>	<b>1,099</b>	<b>8,426</b>	<b>6,775</b>	<b>4,513</b>	<b>27,609</b>	<b>244,206</b>	<b>424,061</b>	<b>1,106,794</b>	<b>253,317</b>	<b>429,673</b>	<b>1,142,829</b>
				As of December 31		As of December 31		As of December 31		As of December 31		As of December 31
	As of March 31		As of March 31		As of March 31		As of March 31		As of March 31		As of March 31	
	2022	2021	2022	2021	2021	2021	2022	2021	2021	2022	2021	2021
	Unaudited		Unaudited		Audited		Unaudited		Audited		Unaudited	
Liabilities with respect to non-investment-linked insurance contracts and investment contracts	2,370,754	2,374,654	2,399,403	-	-	-	20,199,204	19,476,345	20,036,358	22,569,958	21,850,999	22,435,761
Liabilities with respect to investment-linked insurance contracts and investment contracts	-	-	-	-	-	-	92,466,816	80,076,226	92,331,882	92,466,816	80,076,226	92,331,882
1) Total premiums (including pure savings premiums (investment contracts) which were applied directly to reserve).							3,056,251	2,372,611	12,420,844	3,056,251	2,372,611	12,420,844





## Note 4: Segmental Reporting (Cont.)

### C. Report on operating segments (Cont.)

	Not allocated to segments		Adjustments and offsets				Total		For the year ended December 31 2021
	For the period of three months ended March 31		For the year ended December 31		For the period of three months ended March 31		For the year ended December 31		
	2022	2021	2022	2021	2022	2021	2022	2021	
<b>NIS in thousands</b>	<b>Unaudited</b>		<b>Audited</b>		<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>
Gross premiums earned	-	-	-	(380)	(493)	(1,511)	<b>2,887,343</b>	2,457,726	10,600,210
Premiums earned by reinsurers	-	-	-	-	-	-	<b>398,871</b>	392,590	1,587,711
Premiums earned on retention	-	-	-	(380)	(493)	(1,511)	<b>2,488,472</b>	2,065,136	9,012,499
Income from investments, net, and financing income	<b>112,837</b>	139,387	575,542	<b>71</b>	23	(354)	<b>(30,287)</b>	3,711,898	13,931,324
Income from management fees	-	-	-	<b>331</b>	261	1,045	<b>298,596</b>	498,724	1,775,486
Income (expenses) from commissions	-	-	-	<b>(22,034)</b>	(18,787)	(84,609)	<b>92,646</b>	80,494	336,823
Other income	<b>1</b>	7	182	<b>(1)</b>	1	2	<b>136</b>	10	1,038
<b>Total income</b>	<b>112,838</b>	139,394	575,724	<b>(22,013)</b>	(18,995)	(85,427)	<b>2,849,563</b>	6,356,262	25,057,170
Payments and changes in liabilities with respect to insurance contracts and investment contracts, gross	-	-	-	<b>(499)</b>	(523)	(2,141)	<b>1,710,725</b>	5,972,617	22,139,990
Share of reinsurers in payments and change in liabilities with respect to insurance contracts	-	-	-	-	-	-	<b>(256,583)</b>	(736,788)	(1,867,052)
Payments and changes in liabilities with respect to insurance contracts and investment contracts on retention	-	-	-	<b>(499)</b>	(523)	(2,141)	<b>1,454,142</b>	5,235,829	20,272,938
Commissions, marketing expenses and other acquisition costs	-	-	-	<b>(22,032)</b>	(18,786)	(84,609)	<b>520,834</b>	481,820	2,008,347
General and administrative expenses	<b>11,285</b>	15,804	89,922	<b>(388)</b>	(416)	(1,579)	<b>227,398</b>	225,189	973,100
Impairment of intangible assets	-	-	1,685	-	-	-	-	-	8,762
Other expenses (income)	<b>17</b>	(600)	3	-	-	-	<b>7,163</b>	1,470	10,562
Financing expenses (income)	<b>45,698</b>	38,141	186,052	<b>30</b>	9	90	<b>54,826</b>	53,803	231,842
<b>Total expenses</b>	<b>57,000</b>	53,345	277,662	<b>(22,889)</b>	(19,716)	(88,239)	<b>2,264,363</b>	5,998,111	23,505,551
Share in the results of investee companies accounted by the equity method, net	<b>776</b>	67	4,994	-	-	-	<b>(2,819)</b>	1,060	29,231
<b>Income (loss) before taxes on income</b>	<b>56,614</b>	86,116	303,056	<b>876</b>	721	2,812	<b>582,381</b>	359,211	1,580,850
Other comprehensive income (loss) before taxes on income	<b>(146,218)</b>	70,393	261,768	-	-	185	<b>(250,103)</b>	245,607	487,051
<b>Total comprehensive income (loss) before taxes on income</b>	<b>(89,604)</b>	156,509	564,824	<b>876</b>	721	2,997	<b>332,278</b>	604,818	2,067,901

	As of March 31		As of December 31		As of March 31		As of December 31		As of December 31	
	2022	2021	2021	2022	2021	2021	2022	2021	2021	
	Unaudited		Audited	Unaudited	Audited	Audited	Unaudited	Audited	Audited	
Liabilities with respect to non-investment-linked insurance contracts and investment contracts	-	-	-	<b>(1,351)</b>	(992)	(1,217)	<b>32,854,417</b>	31,820,924	32,775,786	
Liabilities with respect to investment-linked insurance contracts and investment contracts	-	-	-	<b>(19,527)</b>	(18,365)	(19,371)	<b>93,587,544</b>	81,096,462	93,453,683	

**Note 4: Segmental Reporting (Cont.)**

D. Additional information regarding the main insurance branches included in the non-life insurance segment

	Liability branches					
	Compulsory motor			Liabilities and others branches <sup>1)</sup>		
	For the period of three months ended		For the year	For the period of three months ended		For the year
	March 31		ended December	March 31		ended December
	2022	2021	31	2022	2021	31
	Unaudited		Unaudited		Audited	
<b>NIS in thousands</b>			<b>Audited</b>		<b>Audited</b>	
Gross premiums	182,418	163,846	598,671	150,658	130,343	498,290
Reinsurance premiums	67,881	66,982	258,572	82,221	70,396	267,763
<b>Premiums on retention</b>	<b>114,537</b>	<b>96,864</b>	<b>340,099</b>	<b>68,437</b>	<b>59,947</b>	<b>230,527</b>
Change in unearned premium balance, on retention	(27,157)	(24,000)	(14,453)	(13,565)	(8,113)	(10,212)
Premiums earned on retention	87,380	72,864	325,646	54,872	51,834	220,315
Income from investments, net, and financing income	22,276	18,312	95,448	21,561	18,770	100,501
Income from commissions	9,343	10,986	45,381	5,195	5,538	22,730
<b>Total income</b>	<b>118,999</b>	<b>102,162</b>	<b>466,475</b>	<b>81,628</b>	<b>76,142</b>	<b>343,546</b>
Payments and changes in liabilities with respect to insurance contracts and investment contracts, gross	167,669	227,683	819,772	53,369	550,977	960,559
Share of reinsurers in payments and change in liabilities with respect to insurance contracts	(55,900)	(135,900)	(428,654)	(19,589)	(494,662)	(766,149)
Payments and changes in liabilities with respect to insurance contracts and investment contracts on retention	111,769	91,783	391,118	33,780	56,315	194,410
Commissions, marketing expenses and other acquisition costs	20,113	17,745	93,707	26,464	27,140	102,607
General and administrative expenses	3,555	3,486	15,182	2,082	2,147	8,902
Financing expenses (income)	1,236	3,810	3,270	862	37	(1,693)
<b>Total expenses</b>	<b>136,673</b>	<b>116,824</b>	<b>503,277</b>	<b>63,188</b>	<b>85,639</b>	<b>304,226</b>
Share in the profits (losses) of associate companies, net	(1,211)	24	823	(807)	16	549
<b>Income (loss) before taxes on income</b>	<b>(18,885)</b>	<b>(14,638)</b>	<b>(35,979)</b>	<b>17,633</b>	<b>(9,481)</b>	<b>39,869</b>
Other comprehensive income (loss) before taxes on income	(34,946)	(2,197)	11,713	(34,586)	(2,251)	11,996
<b>Total comprehensive income (loss) before taxes on income</b>	<b>(53,831)</b>	<b>(16,835)</b>	<b>(24,266)</b>	<b>(16,953)</b>	<b>(11,732)</b>	<b>51,865</b>
			<b>As of December</b>			<b>As of December</b>
	<b>As of March 31</b>		<b>31</b>	<b>As of March 31</b>		<b>31</b>
	2022	2021	2021	2022	2021	2021
<b>NIS in thousands</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>
<b>Liabilities with respect to insurance contracts</b>						
Gross	2,817,775	2,550,326	2,770,326	3,058,859	3,063,577	3,047,599
Reinsurance	1,302,229	1,121,799	1,288,616	1,585,335	1,582,058	1,566,997
Retention	1,515,546	1,428,527	1,481,710	1,473,524	1,481,519	1,480,602

1) Other liabilities branches primarily include the results of the third party liability, employers' liability and managers' liability insurance branches, the activity in which, in the reporting period, in the corresponding period last year and in the year ended December 31, 2021, constituted approximately 87%, approximately 82% and approximately 79%, respectively, of total premiums in those branches.

**Note 4: Segmental Reporting (Cont.)**

## D. Additional information concerning the main insurance branches included in the non-life insurance segment (Cont.)

	Property branches												
	Motor property			Credit insurance				Property and others branches <sup>1)</sup>				Total	
	For the period of three months ended March 31		For the year ended December 31	For the period of three months ended March 31		For the year ended December 31	For the period of three months ended March 31		For the year ended December 31	For the period of three months ended March 31		For the year ended December 31	
	2022	2021	2021	2022	2021	2021	2022	2021	2021	2022	2021	2021	
<b>NIS in thousands</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	
Gross premiums	250,316	233,949	790,255	32,894	29,440	123,039	235,343	238,794	931,504	851,629	796,372	2,941,759	
Reinsurance premiums	30,552	27,548	88,974	18,115	16,242	67,429	168,297	174,708	711,872	367,066	355,876	1,394,610	
Premiums on retention	219,764	206,401	701,281	14,779	13,198	55,610	67,046	64,086	219,632	484,563	440,496	1,547,149	
Change in unearned premium balance, on retention	(44,297)	(72,205)	(79,840)	(391)	8	171	(12,456)	(14,421)	(6,996)	(97,866)	(118,731)	(111,330)	
Premiums earned on retention	175,467	134,196	621,441	14,388	13,206	55,781	54,590	49,665	212,636	386,697	321,765	1,435,819	
Income from investments, net, and financing income	6,049	4,145	19,804	2,876	2,266	5,994	4,222	3,470	17,892	56,984	46,963	239,639	
Income from commissions	1,437	1,528	6,077	4,840	4,360	19,772	29,739	28,386	127,038	50,554	50,798	220,998	
Other income	-	-	-	4	10	28	-	-	-	4	10	28	
<b>Total income</b>	<b>182,953</b>	<b>139,869</b>	<b>647,322</b>	<b>22,108</b>	<b>19,842</b>	<b>81,575</b>	<b>88,551</b>	<b>81,521</b>	<b>357,566</b>	<b>494,239</b>	<b>419,536</b>	<b>1,896,484</b>	
Payments and changes in liabilities with respect to insurance contracts and investment contracts, gross	207,782	115,071	616,289	13,173	12,937	40,610	86,536	33,161	340,401	528,529	939,829	2,777,631	
Share of reinsurers in payments and change in liabilities with respect to insurance contracts	(33,748)	(36,102)	(138,165)	(9,409)	(9,373)	(27,566)	(73,753)	(20,661)	(265,829)	(192,399)	(696,698)	(1,626,363)	
Payments and changes in liabilities with respect to insurance contracts and investment contracts on retention	174,034	78,969	478,124	3,764	3,564	13,044	12,783	12,500	74,572	336,130	243,131	1,151,268	
Commissions, marketing expenses and other acquisition costs	45,838	40,222	187,014	3,133	2,910	12,579	48,049	47,370	191,246	143,597	135,387	587,153	
General and administrative expenses	5,023	4,976	19,637	5,159	5,013	21,018	4,311	4,126	17,697	20,130	19,748	82,436	
Financing expenses (income)	25	522	642	853	1,150	(749)	871	1,506	(1,242)	3,847	7,025	228	
<b>Total expenses</b>	<b>224,920</b>	<b>124,689</b>	<b>685,417</b>	<b>12,909</b>	<b>12,637</b>	<b>45,892</b>	<b>66,014</b>	<b>65,502</b>	<b>282,273</b>	<b>503,704</b>	<b>405,291</b>	<b>1,821,085</b>	
Share in the profits (losses) of associate companies, net	(227)	5	154	-	-	-	(278)	5	189	(2,523)	50	1,715	
<b>Income (loss) before taxes on income</b>	<b>(42,194)</b>	<b>15,185</b>	<b>(37,941)</b>	<b>9,199</b>	<b>7,205</b>	<b>35,683</b>	<b>22,259</b>	<b>16,024</b>	<b>75,482</b>	<b>(11,988)</b>	<b>14,295</b>	<b>77,114</b>	
Other comprehensive income (loss) before taxes on income	(9,016)	(497)	3,151	(5,292)	1,264	5,623	(6,081)	(418)	2,688	(89,921)	(4,099)	35,171	
<b>Total comprehensive income (loss) before taxes on income</b>	<b>(51,210)</b>	<b>14,688</b>	<b>(34,790)</b>	<b>3,907</b>	<b>8,469</b>	<b>41,306</b>	<b>16,178</b>	<b>15,606</b>	<b>78,170</b>	<b>(101,909)</b>	<b>10,196</b>	<b>112,285</b>	
	As of March 31		As of December 31	As of March 31		As of December 31	As of March 31		As of December 31	As of March 31		As of December 31	
	2022	2021	2021	2022	2021	2021	2022	2021	2021	2022	2021	2021	
<b>NIS in thousands</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	<b>Unaudited</b>		<b>Audited</b>	
<b>Liabilities with respect to insurance contracts</b>													
Gross	668,866	534,763	592,839	96,276	62,735	89,327	1,114,287	949,469	1,093,724	7,756,063	7,160,870	7,593,815	
Reinsurance	98,075	110,899	87,894	56,426	33,776	51,420	825,617	663,700	809,252	3,867,682	3,512,232	3,804,179	
Retention	570,791	423,864	504,945	39,850	28,959	37,907	288,670	285,769	284,472	3,888,381	3,648,638	3,789,636	

1) Property and other branches primarily include the results of the business property insurance and apartment and engineering insurance branches, the activity in which during the reporting period, in the corresponding period last year and in the year ended December 31, 2021, constituted approximately 76%, approximately 78% and approximately 77%, respectively, of the total premiums in these branches.

**Note 4: Segmental Reporting (Cont.)**

E. Additional information regarding the life insurance and long-term savings segment

**Data for the period of three months ended March 31, 2022 (unaudited)**

NIS in thousands	Life insurance policies which include a savings component (including riders) by policy issuance date				Life insurance policy without a risk savings component which is sold as a single policy		Total
	Until 1990 <sup>1)</sup>	Until 2003	From 2004		Individual	Collective	
			Non-investment-linked	Investment-linked			
Gross premiums	39,585	396,363	26	1,152,645	185,871	16,989	1,791,479
Receipts with respect to investment contracts charged directly to insurance reserves	-	-	-	1,264,770	-	-	1,264,770
Financial margin including management fees <sup>2)</sup>	(26,907)	66,635	249	87,782	-	-	127,759
Payments and changes in liabilities with respect to insurance contracts, gross	383,020	(22,952)	35	747,347	83,497	19,795	1,210,742
Payments and changes in liabilities with respect to investment contracts	-	-	(242)	(110,532)	-	-	(110,774)
<b>Total comprehensive income (loss)</b>	<b>17,592</b>	<b>216,508</b>	<b>238</b>	<b>5,034</b>	<b>11,045</b>	<b>(6,211)</b>	<b>244,206</b>

**Data for the period of three months ended March 31, 2021 (unaudited)**

NIS in thousands	Life insurance policies which include a savings component (including riders) by policy issuance date				Life insurance policy without a risk savings component which is sold as a single policy		Total
	Until 1990 <sup>1)</sup>	Until 2003	From 2004		Individual	Collective	
			Non-investment-linked	Investment-linked			
Gross premiums	42,147	390,440	204	852,434	167,912	13,461	1,466,598
Receipts with respect to investment contracts charged directly to insurance reserves	-	-	-	905,856	-	-	905,856
Financial margin including management fees <sup>2)</sup>	141,740	307,741	(180)	70,659	-	-	519,960
Payments and changes in liabilities with respect to insurance contracts, gross	215,452	2,519,281	859	1,712,765	96,645	19,590	4,564,592
Payments and changes in liabilities with respect to investment contracts	-	-	25	139,807	-	-	139,832
<b>Total comprehensive income (loss)</b>	<b>172,284</b>	<b>289,422</b>	<b>(636)</b>	<b>(35,356)</b>	<b>(706)</b>	<b>(947)</b>	<b>424,061</b>

**Data for the year ended December 31, 2021 (Audited)**

NIS in thousands	Life insurance policies which include a savings component (including riders) by policy issuance date				Life insurance policy without a risk savings component which is sold as a single policy		Total
	Until 1990 <sup>1)</sup>	Until 2003	From 2004		Individual	Collective	
			Non-investment-linked	Investment-linked			
Gross premiums	166,538	1,607,173	(647)	3,852,734	699,893	61,375	6,387,066
Receipts with respect to investment contracts charged directly to insurance reserves	-	-	-	6,030,006	-	-	6,030,006
Financial margin including management fees <sup>2)</sup>	440,671	942,660	2,700	313,276	-	-	1,699,307
Payments and changes in liabilities with respect to insurance contracts, gross	1,329,516	8,708,602	(5,662)	6,904,765	423,975	64,711	17,425,907
Payments and changes in liabilities with respect to investment contracts	-	-	(2,371)	707,409	-	-	705,038
<b>Total comprehensive income (loss)</b>	<b>447,672</b>	<b>810,102</b>	<b>7,529</b>	<b>(172,587)</b>	<b>66</b>	<b>14,012</b>	<b>1,106,794</b>

**Notes:**

- Products issued by 1990 (including enlargements in respect thereof) are primarily guaranteed-return, and are mostly/partially backed by designated bonds.
- The financial margin includes profit (loss) from investments charged to other comprehensive income, and does not include the Company's additional income charged as a percentage of the premium, and is calculated before deduction of investment management expenses. The financial margin in guaranteed-return policies is based on income from actual investments for the reporting year, less a multiple of the guaranteed rate of return per year, times the average reserve for the year in the various insurance funds. The financial margin in investment-linked contracts is the total of fixed and variable management fees, calculated based on a reduction in the credit to savings in the Company's systems.

**Note 4: Segmental Reporting (Cont.)**
**F. Additional details regarding the health insurance segments**
**Data for the period of three months ended March 31, 2022 (unaudited)**

NIS in thousands	Long-term care		Health other **)		Total
	Individual	Collective	Long term	Short term	
Gross premiums	66,806	5,981	284,222*)	14,214*)	371,223
Payments and changes in liabilities with respect to insurance contracts, gross	(146,697)	12,838	144,716	11,828	22,685
Other comprehensive income	142	13	(18,918)	(1,097)	(19,860)
<b>Total comprehensive income</b>	<b>244,923</b>	<b>22,905</b>	<b>(6,324)</b>	<b>(5,637)</b>	<b>255,867</b>

\*) Of which, individual premiums in the amount of NIS 264,602 thousand and collective premiums in the amount of NIS 33,834 thousand.

\*\*\*) The most material coverage included in other long term health insurance is medical expenses; with respect to short term, it is international travel.

**Data for the period of three months ended March 31, 2021 (unaudited)**

NIS in thousands	Long-term care		Health other **)		Total
	Individual	Collective	Long term	Short term	
Gross premiums	65,589	9,612	254,367*)	3,470*)	333,038
Payments and changes in liabilities with respect to insurance contracts, gross	172,839	1,827	121,126	2,798	298,590
Other comprehensive income	-	-	13,328	(688)	12,640
<b>Total comprehensive income</b>	<b>(44,417)</b>	<b>24,368</b>	<b>24,055</b>	<b>(3,615)</b>	<b>391</b>

\*) Of which, individual premiums in the amount of NIS 236,642 thousand and collective premiums in the amount of NIS 21,195 thousand.

\*\*\*) The most material coverage included in other long term health insurance is medical expenses; with respect to short term, it is international travel.

**Data for the year ended December 31, 2021 (Audited)**

NIS in thousands	Long-term care		Health other **)		Total
	Individual	Collective	Long term	Short term	
Gross premiums	264,477	34,909	1,061,510*)	46,896*)	1,407,792
Payments and changes in liabilities with respect to insurance contracts, gross	428,313	68,385	516,716	36,181	1,049,595
Other comprehensive income	85	11	14,892	(1,033)	13,955
<b>Total comprehensive income</b>	<b>73,234</b>	<b>42,542</b>	<b>90,425</b>	<b>(13,576)</b>	<b>192,625</b>

\*) Of which, individual premiums in the amount of NIS 989,240 thousand and collective premiums in the amount of NIS 119,166 thousand.

\*\*\*) The most material coverage included in other long term health insurance is medical expenses; with respect to short term, it is international travel.

## Note 5: Financial Instruments

### A. Assets for Investment-Linked Contracts

#### 1. Composition:

	As of March 31		As of December 31
	2022	2021	2021
	Unaudited		Audited
<b>NIS in thousands</b>			
<b>Investment property *)</b>	<b>3,258,667</b>	3,128,698	3,140,825
Financial investments			
Marketable debt assets	<b>24,542,648</b>	23,767,083	24,016,563
Non-marketable debt assets	<b>8,634,525</b>	6,965,627	8,676,233
Stocks	<b>26,184,116</b>	22,428,906	27,432,400
Other financial investments	<b>22,117,952</b>	19,902,540	21,620,361
Total financial investments *)	<b>81,479,241</b>	73,064,156	81,745,557
Cash and cash equivalents	<b>9,212,289</b>	5,910,555	9,992,795
Other **)	<b>989,947</b>	535,233	577,344
<b>Total assets for investment-linked contracts</b>	<b>94,940,144</b>	82,638,642	95,456,521

\*) Measured at fair value through profit and loss.

\*\*) The balance primarily includes outstanding premiums, reinsurer balances, collateral with respect to activities with futures contracts, and transactions with securities which have not yet been settled as of the date of the financial statements.

**Note 5: Financial Instruments (Cont.)**
**A. Assets for investment-linked contracts (Cont.)**
**2. Additional information regarding fair value**
**A. Fair value of financial assets, classified by levels**

	As of March 31, 2022			Total
	Level 1	Level 2	Level 3	
<b>NIS in thousands</b>	<b>Unaudited</b>			
<b>Financial investments:</b>				
Marketable debt assets	20,640,006	3,902,642	-	24,542,648
Non-marketable debt assets	-	8,601,395	33,130	8,634,525
Stocks	23,453,550	720,907	2,009,659	26,184,116
Other financial investments <sup>1)</sup>	11,872,556	2,154,187	8,091,209	22,117,952
<b>Total financial investments</b>	<b>55,966,112</b>	<b>15,379,131</b>	<b>10,133,998</b>	<b>81,479,241</b>
1) Of which, with respect to derivatives	128,795	620,579	42,324	791,698

During the period, there were no significant transfers between level 1 and level 2.

	As of March 31, 2021			Total
	Level 1*)	Level 2*)	Level 3	
<b>NIS in thousands</b>	<b>Unaudited</b>			
<b>Financial investments:</b>				
Marketable debt assets	20,020,169	3,746,914	-	23,767,083
Non-marketable debt assets	-	6,933,938	31,689	6,965,627
Stocks	20,361,971	524,808	1,542,127	22,428,906
Other financial investments <sup>1)</sup>	11,906,920	2,476,990	5,518,630	19,902,540
<b>Total financial investments</b>	<b>52,289,059</b>	<b>13,682,651</b>	<b>7,092,446</b>	<b>73,064,156</b>
1) Of which, with respect to derivatives	88,934	1,045,232	-	1,134,166

\*) Reclassified.

During the period, there were no significant transfers between level 1 and level 2.

	As of December 31, 2021			Total
	Level 1	Level 2	Level 3	
<b>NIS in thousands</b>	<b>Audited</b>			
<b>Financial investments:</b>				
Marketable debt assets	20,316,384	3,700,179	-	24,016,563
Non-marketable debt assets	-	8,645,859	30,374	8,676,233
Stocks	24,565,656	814,946	2,051,798	27,432,400
Other financial investments <sup>1)</sup>	11,691,675	2,773,091	7,155,595	21,620,361
<b>Total financial investments</b>	<b>56,573,715</b>	<b>15,934,075</b>	<b>9,237,767</b>	<b>81,745,557</b>
1) Of which, with respect to derivatives	80,206	1,238,214	34,542	1,352,962

During the period, there were no significant transfers between level 1 and level 2.

**Note 5: Financial Instruments (Cont.)****A. Assets for investment-linked contracts (Cont.)****2. Additional information regarding fair value (Cont.)****B. Financial assets measured at fair value level 3**

	Non-marketable debt assets	Stocks	Other financial investments	Total
<b>NIS in thousands</b>				
<b>Unaudited</b>				
<b>Balance as of January 1, 2022</b>	<b>30,374</b>	<b>2,051,798</b>	<b>7,155,595</b>	<b>9,237,767</b>
Total income recognized in the statement of income	2,756	9,673	477,905	490,334
Acquisitions	-	34,732	748,919	783,651
Sales	-	-	(275,837)	(275,837)
Interest and dividend receipts	-	(4,287)	(736)	(5,023)
Transfers from level 3 *)	-	(82,257)	(14,637)	(96,894)
<b>Balance as of March 31, 2022</b>	<b>33,130</b>	<b>2,009,659</b>	<b>8,091,209</b>	<b>10,133,998</b>
Total income for the period included under the income statement with respect to held financial assets as of March 31, 2022	2,756	9,673	477,905	490,334

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3.

	Non-marketable debt assets	Stocks	Other financial investments	Total
<b>NIS in thousands</b>				
<b>Unaudited</b>				
<b>Balance as of January 1, 2021</b>	44,425	1,148,302	4,544,158	5,736,885
Total income recognized in the statement of income	2,732	305,818	618,128	926,678
Acquisitions	816	128,581	474,314	603,711
Sales	-	-	(117,962)	(117,962)
Redemptions	(822)	-	-	(822)
Interest and dividend receipts	(47)	(6,848)	(8)	(6,903)
Transfers from level 3 *)	(15,415)	(33,726)	-	(49,141)
<b>Balance as of March 31, 2021</b>	<b>31,689</b>	<b>1,542,127</b>	<b>5,518,630</b>	<b>7,092,446</b>
Total income for the period included under the income statement with respect to held financial assets as of March 31, 2021	2,480	279,811	618,192	900,483

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3.

	Non-marketable debt assets	Stocks	Other financial investments	Total
<b>NIS in thousands</b>				
<b>Unaudited</b>				
<b>Balance as of January 1, 2021</b>	44,425	1,148,302	4,544,158	5,736,885
Total income recognized in the statement of income	5,473	499,851	1,343,925	1,849,249
Acquisitions	1,059	700,671	2,321,784	3,023,514
Sales	-	(92,337)	(1,115,943)	(1,208,280)
Redemptions	(4,927)	-	-	(4,927)
Interest and dividend receipts	(241)	(11,358)	(1,997)	(13,596)
Reclassification between investment channels **)	-	(85,711)	85,711	-
Transfers from level 3 *)	(15,415)	(107,620)	(22,043)	(145,078)
<b>As of December 31, 2021</b>	<b>30,374</b>	<b>2,051,798</b>	<b>7,155,595</b>	<b>9,237,767</b>
Total income for the period included under profit and loss with respect to held financial assets - as of December 31, 2021	4,350	452,178	1,357,850	1,814,378

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3.

\*\*\*) An immaterial reclassification of several assets from stocks to other financial investments.



**Note 5: Financial Instruments (Cont.)**
**B. Other financial investments**

 1. Non-marketable debt assets - composition and fair value\*):

<b>NIS in thousands</b>	<b>As of March 31, 2022</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Unaudited</b>	
Government bonds		
HETZ bonds and treasury deposits	<b>16,166,183</b>	<b>26,503,255</b>
Other non-convertible debt assets	<b>5,474,525</b>	<b>6,136,736</b>
Deposits in banks	<b>984,465</b>	<b>1,086,208</b>
<b>Total non-marketable debt assets</b>	<b>22,625,173</b>	<b>33,726,199</b>
Impairment applied to income statement (cumulative)	<b>49,479</b>	
	<b>As of March 31, 2021</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Unaudited</b>	
Government bonds		
HETZ bonds and treasury deposits	16,476,203	26,933,045
Other non-convertible debt assets	5,000,516	5,746,606
Deposits in banks	665,600	781,948
<b>Total non-marketable debt assets</b>	<b>22,142,319</b>	<b>33,461,599</b>
Impairment applied to income statement (cumulative)	<b>88,585</b>	
	<b>As of December 31, 2021</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Audited</b>	
Government bonds		
HETZ bonds and treasury deposits	15,760,524	27,360,392
Other non-convertible debt assets	5,315,407	6,208,528
Deposits in banks	1,005,031	1,135,934
<b>Total non-marketable debt assets</b>	<b>22,080,962</b>	<b>34,704,854</b>
Impairment applied to income statement (cumulative)	<b>53,334</b>	

\*) The fair value of designated bonds was calculated according to the repayment dates of guaranteed-return liabilities.  
 The fair value of treasury deposits was calculated according to the contractual repayment date.

## Note 5: Financial Instruments (Cont.)

### B. Other financial investments (Cont.)

#### 2. Additional information regarding fair value

#### A. Fair value of financial assets, classified by levels

The table below presents an analysis of assets measured at fair value on a periodic basis, using an assessment method based on the various levels of the hierarchy. For details regarding the levels of the hierarchy, see Note 2(e)(3) to the annual financial statements.

NIS in thousands	As of March 31, 2022			Total
	Level 1	Level 2	Level 3	
	Unaudited			
Financial investments:				
Marketable debt assets	5,966,788	206,681	-	6,173,469
Non-marketable debt assets	-	1,905	-	1,905
Stocks	1,187,340	27,770	892,688	2,107,798
Other financial investments <sup>1)</sup>	1,195,302	206,247	3,108,780	4,510,329
<b>Total financial investments</b>	<b>8,349,430</b>	<b>442,603</b>	<b>4,001,468</b>	<b>12,793,501</b>
1) Of which, with respect to derivatives	7,822	206,247	7,437	221,506

During the period, there were no significant transfers between level 1 and level 2.

NIS in thousands	As of March 31, 2021			Total
	Level 1*)	Level 2*)	Level 3	
	Unaudited			
Financial investments:				
Marketable debt assets	5,668,773	175,330	-	5,844,103
Non-marketable debt assets	-	2,352	-	2,352
Stocks	1,084,087	87,829	714,858	1,886,774
Other financial investments <sup>1)</sup>	1,346,227	136,950	2,278,371	3,761,548
<b>Total financial investments</b>	<b>8,099,086</b>	<b>402,462</b>	<b>2,993,229</b>	<b>11,494,777</b>
1) Of which, with respect to derivatives	6,354	136,950	-	143,304

\*) Reclassified.

During the period, there were no significant transfers between level 1 and level 2.

NIS in thousands	As of December 31, 2021			Total
	Level 1	Level 2	Level 3	
	Audited			
Financial investments:				
Marketable debt assets	6,344,020	125,695	-	6,469,715
Non-marketable debt assets	-	1,906	-	1,906
Stocks	1,091,416	47,350	934,911	2,073,677
Other financial investments <sup>1)</sup>	1,419,377	297,102	2,860,039	4,576,518
<b>Total financial investments</b>	<b>8,854,813</b>	<b>472,053</b>	<b>3,794,950</b>	<b>13,121,816</b>
1) Of which, with respect to derivatives	5,350	297,102	7,511	309,963

During the period, there were no significant transfers between level 1 and level 2.

**Note 5: Financial Instruments (Cont.)**

B. Other financial investments (Cont.)

2. Additional information regarding fair value (Cont.)

**B. Assets measured at fair value level 3**

NIS in thousands	Stocks	Other financial investments Unaudited	Total
<b>Balance as of January 1, 2022</b>	<b>934,911</b>	<b>2,860,039</b>	<b>3,794,950</b>
Total profit which was recognized:			
Under profit and loss	7,476	40,044	47,520
Under other comprehensive income	(14,270)	87,331	73,061
Acquisitions	14,060	277,609	291,669
Sales	-	(149,419)	(149,419)
Interest and dividend receipts	(2,863)	(2,007)	(4,870)
Transfers from level 3 *)	(46,626)	(4,817)	(51,443)
<b>Balance as of March 31, 2022</b>	<b>892,688</b>	<b>3,108,780</b>	<b>4,001,468</b>
Total income for the period included under the income statement with respect to held financial assets as of March 31, 2022	7,476	40,044	47,520

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3.

NIS in thousands	Stocks	Other financial investments Unaudited	Total
<b>Balance as of January 1, 2021</b>	546,540	2,151,421	2,697,961
Total profit which was recognized:			
Under profit and loss	3,551	73,226	76,777
Under other comprehensive income	107,310	114,456	221,766
Acquisitions	63,477	142,158	205,635
Sales	-	(202,879)	(202,879)
Interest and dividend receipts	(2,005)	(11)	(2,016)
Transfers to level 3	-	-	-
Transfers from level 3 *)	(4,015)	-	(4,015)
<b>Balance as of March 31 2021</b>	<b>714,858</b>	<b>2,278,371</b>	<b>2,993,229</b>
Total income for the period included under the income statement with respect to held financial assets as of March 31, 2021	1,256	67,164	68,420

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3.

**Note 5: Financial Instruments (Cont.)****B. Other financial investments (Cont.)**2. Additional information regarding fair value (Cont.)**B. Assets measured at fair value level 3 (Cont.)**

<b>NIS in thousands</b>	<b>Stocks</b>	<b>Other financial investments</b>	<b>Total</b>
	<b>Audited</b>		
<b>Balance as of January 1, 2021</b>	546,540	2,151,421	2,697,961
Total profit which was recognized:			
Under profit and loss	20,548	151,933	172,481
Under other comprehensive income	193,992	237,337	431,329
Acquisitions	272,228	882,035	1,154,263
Sales	(40,547)	(579,017)	(619,564)
Interest and dividend receipts	(7,464)	(11)	(7,475)
Transfers to level 3 **)	(31,708)	31,708	-
Transfers from level 3 *)	(18,678)	(15,367)	(34,045)
<b>Balance as of December 31, 2021</b>	<b>934,911</b>	<b>2,860,039</b>	<b>3,794,950</b>
Total income for the period included under profit and loss with respect to held financial assets - as of December 31, 2021	11,650	169,022	180,672

\*) With respect to assets for which the use of quotes was begun, and which were transferred from level 3, and with respect to an investment which began being accounted for at equity.

\*\*\*) An immaterial reclassification of several assets from stocks to other financial investments.

**C. Financial liabilities**

## 1. Composition of fair value:

<b>NIS in thousands</b>	<b>As of March 31</b>		<b>As of March 31</b>		<b>As of December 31</b>	
	<b>2022</b>		<b>2021</b>		<b>2021</b>	
	<b>Book value</b>	<b>Fair value</b>	<b>Book value</b>	<b>Fair value</b>	<b>Book value</b>	<b>Fair value</b>
	<b>Unaudited</b>				<b>Audited</b>	
Financial liabilities presented at fair value through profit and loss:						
Liabilities with respect to derivative financial instruments, short sales and repo liabilities *)	<b>1,404,117</b>	<b>1,404,117</b>	843,229	843,229	1,486,400	1,486,400
Marketable deferred liability notes	<b>4,301,505</b>	<b>4,288,186</b>	3,967,528	4,204,874	4,317,113	4,551,516
Total financial liabilities presented at amortized cost	<b>4,301,505</b>	<b>4,288,186</b>	3,967,528	4,204,874	4,317,113	4,551,516
After deducting interest payable with respect to deferred liability notes, presented under the item for other accounts payable	<b>12,390</b>		16,430		37,362	
<b>Total financial liabilities</b>	<b>5,693,232</b>	<b>5,692,303</b>	4,794,327	5,048,103	5,766,151	6,037,916
*) Of which, with respect to investment-linked liabilities	<b>369,983</b>	<b>369,983</b>	312,266	312,266	271,911	271,911

## Note 5: Financial Instruments (Cont.)

### C. Financial liabilities (Cont.)

#### 2. Fair value of financial liabilities, classified by levels

The table below presents an analysis of assets measured at fair value on a periodic basis, using an assessment method based on the various levels of the hierarchy. For details regarding the levels of the hierarchy, see Note 2(e)(3) to the annual financial statements.

NIS in thousands	As of March 31, 2022			Total
	Level 1	Level 2	Level 3	
	Unaudited			
Derivatives	47,107	364,929	-	412,036
Repo undertaking	-	992,081	-	992,081
<b>Total financial liabilities</b>	<b>47,107</b>	<b>1,357,010</b>	<b>-</b>	<b>1,404,117</b>

NIS in thousands	As of March 31, 2021			Total
	Level 1	Level 2	Level 3	
	Unaudited			
Derivatives	25,437	420,801	-	446,238
Short sales	39,646	-	-	39,646
Repo undertaking	-	357,345*)	-	357,345
<b>Total financial liabilities</b>	<b>65,083</b>	<b>778,146</b>	<b>-</b>	<b>843,229</b>

\*) Reclassified.

NIS in thousands	As of December 31, 2021			Total
	Level 1	Level 2	Level 3	
	Audited			
Derivatives	15,980	213,275	-	229,255
Repo undertaking	-	1,257,145	-	1,257,145
<b>Total financial liabilities</b>	<b>15,980</b>	<b>1,470,420</b>	<b>-</b>	<b>1,486,400</b>

### D. Valuation techniques and valuation processes implemented in the Company

#### Non-marketable debt assets \*)

Fair value is calculated according to a model which is based on the present value obtained by discounting the cash flows, according to the discount interest rate. The fair value of HETZ bonds is calculated according to the actuarial average lifetime, and according to the forecasted discounted cash flow, based on the risk-free interest curve.

\*) The discount rates used to calculate the fair value of non-marketable debt assets, which is determined by discounting the estimated expected cash flows with respect to them, are based principally on the yields of government bonds and the margins of corporate bonds, as measured on the Tel Aviv Stock Exchange. The price quotes and interest rates which were used for discounting are determined by the Mirvach Hogen group, a company which provides price quotes and interest rates to institutional entities for the revaluation of non-marketable debt assets. The model of Mirvach Hogen is based on the distribution of the trading market into deciles, according to the yield to maturity of the debt assets, and the determination of the location of the non-marketable asset in those deciles, according to the risk premium which is derived from prices of transactions / issuances on the non-trading market.

For additional details, see Notes 3(f)(1) and 14(f)(3) and (4) to the annual financial statements.

## Note 6: Capital Management and Requirements

### A. Dividends and management of the Company's capital requirements

Further to that stated in Note 16(c) and (d) to the annual statements, the balance of distributable earnings as of the reporting date, in accordance with the Companies Law, amounted to a total of approximately NIS 3 billion. The possibility of distributing dividends is also affected by the investee companies' ability to distribute dividends subject to their capital requirements and liquidity needs.

### B. The Solvency II-based economic solvency regime which applies to the Group's insurance companies

The Group's insurance companies are subject to a Solvency II-based economic solvency regime in accordance with the provisions for implementation of the economic solvency regime.

The economic solvency ratio report as of December 31, 2021 will be published on May 30, 2022.

In accordance with the economic solvency regime, according to the calculation which they performed, as of December 31, 2021 the insurance companies in the Group are complying with the capital requirements, and have a capital surplus beyond the capital requirement according to the provisions for the distribution period and the stock scenario adjustment.

The calculation which the Company conducted as of December 31, 2021 was examined by the auditors in accordance with ISAE 3400 - The Examination of Prospective Financial Information. This standard is relevant to audits of the solvency calculations, and does not constitute a part of the audit standards which apply to financial statements. It is emphasized that the forecasts and assumptions which constituted the basis for the preparation of the economic solvency ratio report are mostly based on past experience, as indicated in actuarial studies which are conducted from time to time. In light of the reforms taking place in the capital, insurance and savings market, and the changes in the economic environment, historical data does not necessarily predict future results. The calculation is sometimes based on assumptions regarding future events, on the actions of management, and on the future pattern of development of the risk margin, which may not necessarily materialize, or may materialize differently from the assumptions which were used as the basis for the calculation. Additionally, actual results may differ significantly from the calculation, in light of the fact that the combined scenarios of events may materialize in a manner which is significantly different from the assumptions in the calculation.

In the auditors' special report it was noted that they had not evaluated the adequacy of the discount amount during the distribution period as of December 31, 2021, except for evaluating that the discount amount does not exceed the expected discount amount of the risk margin and the solvency capital requirement with respect to life and health insurance risks, with respect to existing business operations during the distribution period, in accordance with the future pattern of development of required capital, which affects both the calculation of the release of expected capital, and the release of the expected risk margin, as specified in the provisions regarding the calculation of the risk margin.

Attention is also called to that stated in the solvency ratio report regarding the uncertainty which due to regulatory changes and the exposure to contingent liabilities, whose effect on the solvency ratio cannot be estimated.

For additional details, see section 2.2.3 of the Board of Directors' Report.

### *Note 7: Contingent Liabilities and Claims*

Presented below are details regarding claims which are not in the ordinary course of business, as follows: material claims<sup>7</sup> whose filing as class actions was approved; Pending motions to approve class action status for material claims; Material and immaterial class actions which concluded during the reporting period, until its signing date and other material claim against the Group's member companies.

The following claim amounts are presented at amounts that are correct as of the date of their filing, and as specified by the plaintiffs, unless noted otherwise.

It is noted, as a general rule, that the exposure to monetary demands, whether specific or general, is subject to prescription. The prescription period in insurance products varies depending on the type of product and event regarding which prescription has been claimed. The exposure to prescription is particularly high in "long term claim" insurance branches and in long term insurance branches in the life insurance and health insurance segments, in which Clal Insurance is engaged. The period of time required to investigate the claim, which is sometimes long, particularly in class actions, extends the period during which the Company is required to make repayments, as part of the prescription period. In recent years there has been a trend of extending the prescription period in some insurance branches.

#### *A. Class action claims*

In recent years, as part of a general trend in the markets in which the Group operates, a significant increase has occurred in the number of motions filed for the approval of class action status for claims against the Group's member companies, and also in the number of claims filed against the Group's member companies which have been recognized by the Court as class actions. The trend described above, which is due, inter alia, to the enactment of the Class Action Law, 2006 (hereinafter: the "**Law**"), the multiplicity of claims, and the approach of the Courts, significantly increases the Company's potential exposure to losses with respect to rulings issued against the Group's member companies in class actions which are filed against them.

A class action lawsuit, as defined in the Law, is a lawsuit which is managed on behalf of an anonymous class of people who did not grant power of attorney in advance to the class action plaintiff, and which raises material questions regarding facts or law that apply to all class members.

The procedure begins with a written motion submitted by the single plaintiff to the Court with which the plaintiff's personal claim has been filed, in which he requests approval of class action status for his claim. Only in the event that the motion to approve the claim as a class action is accepted does the claim's definition change to a "class action", with the plaintiff becoming a "class action plaintiff".

A class action can only be filed for claims which meet the conditions set forth in law, or on a matter regarding which a legal provision specifically states that a class action may be filed. It should be noted that, from 2006 onwards, the definition of a claim due to which a motion for approval as a class action may be filed against the Group's member companies is a broad definition, and includes any matter which may arise between a company and a customer, whether or not they have engaged in a transaction.

In order for a claim to be approved as a class action, the plaintiff must prove the following, inter alia: (1) the existence of a "personal cause of action" for the specific plaintiff; (2) That the cause of action is sufficiently well-established as to constitute a "prima facie cause of action". At this point, the Court evaluates whether the plaintiff has a prima facie chance of eventually winning the claim in court; (3) That the cause of action gives rise to significant questions of fact or law which are shared by a certain group; (4) That there is a reasonable possibility that the common questions in the claim will be determined in favor of the Group; (5) That the class action is the most efficient and fair method of resolving the dispute which is the subject of the claim, in light of the circumstances; (6) The suitability of the plaintiff to serve as the class action plaintiff, and of his attorney to represent him in the claim.

<sup>7</sup> It is noted that, in general, in this note, a claim will be considered material, and will be described in accordance with the estimate which is performed by the Company on the date when the claim is received, insofar as the actual exposure amount, net of tax, assuming the claim is found to be justified, and without addressing the claim's chances, or the amount specified therein, per se, exceeds the Group's significance threshold with respect to income, according to the calculation of forecasted comprehensive loss, divided by the average annual comprehensive income or comprehensive loss in the last three years, calculated based on the last 12 quarters for which audited or reviewed financial statements were published; It is hereby clarified that the income/loss which is attributed to the event, and the income/loss in each quarter, are calculated according to their absolute values. This classification is correct as of the filing date of the claim. However, in light of the continuation of the legal proceedings, sometimes over a period of several years, and the development thereof, cases are possible where a claim which was not considered material on the date it was filed, may become subsequently material, and in that case, disclosure will be given for such claims at a later date. A claim may also be considered material for the purpose of such disclosure when the Company is unable to estimate the total exposure.

## *Note 7: Contingent Liabilities and Claims (Cont.)*

### *A. Class action claims (Cont.)*

In general, the process of evaluating a claim as a class action may include 4 stages: Stage A - Filing of the motion to recognize the claim as a class action in the first instance; Stage B - Appeal in the Authority to a higher instance regarding the decision reached by the first instance; Stage C - Hearing the claim on the merits before the first instance (generally before the same judge who heard the motion in the first instance); Stage D - Appeal to a higher instance regarding the decision on the merits.

It should be noted that the scope and content of the hearing of a class action on its own merits is affected by the ruling regarding the approval of the claim as a class action. A decision approving class action status for a claim generally refers to the causes of action which were approved, and those which were not approved; The remedies which were approved and which were not approved; etc.

The law provides a set procedure and restrictions for all matters relating to settlement arrangements in class actions, which causes difficulty in instating settlement arrangements regarding class actions. The law also provides a requirement involving due disclosure to the Court with regard to all material details involved in the settlement arrangement, as well as a right available to the Attorney General and to additional entities listed in the Law to file an objection to the proposed settlement arrangement, and a requirement that an examiner be nominated with respect to the settlement arrangement. In January 2021, the Ministry of Justice published a “request for public comments regarding amendments to the Class Action Law, 2006”, in which the public was requested to address the required amendments to the law. Clal Insurance submitted its comments, through the Israel Insurance Association, inter alia, with reference to the many class actions in the Israeli market in general, and in the insurance market in particular.

The motions to approve class action status for the claims specified below are in various stages of the procedural hearing; some have been approved, while others are in appeal proceedings.



**Note 7: Contingent Liabilities and Claims (Cont.)**

**A. Class action claims (Cont.)**

**A1. Material claims for which class action status was approved**

Presented below are details regarding material claims which have been approved as class actions and which are in various stages of handling the case on the merits, including hearing the case on the merits before the first instance, or appeals after decisions have been made to approve or dismiss the claim, or after rulings have been given to approve or dismiss the claim.

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
1.	3/2010  District - Center	Clal Insurance	The plaintiff contends that Clal Insurance unlawfully and wrongfully took advantage of the Control of Financial Services (Provident Funds) Law, 2008 (“Amendment No. 3”), which determined that funds which are deposited in provident funds beginning from 2008, will be withdrawable as an annuity only, and not as a capital withdrawal (withdrawal in a one-time amount). The plaintiff contends that at the time of conversion of the capital policies which were owned by a policyholder, prior to Amendment No. 3, for non-annuity paying policies, Clal Insurance was required to attach to the policy the annuity factor which was guaranteed to the policyholder under the fixed-payment policy owned by him, while in practice, Clal Insurance chose to attach to the converted capital policy a new annuity factor, in accordance with the life expectancy as of 2009.	To order Clal Insurance to attach to the capital policies of its policyholders the same annuity factor which they had in the fixed-payment policy prior to Amendment No. 3. Alternatively, to order Clal Insurance and the other class members to deposit the entire amount of the pension savings funds, retroactively beginning after the date of the entry into effect of Amendment No. 3 (January 2008), and from now on, to the fixed-payment policy with the preferential annuity factor. Alternatively, to order Clal Insurance to compensate the plaintiff and the other class members in the amount of damage which was incurred.	Any person who owned, prior to the entry into effect of Amendment No. 3, both a capital policy and a fixed-payment policy of Clal Insurance (whether of Clal Insurance or of another insurance company), and to whom, following the aforementioned amendment to the law, a annuity factor <sup>8</sup> was not guaranteed in the capital policy, or to whom an annuity factor was guaranteed in the capital policy which was worse than the annuity factor specified in his fixed-payment policy.	In September 2015, the District Court decided to accept the motion to approve against Clal Insurance, in which it was determined that the entitled class members include any policyholder who owned, prior to Amendment No. 3, both a capital policy and a fixed-payment policy (whether of Clal Insurance or of another insurance company), and who, following the aforementioned amendment, did not receive an annuity factor in the capital policy, or who received an annuity factor which was worse than the factor in his fixed-payment policy, provided that the capital policy was managed by Clal Insurance. In July 2020, the Attorney General’s position was filed with the Court, which supported the position of Clal Insurance, in which it was stated that Clal Insurance had acted in connection with the matters which form the subject of the claim in accordance with the outline which was approved for it by the Capital Market Authority, and that it would not be appropriate to retroactively replace the discretion which was exercised by the Authority on this matter. In August 2021, a ruling was given in which the claim was dismissed in its entirety (hereinafter: the “ <b>Ruling</b> ”). In January 2022, after the plaintiff decided not to appeal the ruling, an appeal against the ruling was filed with the Supreme Court by a social association.	The plaintiff estimates the number of the class members as 37,752 members, and accordingly, the monetary compensation to all of the class members is estimated at NIS 107 million, in each year. <sup>9</sup>

<sup>8</sup> The annuity factor is the factor representing life expectancy which is used by the insurer, at retirement age, to convert the savings amount accrued by the policyholder into a monthly annuity.

<sup>9</sup> The specified amount refers to the estimated claim with respect to one damage year only. It is noted that the claim was filed in March 2010, with respect to a legislative amendment from 2008.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A1. Material claims for which class action status was approved (Cont.)**

Serial number	Date and instance	Defendants	Main claims and causes of action	Main remedies	Represented class	Status / additional details	Claim amount
2.	4/2010	Clal Insurance and additional insurance companies	The plaintiffs contend that in case of discontinuation of insurance during a certain month, after the insurance premium with respect to that month was collected by the defendants in advance, the defendants do not reimburse to policyholders the surplus relative share of the insurance premium with respect to that month, or alternatively, reimburse the insurance premium at nominal values only.	The reimbursement of the surplus premium amounts which were unlawfully collected from the class members and/or the reimbursement of unlawful differences, with the addition of duly calculated linkage differentials, as well as a mandamus order instructing the defendants to change their conduct.	Anyone who is and/or was a policyholder of one or more of the defendants, under any insurance policy, excluding a property insurance policy, or the inheritor of such a policyholder, where the insurance policy was discontinued for any reason, whether due to its cancellation by the policyholder, or due to the occurrence of the insurance event.	In June 2015, the Court issued a decision to dismiss the motion to approve against all of the defendants with respect to the primary claims, including: (A) proportional reimbursement of premiums should be performed in case of the occurrence of the insurance event; (B) proportional reimbursement of premiums should be performed in case of cancellation of the policy, where the wording of the policy does not stipulate section 10 of the Insurance Contract Law, 1981, as phrased, during the period relevant to the claim; (C) the reimbursed premiums should be linked only to a positive index, and not to a negative index; (D) the premiums should be reimbursed with the addition of special interest. Additionally, a dismissal was issued with respect to the motion to approve against Clal Insurance only, regarding a claim of non-payment of relative premiums in insurance policies which include a stipulation of section 10 of the Insurance Contract Law, in which it was determined that the cancellation of the policy will enter into effect immediately, in the absence of an evidential infrastructure (hereinafter: the <b>"Proportional Reimbursement Claim"</b> ). The motion to approve the claim as a class action was accepted against all of the defendants, with respect to anyone who is or who was the holder of an insurance policy, except for a property insurance policy, who canceled an insurance contract, or whose insurance policy was canceled due to the occurrence of the insurance event, from April 2003 until March 14, 2012, and from whom premiums were collected with respect to the months following the cancellation month, which were reimbursed to him according to their nominal value, without linkage differentials and interest in accordance with the Insurance Contract Law (hereinafter: the <b>"Nominal Return Claim"</b> ). In September 2016, a settlement arrangement was filed with the District Court (the "Settlement Arrangement"), according to which the defendants undertook to donate to public causes amounts which were overcollected, by virtue of the proportional reimbursement claim, and additional amounts by virtue of the nominal reimbursement claim, according to partial rates which were determined in the settlement agreement, and according to the determination of an examiner who will be appointed by the Court within the framework of the settlement agreement. In February 2017 and March 2017, the positions of the Israel Consumer Council and the Attorney General of Israel ("Additional Parties"), respectively, were received, who did not object to the settlement arrangement in its entirety, but rather proposed amendments to the settlement arrangement, inter alia, with respect to the method used to reimburse funds to the class, and with respect to the types of policies to which the settlement will apply. In June 2017, the Court appointed an examiner for the case to examine the settlement arrangement. In 2021 the examiner's position regarding Clal Insurance was filed with the Court, and the parties' positions, and the position of the Attorney General of Israel, were also filed. The settlement agreement is subject to the approval of the Court, the provision of which is uncertain.	The amount claimed by all of the plaintiffs against all of the defendants in the claim is NIS 225 million, with respect to a period of ten years. The plaintiffs have not specified the amount claimed from Clal Insurance only, if the claim is approved as a class action.

## Note 7: Contingent Liabilities and Claims (Cont.)

### A. Class action claims (Cont.)

#### A1. Material claims for which class action status was approved (Cont.)

Serial number	Date and instance	Defendants	Main claims and causes of action	Main remedies	Represented class	Status / additional details	Claim amount
3.	5/2013	Clal Insurance and additional insurance companies	The plaintiff contends that the defendants breach their obligation to attach linked interest and duly calculated linkage differentials, with respect to the insurance benefits which they pay. According to the claim, the date from which the interest and linkage differentials should be calculated is beginning on the date of the occurrence of the insurance event, until the actual payment date. Alternatively, linkage differentials should be paid from the date of the occurrence of the insurance event until the actual payment date, as well as interest starting 30 days after the filing date of the claim, until the actual payment date of the insurance benefits.	To order the defendants to pay to the class members linkage differentials and interest with respect to the underpayment which was performed. Additionally, and/or alternatively, the Court is requested to order the provision of compensation in favor of the public, in its discretion.	Any person who received, during the 7 years prior to the filing of the claim and/or who will receive, until a ruling has been given on the claim, insurance benefits from the defendants, to which duly calculated interest (the "First Class") and duly calculated linkage differentials (the "Second Class") were not added. In January 2019, the plaintiff petitioned for the expansion of the class of represented plaintiffs, as defined in the Court's decision to approve from August 2015, such that it will also include all policyholders of Clal who received and/or will receive insurance benefits to which duly calculated interest was not added, from the date of the claim's approval as a class action, until a final ruling has been given on the matter. The Court determined it would reach a determination regarding the motion as part of the ruling.	<p>In August 2015, the District Court decided to dismiss the motion to approve against the defendants, regarding the claim of non-payment of linkage differentials, and to accept the motion to approve against the defendants with respect to the claim regarding the underpayment of interest on insurance benefits, and it was determined that the entitled class members include any policyholder, beneficiary or third party who, during the period from three years prior to the filing of the claim, until the date of the claim's approval as a class action, received from the defendants, and not through any ruling which was given between them, insurance benefits to which duly calculated interest was not added, within 30 days after the date of submission of the claim to the insurer (and not from the date of submission of the last document required by the insurer to evaluate the liability), until the actual payment date. In October 2016, the defendants withdrew, with the approval of the Supreme Court, a motion for leave to appeal which was filed by them in October 2015, which primarily involved an objection to the determination of the District Court, according to which a previous settlement arrangement into which the Company entered regarding a similar question does not constitute final judgment which blocks the filing of the motion to approve, and does not afford protection to the defendants, and the parties reserved all of their claims with respect to the main proceedings.</p> <p>In February 2021 a partial ruling was given, in which the Court determined that the class action was accepted, and ordered the defendants to repay to the class members the interest differences, as specified in the ruling (hereinafter: the "Ruling"). In accordance with the ruling, it was determined that the "claim delivery date", beginning from which the period of 30 days begins to be counted, and after which linked interest will be added to the insurance benefits in accordance with the provisions of section 28(a) of the Insurance Contract Law, 1981 (hereinafter: the "Insurance Contract Law"), is the date when the insurance company or insurance agent (whichever is earlier) was first contacted, indicating that the policyholder, third party or beneficiary (hereinafter: the "Entitled Parties") were interested in receiving the insurance benefits, with no requirement to attach any document whatsoever.</p> <p>It was further determined that in cases where the insurance benefits were calculated according to their value on a date after the occurrence of the insurance event, interest will be added to them from that date only, and in the case of reimbursement of funds which were paid to service providers through deferred payment, interest differences will be calculated beginning from the date of actual payment.</p> <p>Regarding the class members who in the past reached settlement arrangements with the defendants, it was determined that the member of that class will be entitled to the repayment of interest with respect to the period from the date when the claim was filed until the date of completion of the collection of the required documents for the investigation, as stated in the ruling.</p> <p>The Court determined that the definition of the class will include all entitled parties who, during the period, beginning three years before the filing of the claims (which were filed against Clal Insurance in May 2013), and ending on the date when the ruling was given, received from the defendants, not in accordance with a ruling regarding their affairs, insurance benefits which did not include duly calculated interest. It was further determined, for the purpose of implementing the ruling and calculating the amount of compensation to the class members in accordance with the principles specified in the partial ruling, that it is necessary to appoint an expert, and that the compensation to the class action plaintiffs, and their legal fees, will be determined in the final ruling.</p> <p>In May 2021, the defendants filed with the Supreme Court an appeal against the ruling. In June 2021, the Supreme Court gave a decision in which it ordered a stay of the proceedings in the District Court, including as regards the appointment of an expert for the purpose of executing the ruling, until a determination has been reached regarding the appeal process.</p>	The plaintiff estimates the cumulative amount for the first class in the amount of NIS 518 million (if it is ruled that the interest should be calculated beginning from the date of the occurrence of the insurance event), and in the amount of NIS 210 million (if it is ruled that the interest should be calculated beginning from 30 days after the date of the claim's submission to the insurance company). The plaintiff estimates the cumulative amount for the second class, for which the motion to approve was dismissed, with respect to linkage differentials, in an additional amount of NIS 490 million.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****AI. Material claims for which class action status was approved (Cont.)**

Serial number	Date and instance	Defendants	Main claims and causes of action	Main remedies	Represented class	Status / additional details	Claim amount
4.	1/2008 District - Tel Aviv	Clal Insurance and additional insurance companies	According to the plaintiff, the defendants charge sub-annual installments, a payment which is collected in life insurance policies wherein the insurance tariff is determined as an annual amount, though the payment is executed in several installments (hereinafter: " <b>Sub-Annual Installments</b> "), in excess of the permitted amount, with such charges being implemented, allegedly, in a number of ways: collection of sub-annual installments with regard to the "policy factor", collection of Sub-Annual Installments at a rate higher than that permitted according to the Control of Insurance circulars, collection of sub-annual installments with respect to the savings component in life insurance policies, and collection of sub-annual installments with regard to non-life insurance policies.	Repayment of all amounts unlawfully collected by the defendants, and a mandamus order requiring the defendants to change their ways of action with regard to the matters listed in the claim.	Any person who engaged in an insurance contract with any of the defendants, and from whom payment was collected with respect to the sub-annual installments component, in circumstances or in an amount which deviated from what is permitted.	<p>The Commissioner filed his position on the case, in which he accepted the position of the insurance companies.</p> <p>In July 2016, the Court approved the claim as a class action. The Group which was approved includes anyone who engaged with the defendants, or with any one of them, in an insurance contract, and from whom sub-annual installments were collected with respect to the following components: with respect to the savings component in life insurance of the "hybrid" type, which were sold by Clal Insurance in the past, with respect to the "policy factor", which is a fixed monthly amount that is added to the premium, and which is intended to cover expenses, and with respect to health, disability, critical illness, loss of working capacity and long-term care policies (hereinafter: the "<b>Collection Components</b>").</p> <p>The Court's decision was given despite the Commissioner position's which was submitted at the request of the Court, as stated above. The cause of action for which the claim was approved as a class action is unlawful collection of sub-annual installments with respect to the collection components. The requested remedy is the reimbursement of the amounts which were unlawfully collected during the seven years preceding the filing of the claim and thereafter, i.e., from January 2001, and a mandamus order ordering the defendants to rectify their conduct.</p> <p>In December 2016, the defendants filed with the Supreme Court a motion for leave to appeal against the decision to approve the claim as a class action (hereinafter: the "<b>Motion for Leave to Appeal</b>"), and in May 2018, the Supreme Court accepted Motion for Leave to Appeal, heard it as an appeal, and gave a ruling in which the appeal was accepted, and the claim accordingly dismissed. In June 2018, the plaintiffs filed a motion to hold an additional hearing regarding the ruling, with respect to some of the determinations specified therein.</p> <p>In July 2019, a decision was given to approve holding an additional discussion on this matter, before an extended panel of 7 judges. In February 2020, the position of the Attorney General of Israel was filed with the Supreme Court, within the framework of the additional hearing, in which it was stated that the Attorney General of Israel believes that it would be inappropriate to intervene in the determination which was made in the ruling regarding the appeal, based on the adoption of the Capital Market Authority's interpretive position.</p> <p>In July 2021 a ruling was given regarding the petition for an additional hearing, in which it was determined that the decision to approve the claim as a class action would again be valid, such that the motion to approve will be accepted, and the case will be returned to the District Court, in order for it to hear the class action on the merits. The proceedings are currently in the claim handling stage at the District Court.</p>	In February 2010, the parties reached a procedural arrangement according to which the following would be erased from the Motion and the claim: the plaintiff's claims stating that Clal Insurance had collected a rate of sub-annual installments higher than that permitted for policies issued before 1992, and the claim that Clal Insurance had collected the maximum rate of sub-annual installments, even when the number of installments was lower than twelve. Accordingly, the amount claimed from Clal Insurance was changed and set at approximately NIS 398.2 million.

**Note 7: Contingent Liabilities and Claims (Cont.)**

**A. Class action claims (Cont.)**
**A1. Material claims for which class action status was approved (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
5.	5/2011  District - Center	Clal Insurance and additional insurance companies	According to the plaintiff, in life insurance combined with savings, the defendants collected from policyholders, without any basis in the policies and without consent, amounts which at times reach a significant part of the premiums paid by the policyholders, and which are known as the "policy factor" and/or "other management fees") (hereinafter: the " <b>Policy Factor</b> "), unlawfully and without any appropriate contractual provision, despite the fact that, in principle, the defendants were allowed, in accordance with the Commissioner's circulars, to collect a policy factor in life insurance policies.	Payment of the compensation / reimbursement amount equal to the policy factor amount which was actually collected from the class members, with the addition of the returns which were withheld from them with respect to this amount due to the fact that the amount which was deducted from the premium for the policy factor was not invested for them, and changing the method of action with respect to the collection of the policy factor.	Anyone who held a life insurance policy combined with a savings plan of one of the defendants, and from whom any amount was collected as a policy factor.	In June 2015, a motion to approve a settlement arrangement was filed with the Court, in which it was requested to order the defendants to pay a total of NIS 100 million with respect to the past (of which, the share of Clal Insurance is approximately NIS 26.5 million), and to provide a discount of 25% of the actual future collection of the policy factor. In November 2016, the Court decided to dismiss the motion to approve the settlement arrangement, since it believed that the foregoing does not constitute an adequate, reasonable and fair arrangement for the affairs of the class members. Additionally, the Court decided to partially approve the conducting of the claim as a class action, only with respect to life insurance policies combined with savings which were prepared between the years 1982 and 2003 (with respect to Clal Insurance, in policies of the "Adif", "Meitav" and "Profile" types), where the savings which accrued in favor of the policyholders in those policies were affected due to the collection of the policy factor, on the grounds of breach of the insurance policy, due to the collection of the policy factor, in a manner which harmed the savings which accrued in favor of the policyholders, with respect to the period beginning seven years before the filing date of the claim, in April 2011. The claim was not approved with respect to other types of policies (hereinafter, jointly: the " <b>Decision</b> "). The claimed remedies, as defined in the Court's decision, include curing the breach by implementing an update to the savings which accrued in favor of the policyholders, in the amount of the additional savings which would have accrued for them had a policy factor not been collected, or compensation of the policyholders in the aforementioned amount, and discontinuation of the collection of the policy factor from that point forward. Additionally, payment of professional fees was ruled for the plaintiff's representative, and for the objectors to the settlement arrangement and their representatives, in immaterial amounts. In accordance with the decision, in reliance on the examiner's assessment based on calculations which were conducted by staff of the Control of Insurance Office, the total potential claim, with respect to policies incorporating savings, ranges from NIS 1.85 to 2.1 billion with respect to four of the defendants who engaged in the settlement arrangement (including Clal Insurance). In May 2017, the defendants filed a motion for leave to appeal the Court's decision, both with respect to the non-approval of the settlement arrangement, and with respect to the partial approval of the claim as a class action. In February 2019, the defendants withdrew the motion for leave to appeal, in accordance with the Supreme Court's suggestion, and therefore, the proceedings are currently in the stage of handling the claim on the merits before the District Court. The parties are conducting mediation proceedings between them, and in parallel commenced evidence proceedings before the District Court.	The plaintiffs' claim pertains to the policy factor which was collected from them from 2004. According to various estimates and assumptions which were performed by the plaintiffs with respect to the collection of the policy factor, during the seven years preceding the filing date of the claim, by the defendants, and the relevant annual returns, the amount claimed for the class members, against all of the defendants, was estimated by the plaintiffs, as of the filing date of the claim, as a nominal total of approximately NIS 2,325 million. Out of this amount, a total of approximately NIS 662 million is attributed to Clal Insurance, according to its alleged market share.

**Note 7: Contingent Liabilities and Claims (Cont.)**



## A. Class action claims (Cont.)

## A1. Material claims for which class action status was approved (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
6.	7/2014  District - Center	Clal Insurance	According to the plaintiff, Clal Insurance overcollects the premiums in compulsory and/or third party and/or policies of the "Specified Driver" type (hereinafter: the " <b>Policy</b> "), in cases where the youngest driver who is expected to use the vehicle on a routine basis (hereinafter: the " <b>Driver</b> ") is expected to reach, during the insurance period, an age and/or driving experience level at which Clal Insurance begins collecting reduced premiums (hereinafter, respectively: " <b>Eligible Age</b> " and " <b>Eligible Experience Level</b> "). The plaintiff contends that Clal Insurance should be required to calculate the premiums by other means, also in case of renewal of the policy after a previous insurance period, and that Clal Insurance should be required to initiate disclosure to the holders of motor policies, of any kind whatsoever, regarding various items of information.	To declare and determine that Clal Insurance is required to calculate the premiums with respect to the policies in the manner specified in the motion; To order Clal Insurance to initiate disclosure of various items of information, as specified in motion; To prohibit Clal Insurance from collecting administrative expenses or any other payment from the policyholder with respect to the issuance of new compulsory certificates of insurance, in cases where the new issuance is required for reasons not originating from the policyholder; To order Clal Insurance to compensate the class members with respect to the damages which they incurred, with the addition of duly calculated linkage differentials and interest from the date of overcollection until the date of compensation and/or actual reimbursement; To order Clal Insurance to reimburse to the class members the entire amount by which Clal Insurance was enriched at the expense of the class members. To order the provision of any other remedy in favor of the classes, or compensation to the public, as considered appropriate by the Court, in light of the circumstances.	Anyone who purchased and/or renewed and/or who will purchase and/or renew the policy from the defendant during the seven years which preceded the filing of the claim, until the date of issuance of a final ruling, and where, during the insurance period, the youngest driver who is expected to use the vehicle reached and/or will reach the age and/or driving experience level at which he is entitled to a reduction of the premiums, and who in practice did not receive the entire reduction to which he was entitled, as well as anyone who is included in the aforementioned class, and whose comprehensive and/or third party insurance is of the "all drivers" type.	In January 2017, a decision was given by the Court in which the plaintiff's claims were dismissed, except with respect to the claim regarding the existence of a conventional practice regarding the update to the policies and the reimbursement of excess premiums, regarding which the motion to conduct the claim as a class action was approved. The class members, as determined in the decision, include "the holders of the respondent's compulsory, comprehensive and third party motor insurance policies during the last seven years, who reached, during the insurance period, the age bracket and/or driving experience bracket which confers an entitlement to a reduction of insurance premiums, and regarding whom the respondent refrained from acting in accordance with the conventional practice, as a result of which, they did not receive the reduction." The parties filed their closing arguments as part of conducting the claim. In February 2022 a ruling was given, as part of the hearing of the claim on the merits, in which the entire claim was dismissed. In April 2022, the plaintiff filed an appeal against the ruling.	The total claim amount was estimated by the plaintiff as a total of approximately NIS 26 million. The estimate of damage, as stated in the class action plaintiff's affidavit of evidence in chief, amounted to a cumulative total of approximately NIS 100 million, with respect to a period of 11 years. In the appeal, the plaintiff claimed, inter alia, the amount which was estimated by the expert on his behalf, in the nominal sum of approximately NIS 100 million, plus linkage and interest, and the expansion of the class (and of the amount of damages, accordingly) until a ruling has been given regarding the appeal, or until this conduct has been changed.

### Note 7: Contingent Liabilities and Claims (Cont.)

#### A. Class action claims (Cont.)

##### A1. Material claims for which class action status was approved (Cont.)

Serial number	Date and instance	Defendants	Main claims and causes of action	Main remedies	Represented class	Status / additional details	Claim amount
7.	11/2014  District - Economic Department of Tel Aviv	Bank of Jerusalem Ltd. (hereinafter: <b>"Bank of Jerusalem"</b> )	The plaintiff contends that Clal Finance Batucha Investment Management Ltd. ("Clal Batucha"), which merged with and into Bank of Jerusalem, in its function as portfolio manager, performed, on behalf of its customers, transactions with securities of member companies in the IDB Group, in a manner which gave preference to its interests and to the interests of various member companies of the IDB Group over the interests of its customers, in violation of the law. The plaintiff contends that Clal Batucha breached its obligation to inform its customers regarding any conflict of interests which it has in the performance of the aforementioned actions, and to receive their consent.	To issue an order against Clal Batucha to provide details and information regarding the damages which were (allegedly) incurred by each of the class members, and to order Bank of Jerusalem to compensate the class members for the entire damages which they incurred, or alternatively, to determine another remedy in favor of all or some of the class members.	Any person who received from Clal Batucha investment management services, in which they acquired securities which were issued by member companies of the "IDB conglomerate", without giving their advance approval with respect to each transaction, and who incurred damages as a result of the said acquisition. On this matter, the plaintiff includes under the "IDB conglomerate" all corporations which were held (directly or indirectly) by IDB Holding and IDB Development.	<p>In January 2017, the Court gave its decision, which approved the conducting of the claim as a class action against Clal Batucha, and in parallel, it dismissed the motion to approve the claim against defendants who had served as directors in Clal Finance Batucha, in which it was alleged that they had breached their duty of care towards the class members.</p> <p>The class members, as determined in the decision, include "anyone who received investment management services from Clal Finance Batucha Investment Management Ltd. (liquidated due to merger) ("<b>Batucha</b>")", on whose behalf, within the framework of the portfolio management activity, Batucha (or any other party on its behalf) acquired securities, as defined in the Regulation of Investment Advice, Investment Marketing and Investment Portfolio Management Law, 1995, (hereinafter: the "<b>Advice Law</b>")", which were issued by any of the corporations which were included, at the time of the acquisition, in the IDB Conglomerate (as defined below), from whom advance approval was not received regarding each aforementioned transaction, and who incurred damages due to the aforementioned acquisition."</p> <p>In this regard, the IDB Conglomerate was defined as including "all corporations which were held or controlled, directly or indirectly (including through concatenation) by the companies or IDB Holding Corporation Ltd. (hereinafter: "<b>IDB Holding</b>") and IDB Development Corporation Ltd. (hereinafter: "<b>IDB Development</b>")", including IDB Holding and IDB Development. For the avoidance of doubt, this definition includes all of the subsidiaries, second tier subsidiaries, and third tier subsidiaries (and so on) of IDB Holding, as well as any other corporation held by them, directly or indirectly."</p> <p>It was further determined in the decision that the class will include anyone in whose account acquisitions of securities were performed, during a period of up to 7 years before the filing of the motion to approve, until the date of completion of the merger transaction of Clal Batucha into Bank of Jerusalem.</p> <p>The cause of action which was approved in the decision is breach of statutory duty by virtue of section 63 of the Civil Wrongs Ordinance, together with section 15(a) of the Advice Law.</p> <p>The Company is not party to the claim; however it received notice regarding the filing of the claim, and the demand for indemnification by Bank of Jerusalem, in accordance with the agreement for the sale of Clal Batucha to Bank of Jerusalem, according to which the Company has an undertaking to indemnify. The aforementioned undertaking to indemnify may be activated if and insofar as Bank of Jerusalem will be obligated, by law, in connection with the aforementioned claim, and subject to the terms of the agreement between the parties<sup>10</sup>.</p> <p>The parties are currently conducting negotiations regarding a settlement. The proceedings are currently in the claim handling stage.</p>	The plaintiff's personal claim amount amounts to a total of approximately NIS 18,624. According to the statement of claim, the damage claimed for all class members cannot be estimated at this stage.

<sup>10</sup> The Company reported the claim to the insurers of the professional liability insurance policies under which it is covered. The Company is unable, at this stage, to estimate the amount of damages and the scope of insurance coverage.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A1. Material claims for which class action status was approved (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
8.	2/2014 District - Tel Aviv	Clal Insurance	The plaintiff contends that Clal Insurance abuses the fact that the policyholder does not pay, for a certain period, the savings component in a life insurance policy which includes a savings component and a risk component, and fundamentally and grossly violates the policy terms by implementing unilateral changes to the policy (shortening the policy period, changing the insurance commencement date and increasing the policyholder's age at the start of insurance coverage), which leads to an unlawful increase in the real premium cost, although the premium for the risk component in the policy has been paid in full. According to the plaintiff, Clal Insurance thereby causes policyholders to incur damages in significant amounts.	To order Clal Insurance to pay the excess premium amounts which it collected by first moving the insurance commencement date until the date when the claim was approved as a class action, with the addition of the maximum linkage differentials and interest permitted by law. To receive an order prohibiting Clal Insurance from continuing its collection of premiums at rates higher than the rate specified in the policy. Alternatively, to order Clal Insurance to pay an appropriate and adequate amount in favor of the entire public, in an amount equal to the collection fees which were collected and not reimbursed to the payer, with the addition of duly calculated linkage differentials and interest.	Any person who obtained and/or who was insured by a life insurance policy, and who did not pay the savings component in this policy in its entirety, from the policy preparation date until the date of entitlement for a monthly annuity according to the policy, and from whom premiums were unlawfully overcollected, due to the change in the insurance commencement date.	In December 2017, the Court approved the claim as a class action. The class which was approved includes anyone who engaged in, and/or who was covered by, a life insurance policy which includes a savings component and a risk component, and who did not pay one of the policy components in full, from the policy preparation date until the date of eligibility for a monthly stipend under the policy, or until the settlement or expiration of the policy, whose insurance start date was "moved forward" by the respondent. The claim was approved with the causes of action of breach of contract, deception and unjust enrichment. The claimed remedies include reimbursement of the excess premium amounts which were collected by Clal Insurance, as alleged by the plaintiffs, beyond the amounts specified in the policy, and an order prohibiting Clal Insurance from continuing its collection of premiums at rates higher than the rate specified in the policy. The proceedings are currently in the claim handling stage.	The total damage claimed for all of the class members against Clal Insurance amounts, in the plaintiff's estimate, to a total of approximately NIS 20 million.



**Note 7: Contingent Liabilities and Claims (Cont.)**

**A. Class action claims (Cont.)**

**A1. Material claims for which class action status was approved (Cont.)**

<b>Serial number</b>	<b>Date and instance</b>	<b>Defendants</b>	<b>Main claims and causes of action</b>	<b>Main remedies</b>	<b>Represented class</b>	<b>Status / additional details</b>	<b>Claim amount</b>
9.	7/2014	Clal Pension and Provident Funds Ltd. and against four additional managing companies of pension funds	According to the plaintiffs, two associations which claim that their purpose is to assist the senior population, the defendants increased the management fees which are charged from retirees of the pension funds which are managed by them, during the annuity receipt stage, to the maximum management fees permitted for collection by law (0.5% of the accrued balance), while abusing the fact that the retirees are a "hostage population", although active members pay, on average, significantly lower management fees. It was further claimed that the defendants do not disclose to their members that immediately when they become pensioners, the management fees which they pay to the defendants will be increased to the maximum management fees.	Reimbursement of the excess management fees which were unlawfully collected from the class members, with the addition of interest and linkage; To order the defendants to reduce the management fees which are charged from the pensioners, in a manner whereby the management fees which were collected prior to the commencement of the retirement of each one of them, will not increase; To prohibit the defendants from increasing the management fees for members proximate to their retirement.	Any person who is a member of a new comprehensive pension fund which is managed by one of the defendants, and who is entitled to receive an old age pension and/or who will be entitled to receive an old age pension in the future.	In September 2015, the plaintiffs filed a reply to the defendants' response to the motion to approve (the "Plaintiffs' Reply"), in which, inter alia, a new claim was raised, according to which the defendants did not send to their members advance notice regarding the increased management fees, as required in accordance with the provisions of the law. At the request of the Court, in September 2017, the Commissioner's position was filed, which determined, inter alia, that in accordance with the provisions of the law and the circular dated July 2014, it was possible to collect, during the annuity receipt period, management fees at a rate of less than 0.5%, and that there was no regulatory obligation for the defendants to announce the increase in management fees once the members reached retirement age. In March 2022 the District Court decided to accept the motion to approve against the defendants, regarding the question of whether the defendants were required to notify members in advance regarding the rate of management fees which would be collected during the pension period, and if so - the extent of damage that was incurred due to the failure to give notice. The approved class includes anyone who is a member of a new comprehensive pension fund, which is among the respondents, and who was entitled to receive an old age pension after retirement during the seven years preceding the filing of the motion to approve and/or who will be entitled to an old age pension in the future. It is noted that pension recipients who retired since mid-2018 were given notice in accordance with the standard regulations which were published by the regulator, and which entered into effect from that year onwards. The proceedings are currently in the stage of hearing the claim on the merits.	The plaintiffs estimate that the management fees which were unlawfully collected by the defendants from current pensioners amount to NIS 48 million, that the management fees which will be unlawfully collected in the future from current pensioners amount to NIS 152 million, and that the management fees which will be unlawfully collected in the future by the defendants from future pensioners, with respect to accrual which was performed until now, amount to NIS 2,800 million. The aforementioned amounts are claimed with respect to all of the defendants.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A1. Material claims for which class action status was approved (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
10.	5/2015  District - Jerusalem	Clal Insurance and an additional insurance company	According to the plaintiff, after years during which his deceased mother was insured under a collective life insurance policy, which Clal Insurance sold to the association of pensioners under the "Netiv - Southern and Central Region" pension fund (hereinafter: the " <b>Association</b> " and the " <b>Policy</b> ", respectively), and who paid premiums as required, Clal Insurance unilaterally and unlawfully canceled the policy, because the policy was a losing policy, and did not reimburse the premiums which it had charged. The plaintiff also contends that Clal Insurance illegally collected premiums from policyholders with respect to June 2014, after the date when the policy was canceled.	To order Clal Insurance to pay to each of the class members who did not receive the benefits of the policy, the entire premiums which were collected from them with respect to the policy over the years when they were insured, with the addition of duly calculated interest and linkage.	Anyone who was insured by Clal Insurance in a policy which was canceled on March 2, 2014, as well as all policyholders under the policy from whom Clal Insurance collected premiums in June 2014.	In May 2019, the Court dismissed the claim for reimbursement of all premiums which were paid with respect to the policy over the years. The Court approved the claim as a class action against Clal Insurance and against the association, on the grounds of breach of the provisions of the Insurance Contract Law, 1981, the Control of Insurance Business Regulations (Collective Life Insurance), 1999, the provisions of the policy and on grounds of negligence, and determined that Clal Insurance had not properly alerted the policyholders of the cancellation of the insurance contract, and that the association had breached, inter alia, the fiduciary duty and duty of care which applied to it as the "policyholder". The approved class includes the beneficiaries of the retirees who are covered under the collective insurance contract, who passed away since the cancellation date of the insurance contract until the termination date of the insurance period specified in the insurance contract (a two year period). The claimed remedy is payment of insurance benefits to the class members.  In August 2021, a ruling was given (hereinafter: the " <b>Ruling</b> "), in which the Court accepted the claim, and determined that Clal Insurance and the association had not informed the policyholders as required regarding the cancellation of the collective life insurance policy. Accordingly, Clal Insurance was ordered to pay to the beneficiaries of the retirees covered in the policy, who passed away during the period from the policy cancellation date (May 1, 2014) until the insurance period end date (April 30, 2016) the insurance benefits in accordance with the policy (in the amount of NIS 11,500 per deceased retiree), less the premiums which the retiree was required to pay with respect to the period from the policy cancellation date until the date of their passing, plus duly calculated interest and linkage differentials beginning from 30 days after the date of the policyholder's passing. Compensation and professional fees for the plaintiffs and their representatives were also ordered.  In October 2021, Clal Insurance filed with the Supreme Court an appeal against the ruling and a motion for a stay of execution. The motion for a stay of execution was accepted in part, such that the payment of the insurance benefits will be postponed until a decision has been reached regarding the appeal. The proceedings are currently in the stage of hearing the appeal.	The total damage claimed for all of the class members from Clal Insurance amounts, in the plaintiff's estimate, to a total of NIS 90 million.

**Note 7: Contingent Liabilities and Claims (Cont.)**

**A. Class action claims (Cont.)**

**A1. Material claims for which class action status was approved (Cont.)**

<b>Serial number</b>	<b>Date and instance</b>	<b>Defendants</b>	<b>Main claims and causes of action</b>	<b>Main remedies</b>	<b>Represented class</b>	<b>Status / additional details</b>	<b>Claim amount</b>
11.	9/2015	Clal Insurance and three other insurance companies	The plaintiffs contend that the defendants, when giving points for the “continence” action, as part of the evaluation of insurance benefits in long-term care policies, adopted an interpretation according to which, in order to recognize a policyholder’s claim with respect to “incontinence”, the condition must result from a urological or gastroenterological illness or impairment only, instead of giving points also when the policyholder’s medical condition and impaired functioning which have caused his “incontinence”, may be due to an illness, accident or health impairment which are not urological or gastroenterological in nature.	To order the defendants to compensate the class members for all damages which they incurred due to their alleged breaches of the agreement, and to fulfill the agreement from this point forward, or alternatively, to order the provision of any other remedy considered appropriate by the Court, in light of the applicable circumstances.	Any person who held a long term care insurance policy which was sold by the defendants (or his inheritors, as applicable), and who suffered from a health condition and impaired functioning as a result of an illness or accident or health condition, which caused them to be incontinent and/or to require the permanent use of a stoma or catheter in the bladder, or diapers or absorbent pads of various kinds, and notwithstanding the foregoing, who did not receive from the defendants (as applicable) points with respect to the “continence” component, in a manner which injured his rights.	In April 2020, the Court partially approved the handling of the claim as a class action against Clal Insurance and three additional insurance companies. The approved class includes anyone who was a policyholder in long-term care insurance, and who lost the ability of independent continence (fecal or urinary), due to a combination of reduced continence ability which did not constitute organic loss of control, together with a low functional condition, and who, despite the foregoing, did not receive points from the insurance company for the “continence” activity, as part of the evaluation of their claim for long-term care insurance benefits, in a manner which prejudiced their rights to insurance benefits during the period between September 8, 2012 and the date when the claim was approved as a class action. The plaintiffs’ motion to approve the claim as a class action, also with respect to the class of policyholders who are incontinent due to functional limitations or mobility deficiencies, which led to the event of incontinence, and with respect to the class of policyholders suffering from cognitive deficiencies, who were not recognized as “mentally frail”, was dismissed. The causes of action for which the class action was approved include breach of the long-term care insurance contract resulting in the non-payment of long-term care insurance benefits, or in the underpayment of long-term care insurance benefits, due to non-recognition of policyholders as eligible for points with respect to the action of “incontinence”. The claimed remedy is compensation of the class members who did not receive points with respect to the action of “incontinence”. The proceedings are currently in the claim handling stage. The parties are conducting mediation proceedings between them.	The plaintiffs contend that the damage cannot be estimated at this stage, but estimate it at tens or even hundreds of millions of NIS. The personal damage claimed by the plaintiff from Clal Insurance, as alleged, amounts to a total of approximately NIS 32,500 (without linkage differentials and interest).

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A1. Material claims for which class action status was approved (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
12.	10/2016  District - Center	Clal Insurance	The plaintiff contends that when engaging with a collective policyholder (health fund) in the sale of a collective long-term care insurance policy, Clal Insurance undertook to provide, to the holders of the collective policy who join the individual policy, a 20% discount on the premium, and that it failed to do so (the "Collective Policy").	Repayment of the amounts which were overcollected from the class members.	In accordance with the Court's decision - anyone who purchased, from October 30, 2009 to December 31, 2018, an individual long-term care insurance policy of Clal Insurance, in which the eligibility period was for lifetime compensation, when they held the collective policy, and to whom Clal Insurance did not provide, in the individual policy, a discount of at least 20% on the lowest premium practiced at Clal Insurance on the purchase date for individual policies corresponding to the plan which was chosen by the policyholder, with respect to policyholders of a similar age and with a similar health condition, provided that they do not exceed the tariff which was approved by the regulator.	In January 2021, the Court partially approved the motion. The class action plaintiff's motion to approve the claim as a class action, also with respect to the entire group of policyholders who hold individual long-term care policies in which the eligibility period for compensation is not for the policyholder's entire lifetime, was dismissed. The causes of action for which the claim was approved as a class action include breach of the collective policy's provision, unjust enrichment, and the claimed remedy is repayment of the amounts which were overcollected from the class members.  The proceedings are currently in the claim handling stage.	In the claim, the plaintiff estimated the damage claimed for all of the class members in the amount of NIS 52 million, with respect to damage which was allegedly caused before the date when the motion was filed, and NIS 126 million with respect to the damage which is expected to be caused to the class members over the next 10 years.

### Note 7: Contingent Liabilities and Claims (Cont.)

#### A. Class action claims (Cont.)

##### A2. Pending motions to approve class action status for material claims<sup>11</sup>

Serial number	Date and instance	Defendants	Main claims and causes of action	Main remedies	Represented class	Status / additional details	Claim amount
1.	7/2015  District - Tel Aviv	Clal Insurance	The plaintiff contends that Clal Insurance calculates the rights for payment of stipends and/or for the discounting of stipends which are owed to policyholders who freeze the payment of premiums (in full or in part) temporarily for a certain period and/or who do not pay the premiums for a number of months, in breach of the provisions of the law, in breach of the provisions of the policy and the required formula for the calculation of the stipend, as included in the policy (hereinafter: the “ <b>Required Formula</b> ”), and also asserted that Clal Insurance refuses to deliver information to its policyholders.	To order Clal Insurance to reimburse the monthly stipend and/or the discounting of the stipend, in accordance with the provisions of the required formula, and to order Clal Insurance to pay to the class members who already incurred damages, the stipend differences or the stipend discounting differences which are owed to them, with the addition of duly calculated linkage differentials and interest. Alternatively, the plaintiff is petitioning for the issuance of a declaratory order stating that Clal Insurance is in breach of the policy provisions.	Regarding the non-monetary remedies - all policyholders of Clal Insurance who hold policies which are similar to the plaintiff’s policies (the “ <b>Policyholders</b> ”), who, during a certain period or periods, did not pay, temporarily, the premiums under the policy. Regarding the monetary remedies: all of the policyholders who began receiving from Clal Insurance a monthly stipend which is lower than the monthly stipend which would have been paid in accordance with the required formula, as well as policyholders who chose discounting of the stipend, and where the calculation used to discount their stipend was lower than the discounting of their stipend which would have been paid in accordance with the required formula.	In June 2016, the motion of the parties to transfer the hearing to a board which is hearing an additional claim by the plaintiff, on the subject of the calculation of the rights in life insurance policies, where the policyholder does not pay the full premiums, as specified in section (a)(1)(8) above, was approved (the “ <b>Prior Proceedings</b> ”). Due to the fact that the decision regarding the prior proceedings will affect the questions which are raised in these proceedings, the Court decided to stay the hearing of these proceedings until the evidence hearing stage in the prior proceedings has concluded.	The total damage claimed for all of the class members, in the plaintiff’s estimate, to a total of no less than NIS 25 million.
2.	9/2015  District - Tel Aviv	Clal Pension and Provident Funds Ltd. and four additional managing companies of pension funds	The plaintiffs, members of pension funds managed by the defendants, contend that the mechanism for the compensation, by commission, of agents and brokers, as a percentage of the management fees which are charged from members, as was practiced by the defendants, constitutes a breach of fiduciary duty towards the members of provident funds managed by the defendants, and results in the defendants’ collection of management fees in amounts which are higher than appropriate.	To order the defendants to change the mechanism for compensation of agents, and to repay to the members the management fees which were overcollected from them.	Members of provident funds managed by the defendants, from whom management fees were collected while providing a commission to agents which was derived from the amount of management fees.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The plaintiffs estimate the total damage incurred by all of the class members as approximately NIS 2 billion, reflecting damage at a rate of approximately NIS 300 million per year since 2008.

<sup>11</sup> Including motions of the foregoing type which were dismissed, and where appeals were filed against the decision to dismiss them.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
3.	12/2015	Clal Insurance and an additional insurance company	The plaintiffs contend that the defendants charged, from holders of life insurance policies which were issued beginning on August 1, 1982, in which the sub-annual installments component was reduced, where the premium is paid in installments during the year (hereinafter: “ <b>Sub-Annual Installments</b> ”), an effective interest rate which is higher than the maximum interest rate which the Insurance Commissioner allowed insurance companies to charge with respect to the sub-annual installments component. According to the plaintiffs, this collection is in breach of the law, policy and common practice in the finance segment, and ignores the monthly premium payment date, and the fact that the annual premiums gradually decrease during the year.	To order the defendants to change the method used to calculate the sub-annual installments component, in a manner whereby it will be calculated in consideration of the actual premium payment dates, and in consideration of the reduction of the annual premiums for each payment. To reimburse to the class members the amounts of the sub-annual installments component which were overcollected from them, beginning on the date when the sub-annual installments component was charged to the policyholders, until a ruling has been given on the claim, or alternatively, in the seven years prior to the plaintiff’s claim, until a ruling has been given on the claim. Alternatively, the plaintiff is petitioning for the issuance of a declaratory ruling, according to which the method used by Clal Insurance to calculate the sub-annual installments component is illegal, or for the issuance of another declaratory ruling considered appropriate by the Court, in light of the circumstances.	Holders of life insurance policies which were issued beginning on August 1, 1982, and in which a sub-annual installments component was collected, where the premium is paid in installments throughout the year.	In May 2020, a ruling was given in which the District Court dismissed the motion to approve the claim as a class action. In September 2020, the plaintiffs appealed the ruling. The proceedings are currently in the stage of hearing the appeal.	The total damage claimed for all of the class members with respect to Clal Insurance, according to the plaintiffs’ estimate, amounts to a total of no less than NIS 50 million.
4.	2/2016	Clal Pension and Provident Funds Ltd. and four additional managing companies of pension funds	According to the plaintiff, an association which alleges that its purpose is to act on behalf of weak population groups and persons with special needs, the defendants charge, from recipients of disability and survivor annuities, management fees at the maximum rate permitted by law, while exploiting the fact that they are not permitted to transfer their monies to another fund.	To order the defendants to reimburse, to all recipients of disability and/or survivor annuities, all of the management fees which were unlawfully collected from them, with the addition of interest, or alternatively, to reimburse to the pension fund the management fees which were and/or which will be unlawfully collected from recipients of disability and/or survivor annuities, and to implement a just and fair distribution of the funds.	Any person who receives and/or who has the right to receive a disability annuity, as well as any person who receives and/or who has the right to receive a survivor annuity, and any person who is a member of a pension fund managed by the defendants, and who incurred damage as a result of the collection of management fees in connection with the disability and survivor annuities.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The amount of the class action claim was not quantified in the statement of claim; however, in accordance with an actuarial opinion which was attached to the motion, the damages caused to the class members was estimated, according to an initial estimate, as a total of approximately NIS 1 billion, against all of the defendants.



## Note 7: Contingent Liabilities and Claims (Cont.)

### A. Class action claims (Cont.)

#### A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
5.	8/2016 Regional Court - Tel Aviv (1)	Clal Pension and Provident Funds	The five claims involve the assertion that the defendants collect from members in the pension funds, in the Tamar provident funds, and in the study funds which are managed by them, and in managers' insurance policies, in addition to the management fees, also "investment expenses" (hereinafter: <b>"Direct Expenses"</b> ), although there is no contractual provision which allows them to collect those expenses, and in breach of the fund regulations.	The plaintiffs in the five claims request to order the defendants to reimburse the direct expense amounts which were overcollected from them.  Additionally, some of the plaintiffs request to order the defendants to pay the additional difference of returns which would have been generated by the amounts which were overcollected had they been invested in the pension fund, while some request to order the defendants to pay the duly calculated NIS interest difference, from the date of overcollection until the date of actual payment.	Members of the pension funds, the study fund, and the provident fund "Clal Tamar" which are managed by the defendants, and holders of insurance policies, from whom investment management expenses were collected during the seven years preceding the filing of the relevant claim.	In May 2018, the position of the Capital Market, Insurance and Savings Authority was filed, within the framework of the proceedings which are being conducted before the Regional Labor Court of Jerusalem, which primarily stated that the managing companies are entitled to collect expenses even if it was not explicitly stated in the regulations. In June 2018, the Authority's responses to the questions which had been addressed to it were filed, within the framework of the proceedings 5(1) and 5(4). The proceedings are currently in the stage of hearing the motions to approve the claims as class actions. It is noted that in May 2019, the District Court of the Central District decided to approve a motion to approve a class action regarding the collection of direct expenses in individual life insurance policies (the <b>"Decision to Approve"</b> ). In the decision to approve, it was determined that the absence of a clear provision in the policy regarding the collection of direct expenses constitutes a negative arrangement, and therefore, the defendants were not entitled to collect those expenses. In September 2019, a motion for leave to appeal the decision to approve was filed with the Supreme Court (hereinafter: the <b>"Motion For Leave To Appeal"</b> ), and in August 2020, the Attorney General submitted his position, in which it was stated that the motion for leave to appeal and the appeal per se should be approved, such that the decision to approve should be canceled, for the reasons specified in the Attorney General's position (hereinafter: the <b>"Attorney General's Position"</b> ). The institutional entities in the Group are not parties to these proceedings. In October 2020, the petitioners were added to proceedings 5(1) and 5(4) in the motion for leave to appeal.  In accordance with the court's decisions, the Attorney General's position was added to proceedings 1-4. All of the motions (1-5) were also stayed until the Supreme Court has reached a decision regarding the motion for leave to appeal. In the months June 2021 and January 2022 notices were submitted on behalf of the Attorney General of Israel, further to the publication of the interim report and the final report of the advisory committee to the Commissioner of Capital Markets, regarding the evaluation of the direct expenses, whereby according to the Attorney General's position, the committee's recommendations and the findings included in the report would not change his legal opinion or affect the legal adjudication of the process. This was because, inter alia, of the fact that the report pertains to future legislation, for the reason that the report's findings do not contradict the Attorney General's position, and for the reason that the provisions of the report may even strengthen the Attorney General's position in various respects.	In claim 1, which refers to the pension funds, the amount of the class action was set as NIS 341 million, with respect to the years 2009-2015, plus the investment management expenses which were collected by the defendant from the class members in 2016, and plus the returns which would have been earned by the funds which were deducted as investment management expenses.  In claim 2, which refers to the study fund, the amount of the class action was set, on an estimation basis, as a total of approximately NIS 53 million.  In claim 3, which refers to the Tamar provident fund, the amount of the class action was set, on an estimation basis, as a total of approximately NIS 181 million.  In claim 4, which refers to managers' insurance policies, the amount of the class action was set, on an estimation basis, as a total of approximately NIS 404 million, plus the investment management expenses which the defendant charged to the class members in 2016, as well as interest and linkage.  In claim 5, which refers to the pension fund which is managed by Atudot, the amount of the class action was set, on an estimation basis, as a total of approximately NIS 41 million.
	10/2016 Regional Labor Court of Jerusalem (2)	"Atudot" - Pension Fund for salaried Employees and Self-Employees					
	11/2016 Regional Court of Jerusalem (3)	Ltd. (a subsidiary of Clal Insurance (held 50%)) (hereinafter: "Atudot")					
	12/2016 Regional Court - Tel Aviv (4)						
	7/2019 Regional Court - Tel Aviv (5)						

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
6.	4/2017 National Labor Court	Tmura Insurance Agency (1987) Ltd. (hereinafter: "Tmura"), a second-tier subsidiary of the Company, which is an insurance agency which manages pension arrangements, and against three additional insurance agencies.	According to the plaintiffs, the defendants provided services with respect to the regulation of social / pension provisions, for both employers and employees; however, they charged the consideration from the employees only, without their knowledge or consent, and in breach of the duties which apply to them by law.	To order the defendants to compensate the class members for the damages which they incurred (each defendant with respect to its relevant class members), or alternatively, to order any other remedy in favor of the Group.	Any person who is included among the group of customers of the defendants while the defendants provided, to their employers, pension management services, during a period beginning defendants before the filing date of the new motion, until the date when the employer began bearing, out of its own resources, the costs of operating the employee's pension arrangement.	In August 2020, the Regional Labor Court gave a ruling in which it dismissed the motion to approve the claim as a class action. In October 2020, the petitioners in the motion to approve filed an appeal against the foregoing ruling. In June 2021, the position of the Capital Market, Insurance and Savings Authority was filed with the Court, which supported, in general, the defendants' position.	The amount claimed with respect to the damages incurred by all of the class members amounts to a total of approximately NIS 357 million against all of the defendants, of which, approximately NIS 88 million was attributed to Tmura.



### Note 7: Contingent Liabilities and Claims (Cont.)

#### A. Class action claims (Cont.)

##### A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
7.	12/2017  District - Jerusalem	Clal Insurance, two additional insurance companies, Clalit Health Services and Maccabi Health Services.	The plaintiffs contend that the defendants refuse, allegedly, to cover with long-term care insurance people who are on the autistic spectrum, or set impossible and unreasonable conditions for them, without providing any explanation or justification for their actions.	Issuance of a declarative order stating that the defendants have breached, by their conduct, Part H of the Equal Rights for Persons with Disabilities Law, 1998, the Equal Rights for Persons with Disabilities Regulations (Notice of Insurer Regarding Provision of Different Treatment for a Person or Regarding Refusal to Insure a Person), 2016 (the “ <b>Equality Law</b> ”), and additional legislation; the issuance of a mandamus order requiring the defendants to stop discriminating against the class members, and to establish clear work policies regarding individual and equal treatment, without prejudice, of persons with disabilities; the issuance of a mandamus order requiring the defendants to retroactively insure the class members, who will be found qualified to receive long-term care insurance, following an egalitarian underwriting process, in accordance with the aforementioned policies.	People with disabilities on the autistic spectrum who request to be covered under long-term care insurance at any of the defendants, and who unlawfully received from the defendants different and discriminatory treatment, due to the fact that they are people with disabilities, whereby the decision was not based on reliable and relevant statistical, actuarial and medical data regarding the specific insurance risk, and/or for which no reason was given, as required in accordance with the Equal Rights Law and other provisions of the law, during the seven years preceding the filing of the motion to approve.	In January 2020, the Attorney General of Israel announced that he did not wish to appear in the proceedings, and that this announcement did not change the position which he filed regarding another similar case, in which he expressed the position that the insurance company’s reliance on the reinsurers’ underwriting policies complies with the provisions of the Equal Rights Law.  In March 2020, the motion to summarily dismiss which had been filed by the health funds was dismissed. The health funds filed an appeal against the aforementioned decision, inter alia, in connection with the decision regarding the motion to summarily dismiss. The funds’ appeal against the dismissal of their petition for summary dismissal was dismissed in November 2020.  The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The plaintiffs have not quantified the damage for all of the class members, and have estimated the personal damage incurred by the plaintiffs as tens of thousands of NIS per plaintiff.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
8.	1/2018  District - Center	Clal Insurance and five additional insurance companies.	The plaintiff, Public Trust, a Public Benefit Company, contends that the defendants unlawfully avoid paying to their policyholders and/or to third parties the VAT component which applies to the cost of the damage, when the damage was not actually repaired.	To order the defendants to pay the VAT component, according to the rate which applies to the damage amount, to the class members; to determine and declare that the defendants' avoidance of payment of insurance benefits and/or indemnification with respect to the VAT component which applies to the amendment, in cases where the damage was not actually repaired, is done in violation of the law; to issue a mandamus order requiring the defendants, from this point forward, to include in the insurance benefits which they pay also the VAT which applies to the cost of the repair, including if the damage has not been actually repaired, and as a result, also in case the policyholder or a third party receives insurance benefits at "reimbursement value", and not at "reinstatement value", and to order the defendants to pay to them insurance benefits with respect to the full amount of damage, including VAT.	Any policyholder and/or beneficiary and/or third party, in any insurance type whatsoever, who, as of the filing date of the insurance claim, has not repaired the damage which he claimed, and who received from the insurance company insurance benefits and/or reimbursement with respect to the damage, and where the insurance benefits did not include the VAT component which applies to the repair.	In January 2022, a ruling was given which dismissed the motion to approve the claim as a class action. In April 2022, the plaintiff filed an appeal against the ruling.	The plaintiff estimates the damages owed to the class members by Clal Insurance, with respect to each year, at a total of NIS 17,732,580. The plaintiff is petitioning for the payment of damages with respect to the beginning on since June 4, 2001, or alternatively, for a period of 7 years since the filing date of the previous claim, or alternatively, for a period of 7 years since the filing date of the claim in question.

### Note 7: Contingent Liabilities and Claims (Cont.)

#### A. Class action claims (Cont.)

##### A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
9.	11/2018  District - Center	Clal Insurance	The plaintiffs contend that Clal Insurance breaches its contractual obligation under the policy, and allegedly refuses to pay, to holders of comprehensive motor insurance policies for vehicles weighing over 3.5 tons, compensation with respect to the vehicle's loss of value as a result of the insurance event, although the policy covers the "damage" caused to the vehicle, while affecting the assessments which are prepared by the arrangement loss adjusters.	Declaratory relief; Ordering Clal Insurance to indemnify all of its policyholders who were covered under the policy, and whose vehicles suffered and/or will suffer loss value as a result of the insurance event, as well as any other remedy considered by the Court to be appropriate and just, in light of the circumstances.	All policyholders of Clal Insurance who acquired and/or will acquire from Clal Insurance comprehensive motor insurance for vehicles weighing up to 3.5 tons, and whose vehicles, as a result of the insurance event, as defined in the policy, suffered and/or will suffer damage in the form of loss of value.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The plaintiff estimates the amount of damages incurred by the class members at approximately NIS 75 million. The plaintiff's personal damage was estimated at a total of NIS 21,605.
10.	3/2019  District- Jerusalem	Clal Insurance	The plaintiffs contend that the defendant issues personal accident policies to its policyholders upon their purchase of international travel insurance, without their consent, and in a misleading manner.	An order to reimburse the funds which were collected by the defendant to each of the class members, with respect to the payment of a personal accidents insurance policy during the last seven years	Any policyholder who, when purchasing an international travel insurance policy, was also added at that time, without their consent, to personal accidents insurance, and who was unlawfully charged monthly premium payments up to 7 years before the filing date of the claim.	In December 2020, the parties filed with the Court a motion to approve a settlement arrangement. In accordance with the settlement arrangement, certain policyholders who have claims regarding the insurance sale process will contact Clal Insurance, and their sale process will be evaluated, and insofar as any defects are found, in accordance with the criteria specified in the settlement agreement, they will be entitled to compensation according to the rate specified in the settlement agreement. An agreement was also reached regarding the payment of compensation to the plaintiff and to its representative, in immaterial amounts. In March 2022 an objection was filed by the Attorney General against the motion to approve the settlement arrangement, which pertains, inter alia, to the amount of reimbursement to entitled parties, and to the mechanism for notification of entitlement, and regarding the mechanism for determining entitlement. The Court's decision on the matter has not yet been given. The agreement is subject to the Court's approval, which is uncertain to be received.	The plaintiffs estimate the damage incurred by the class members at approximately NIS 17 million. The personal damage claimed by the defendant amounts to NIS 1,044.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
11.	6/2019  Regional Labor Court of Tel Aviv	Clal Insurance	The plaintiff contends that the defendant systematically reduces the benefits of loss of working capacity insurance which it pays to its policyholders by virtue of loss of working capacity insurance policies of the profit sharing type, by unlawfully deducting management fees and nominal interest.	Repayment in kind of the funds which were unlawfully withheld, according to the plaintiff, from the class members, and crediting the savings in the policies with respect to the released premium funds. The plaintiff is also petitioning for a declaration announcing the non-validity of the provisions in the policies pertaining to the deduction of interest and management fees from the returns to which policyholders are entitled.	All holders, or former holders, of profit-sharing loss of working capacity policies which included a mechanism for linking the monthly compensation and/or premium release payments to the investment portfolio's returns, beginning with the 25th payment, to whom Clal Insurance paid monthly compensation and/or release for a period exceeding 24 months, and deducted from the returns, beginning with the 25th payment, interest and/or management fees.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The total damage allegedly incurred by all of the class members was estimated by the plaintiff in the amount of NIS 2,402,836,000.

**Note 7: Contingent Liabilities and Claims (Cont.)**

A. Class action claims (Cont.)

A2. Pending motions to approve class action status for material claims (Cont.)

<u>Serial number</u>	<u>Date and instance</u>	<u>Defendants</u>	<u>Main claims and causes of action</u>	<u>Main remedies</u>	<u>Represented class</u>	<u>Status / additional details</u>	<u>Claim amount</u>
12.	10/2019  District-Center	Clal Insurance	The plaintiff contends that Clal Insurance collects, in life insurance policies, premiums which include an addition for “sub-annual installments”, with respect to premium payments which are made in monthly installments, without clearly and explicitly agreeing upon and disclosing the matter in the policy. The plaintiff contends that Clal Insurance is thereby breaching the provisions of the policy and other legislative provisions, and systematically misleading policyholders. The plaintiff also contends that the demand for payment of the addition with respect to sub-annual installments constitutes a discriminatory condition in a standard contract.	To grant declaratory relief ordering Clal Insurance to cancel the charge with respect to “sub-annual installments”, and to compensate the class members, according to the rate of damages which they incurred, including repaying to the class members the premiums with respect to “sub-annual installments” which they paid prior to the filing date of the claim. The plaintiff is also petitioning to order Clal Insurance to correct the annual reports to policyholders, and to send to them reports which include details regarding the addition of the “sub-annual installments” which are being collected from them, and which will be collected from them, until the policy conclusion date, and to allow them to choose between prepayment of the premiums each year, without the addition of “sub-annual installments”, and payment of monthly premiums, which include the addition of “sub-annual installments”.	Any policyholder of Clal Insurance who purchased from it a life insurance policy, in which they were obligated to pay premiums which include an addition with respect to “sub-annual installments”, without having explicitly specified in the policy that the policy includes an addition with respect to “sub-annual installments”, for payment of the premium in monthly installments.	In October 2020, the parties filed with the Court a settlement arrangement and a motion to approve it (hereinafter: the “ <b>Settlement Arrangement</b> ”), which was amended in May 2022, in which the primary request is for Clal Insurance to send to certain class members, as defined in the settlement agreement, a letter informing them of the collection of the addition of “sub-annual installments”, and their option to change the framework for payment of future premiums, to an annual payment framework. It was further agreed, as part of the settlement arrangement, that Clal Insurance will pay to the plaintiffs and their representatives compensation and professional fees.	NIS 1.8 billion
13.	11/2019  Regional Labor Court of Tel Aviv	Clal Insurance	The plaintiff contends that Clal Insurance collected management fees in life insurance policies combined with savings of the “profit sharing” type which were issued before January 12, 2004 (hereinafter: the “ <b>Relevant Policies</b> ”), in rates which deviate from what is permitted, without any legal and/or contractual basis.	A remedy of repaying the amount of management fees which were unlawfully collected from the class members, and a mandamus order instructing Clal Insurance to change its operating method with respect to the collection of management fees in the relevant policies from this point forward.	Anyone who was or is a holder of the relevant policies of Clal Insurance, and from whom Clal Insurance collected, during the 7 years preceding the filing date of the claim, and until the approval date of the claim as a class action, management fees which deviate from what is permitted in accordance with the Control of Financial Services Regulations (Insurance) (Terms of Insurance Contracts), 1981, according to their wording at the time, and/or in accordance with the provisions of the policy.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	NIS 120 million

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
14.	2/2020	Clal Insurance and an additional insurance company	According to the plaintiffs, due to "lack of knowledge" because of the non-provision and publication of a students personal accidents insurance policy (hereinafter: the " <b>Policy</b> ") to the policyholders and their families, and the non-publication of the policy, the policyholders do not exercise their right to compensation by virtue of the policy, and incur damages.	Ordering the defendants and the Commissioner of Insurance to disclose documents and information; Ordering the extension of the prescription period; ordering the appointment of a committee which will include independent entities, and which will be authorized to discuss and decide regarding all of the personal claims under the policy, for a period of three years, regarding all of the cases prior to October 25, 2016 (the " <b>Committee</b> "), and which will also be authorized to discuss the issue of policy submission; Ordering a procedure of shifting the burden of proof; Issuance of a mandamus order obligating the defendants to compensate the plaintiffs, in accordance with the committee's decision; Ruling special damages for the plaintiffs, and legal fees for its representatives.	The motion classifies the plaintiffs into two sub-groups, which are primarily defined as follows:  Any school or kindergarten student in the State of Israel, who was covered by the defendants under a personal accidents insurance policy, and who did not receive a personal accidents insurance policy at their home, beginning with the school year which began in September 2006, and/or any student whose claim against the insurance company has been prescribed;  The motion also includes the definition of two sub-groups with respect to students who were born after October 25, 1995, and who, between the ages of 3 and 19 (the period of their studies in Israel, from kindergarten until the end of high school in 12th or 13th grade), suffered an accident, which caused them to suffer physical injury, and who did not receive insurance benefits under the policy, divided into sub-groups, according to the heads of damage which were specified in the motion;  Additionally, the sub-group of people born in the years 1974 to 1995 - whose members include people and/or parents and/or heirs who were born and/or studied in Israel between the years 1974 and 1995, and who were injured or killed after 1992, and who did not claim, because they were not aware of the policy, and its scope; and the sub-group of all policyholders - all students and their parents from September 1992 to September 18, 2016, distributed into sub-groups according to the heads of damage specified in the claim.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.  It is noted that motions and claims which are similar to this motion and claim which were filed against Clal Insurance were struck out by the Court on procedural grounds in January 2020.	The plaintiffs estimate the alleged damage against Clal Insurance at a total of approximately NIS 1.4 billion, plus damages in the amount of approximately NIS 1.5 billion, which are attributed to the two defendants with respect to harm to autonomy.

**Note 7: Contingent Liabilities and Claims (Cont.)**

A. Class action claims (Cont.)

A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
15.	3/2020  Regional Labor Court of Tel Aviv	Clal Insurance	According to the plaintiff, Clal Insurance systematically breaches the provisions of the law by unlawfully collecting premiums with respect to “temporary risk” insurance (payment for insurance coverage in situations where the routine deposits to a savings policy which includes insurance components are discontinued), through deductions from the accrued savings amount, in excessive amounts, while reducing the accrued savings amount, without informing the policyholders in advance regarding the preparation of “temporary risk” insurance, or the conditions and tariffs thereof, and while breaching the obligation to send to policyholders pages of updated insurance details, on time, or at all.	(1) Reimbursement of all of the funds which were collected from the accrual and/or by other means, with respect to the entire period after the discontinuation of work (except in cases where the policyholder requested, in writing, to acquire the insurance covers). Alternatively, reimbursement of all of the funds which were collected with respect to the period 3 or 5 months after the conclusion of their employment, in accordance with the relevant legislative arrangement (hereinafter: the “Automatic Temporary Risk Period”), and in cases involving increased premiums, reimbursement of the excess premiums also with respect to the automatic “temporary risk” period; (2) A prohibition against the preparation of “temporary risk” insurance for a period exceeding the automatic temporary risk period, except for policyholders who have requested it in writing; (3) Ordering Clal Insurance to reimburse the excess premiums to policyholders from whom double premiums were collected (with respect to the month when they returned to work); (4) Various provisions regarding future activity (including a prohibition against increasing the price of premiums, giving advance notice regarding the purchasing of temporary risk, and more).	The represented class for the purpose of the non-monetary remedies includes all of the policyholders in provident funds or insurance plans in which funds of employers and/or employees are deposited with respect to loss of working capacity insurance and/or insurance in case of death or any other insurance risk.  The represented class for the purpose of the monetary remedies includes: (A) All policyholders from whom amounts were collected, from the accrual amounts or from any other source, with respect to amounts with respect to or insurance in case of death or any other insurance event, and who did not receive notice in advance; (B) Alternatively, policyholders from whom premiums were collected for periods exceeding the automatic temporary risk period, except if agreed in advance; (C) Policyholders from whom premiums were collected in an amount higher than the premiums which were collected from them when they were active policyholders and/or which were collected from them with respect to new insurance policies, which they did not have prior to the conclusion of their employment; (D) Policyholders from whom double premiums were collected.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action.	The amount of the class action is estimated, conservatively, according to the plaintiff, at no less than NIS 7 million per year. The plaintiff contends that prescription of any kind whatsoever should not be applied to the claim. Alternatively, the claim for monetary remedies applies beginning from 7 years before the filing of the claim, which was filed in 2020, until the approval of the claim as a class action.



**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
16.	4/2020  District Court  Tel Aviv-Yafo	Clal Insurance and 12 additional insurance companies	According to the plaintiffs, the respondents should be ordered to compensate the class members, and to reimburse in full the damages they incurred with respect to excess premiums which have been paid and are still being paid with respect to motor insurance, due to the dramatic reduction of their use of vehicles during the period of COVID-19, and the significant reduction of the risk level.	Compensation of the class members, full reimbursement of the damages they incurred, issuance of a mandamus order instructing an adjustment of collection according to the risk which was actually applicable to the respondents during the effective period and/or issuance of a declaratory ruling determining that a significant reduction of the use of the vehicle in circumstances such as the events occurring during the effective period require an adjustment (reduction) of premiums.	Anyone who was a policyholder of one or more of the respondents in compulsory insurance and/or comprehensive insurance and/or third party insurance, during all or part of the period beginning on March 8, 2020 and ending on the date of the full and absolute lifting of the restrictions on movement which were imposed on the residents of Israel due to the coronavirus.	The proceedings are currently in the stage of hearing the motion to approve the claim as a class action. In February 2021, the Court ordered the unification of the motion to approve this class action, with respect to compulsory motor insurance, with a separate motion to approve a class action, which involves similar causes of action, in which Clal Insurance is not a respondent, which was filed in April 2021.	The plaintiffs estimate the alleged damage against Clal Insurance, with respect to the period from March 8, 2020 to April 30, 2020, at a total of NIS 103 million, and for all of the respondents together (except one), at a total of approximately NIS 1.2 billion. Alternatively, with respect to 8 of the sued companies (of which Clal Insurance is one), the claimed damage was set as approximately NIS 720,000. The petitioners noted that the damage continues accumulating so long as the collection has not been discontinued.
17.	4/2020  District Court  Tel Aviv-Yafo	Clal Insurance and 12 additional insurance companies	According to the plaintiffs, the respondents should be ordered to reimburse to their policyholders some of the premiums which were paid to them with respect to the significant decrease in risk due to the coronavirus (COVID-19) pandemic, in compulsory motor policies, comprehensive or third party motor property policies, and theft of apartment contents policies.	Ordering each of the respondents to reimburse the premiums which were overcollected by them due to the decreased risk associated with the insurance policies which form the subject of the motion to approve and of the class action, and reimbursement of any additional amount which will be collected by them from the filing of the motion to approve until its approval by the Court and/or until the lifting of the restrictions on movement and activity, whichever is earlier, such that the risk level returns to its level prior to the change in circumstances which led to the decreased risk, as stated above.	Anyone who entered into a contract with Clal Insurance for compulsory motor insurance and/or comprehensive motor insurance and/or apartment contents insurance, and who, as of the effective date for the filing of the motion to approve and of the class action, i.e., as of March 19, 2020, held one or more of the aforementioned insurance policies, and who, in light of the decrease in risk associated with each of the aforementioned policies, did not receive from Clal Insurance actual reimbursement and/or did not receive notice of future reimbursement and/or crediting with respect to premiums which they overpaid, due to the decreased risk, as specified in the motion to approve.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action. In February 2021, the Court decided, with respect to Clal Insurance and the other defendants (except for one), to strike out the claim and the associated motion regarding motor insurance, which will be heard within the framework of the motion described in section (16) above, and will remain regarding apartment insurance only. The plaintiffs filed with the Supreme Court an appeal against that decision. The appeal has not yet been decided upon.	The plaintiffs estimate the alleged damage against Clal Insurance, with respect to a period of one month, beginning on March 19, 2020, at a total of approximately NIS 76 million, and for all of the respondents together, at a total of approximately NIS 886 million.



**Note 7: Contingent Liabilities and Claims (Cont.)**
**A. Class action claims (Cont.)**
**A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
18.	4/2020 District Court Center	Clal Insurance and 4 additional insurance companies	The plaintiffs contend that the defendants allegedly provide their customers with alternative windshields, which are not original, and not standard-compliant, in breach of their undertakings towards their customers according to their agreements with them.	Monetary compensation for all clients in whose vehicles an alternative windshield has been installed, which will allow them to replace the windshield that was installed in their vehicle, with an original windshield; Monetary compensation in the amount of NIS 500 for each of these customers, with respect to the hassle involved in making the replacement; Reimbursement, to the entire class of customers who held in the past or currently hold a policy which includes coverage for windshield breakage, the value of the savings which the respondents saved in their engagement with windshield installers, who were allowed to install alternative windshields which were not standard-compliant, and not original.	Any customer of the defendants who held or currently holds a letter or coverage which includes an undertaking by any of them to provide the customer with an alternative standard-compliant windshield, or original windshield, as well as any customer of the defendants who held or currently holds a letter or coverage which includes an undertaking by any of them to provide the customer with an alternative standard-compliant windshield, or original windshield, who received a windshield which was neither standard-compliant nor original.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs have not quantified the total damage claimed for all of the class members which they wish to represent; however, they estimate that it significantly exceeds a total of NIS 2.5 million.
19.	7/2020 District Court Center	Clal Insurance and 4 additional insurance companies	The plaintiffs contend that the defendants allegedly do not reduce the insurance premiums for policyholders for whom exclusions have been established due to a pre-existing medical condition, despite the fact that the exclusions allegedly reduce the insurance risk relative to the risk in insurance policies of policyholders for whom similar exclusions have not been established.	Compensation/reimbursement of all of the amounts which were allegedly overcollected from the policyholders who are included in the class, plus duly calculated linkage differentials and interest, as well as a mandamus order instructing the defendants to change their conduct.	Anyone who was insured during the period beginning 7 years prior to the filing date of this claim, and ending on the approval date of the claim as a class action, by one or more of the defendants, in insurance policies of the following types: disability, long-term care, life, loss of working capacity, personal accidents or health (including critical illness, surgeries in Israel or abroad, implants in Israel or abroad, drugs, ambulatory treatments, or any other medical coverage), in which the policy has an exclusion. For this purpose, "exclusion" means any stipulation in the policy which determines that an event / injury / illness or any risk which has materialized and/or is related to a pre-existing medical condition of the policyholder on the date the policy was purchased, is not covered under the policy.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs estimate the total damage for all of the class members, with respect to all of the defendants, at a total of NIS 1.9 billion, while stating that the share of each of the defendants is in accordance with the market segment of health and life insurance, according to the publications issued by the Commissioner of Capital Markets.

**Note 7: Contingent Liabilities and Claims (Cont.)**

## A. Class action claims (Cont.)

## A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
20.	7/2020  District Court Center	Clal Insurance	the plaintiff contends that Clal Insurance unlawfully applies an exclusion in the policy which determines that, in case the policyholder had a medical defect which was diagnosed and documented during the first 12 months of their life, they will be denied long-term care insurance benefits (hereinafter: the “ <b>Exclusion Clause</b> ”). The plaintiffs contend that Clal Insurance rejects claims for long-term care insurance benefits also in cases where the defect had not been diagnosed or documented, and assert that it was wrong, from the outset, to include the exclusion clause in the policy.	Declaratory relief ordering the cancellation of the exclusion clause, or alternatively, declaratory relief determining that Clal Insurance’s interpretation of the provisions of the exclusion clause, according to which it is permitted, by virtue of that clause, to exclude from entitlement to an annuity also minors who were not diagnosed, in a documented medical diagnosis, before reaching 12 months of age, is invalid. Additionally, remedy requiring monetary compensation with respect to all monetary and non-monetary damages, plus duly calculated interest and linkage.	All holders of long-term care insurance policies of Clal Insurance who meet the conditions for the receipt of a long-term care insurance annuity, who were rejected based on the exclusion clause due to a birth defect, or birth illness, or illness which was diagnosed in the first year of life; Including: Group A - anyone who underwent an insurance event, and whose claim was rejected based on the grounds that symptoms existed in their first year of life which could have led to a documented diagnosis in their first 12 months of life, and anyone who was entitled to receive the annuity, but in light of the aforementioned policy of Clal Insurance, did not submit a request to receive it; Group B - anyone who underwent an insurance event, and whose claim was rejected based on the existence of a documented medical diagnosis during the first 12 months of their life, and anyone who was entitled to receive the annuity, but in light of the existence of the aforementioned diagnosis, did not submit a request to receive it.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action. In May 2022, the Court ordered the Commissioner to declare, inter alia, whether he approves the exclusion clause.	The plaintiffs have not specified a total sum of damages for all of the class members, but estimate it at a total exceeding NIS 2.5 million.
21.	9/2020  District Court  Haifa	Clal Insurance	The plaintiff contends that Clal Insurance does not fulfill its obligations, and repays to its policyholders amounts which are significantly lower than the amounts which it undertook to pay in accordance with the implementation of the “no claim bonus clause” in health policies which were sold by Clal Insurance in the past, which gives the policyholder the right to receive reimbursement of a part of the premiums which they paid, in case there are no claims during a period specified in the policy.	The remedy requested by the plaintiff includes, inter alia, ordering Clal Insurance to compensate each of the class members who are entitled to a no claim bonus for the proportional part of the insurance premiums, which was not reimbursed to them, plus interest and linkage.	All holders of individual and collective health insurance policies of Clal Insurance, including health insurance and including extended liability insurance and full liability insurance, and including different names of the policies over the years, which included a “no claim bonus” clause, and who did not claim and/or avoided claiming compensation for 3 years, or for any other period according to the policy, and who were entitled to reimbursement of 10% of the premiums which were paid, or a different reimbursement percentage in accordance with the policy terms, who received a lower amount than the amount which was owed to them according to the policy terms, during the period of the claim.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The damage claimed for all of the class members was estimated by the plaintiff in a total amount of NIS 33,575,080, during the seven years preceding the filing of the claim.

**Note 7: Contingent Liabilities and Claims (Cont.)**

A. Class action claims (Cont.)

A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
22.	9/2020	Clal Insurance and an additional insurance company	The claim involves an assertion that the defendants acted in breach of the provisions of critical illness policies, and specifically did not act in accordance with the policy terms, which determine that, after the occurrence of the first insurance event, and if the policyholder remains covered by the insurance policy, the insurance amount and the monthly premium will be reduced by 50%.	The remedy requested by the plaintiffs is compensation to the class members for past damages, as well as declaratory relief and a mandamus order instructing the defendants to change their operating methods.	All customers / policyholders of the respondents who held critical illness insurance and/or insurance for critical illness and severe medical cases and/or another similar insurance, defined by another name, who suffered a first insurance event, after which a higher premium was charged from them than had been agreed, in breach of the terms of the insurance policy, during the 7 years preceding the filing date of the motion.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs estimate the total damage for all of the class members, with respect to Clal Insurance, at a total of NIS 16,800,000.
23.	4/2021	Clal Insurance and 14 additional companies	The subject of the claim is the assertion that the defendants breach the provisions of the law by transferring their customers' private and confidential information, without the customer' consent, to third parties (and particularly to Google and to its advertising service), while prejudicing the customers' right to privacy, and breaching their legal obligations.	The main remedies requested by the plaintiffs include ordering the defendants to cease transferring information regarding their customers to third parties, to comply with the provisions of the law regarding protecting their customers' privacy; to disclose all of the documents which they have, and which could help investigate the truth, and to compensate for the monetary and non-monetary damages which the plaintiffs have incurred.	All customers of the defendants who made use of the digital services on the websites and apps which are operated by the defendants, during the seven years preceding the filing of the claim, and whose private and/or personal and/or confidential information was transferred to a third party	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs estimate the aggregate damage incurred by all of the class members at millions of NIS.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>
24.	7/2021  District Court  Tel Aviv-Yafo	Clal Insurance and 6 additional companies	The subject of the claim is the assertion that, when receiving a pension from profit sharing policies which were issued between the years 1991 and 2004, the defendants deduct from the monthly returns, which accrue with respect to the balance of the redemption value, annual interest at a rate of 2.5% (or any other rate), without any contractual basis for doing so in the policy terms, and in violation of the law.	The main remedies claimed by the defendants in the claim include a declarative order stating that the deduction of interest from the monthly returns constitute a breach of the policies, or alternatively, declaratory relief stating that the matter constitutes a discriminatory condition in a standard contract, and ordering the cancellation thereof, ordering the repayment of the amounts which were deducted from the monthly pensions of the class members, plus linkage differentials and interest, beginning from the seven years preceding the filing date of the claim, until a final decision has been reached therein, and ordering the defendants to discontinue their deduction of interest from the monthly returns.	The policyholders of the defendants who purchased from the defendants life insurance policies which include the accrual of savings in profit sharing policies which were issued between the years 1991 and 2004, and from which interest was deducted and/or will be deducted, at a rate which was not specified in the policy, based on the provision in the policy which states that the monthly pension amount will vary "monthly according to the results of the investments, less the interest rate which was used to calculate the monthly pension amount, and the corresponding provisions for this purpose in the insurance plan" and/or any other similar provision.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs estimate the aggregate damage incurred by all of the class members at an amount (significantly) exceeding NIS 2.5 million.
25.	10/2021  District Court  Lod	Clal Insurance and another company	The subject of the claim is the assertion that the defendants unlawfully reject insurance claims of children with special needs, within the framework of long-term care insurance policies, despite the fact that they meet, according to the plaintiffs, the definition of the insurance event by virtue of "mental incapacity" in accordance with the policy terms, without evaluating whether or not their condition meets this definition.	The main remedies asserted in the claim include compensation of the class for all of the damages they incurred, and ordering the defendants to fulfill the insurance agreements.	All policyholders of the defendants up to age 21 (or their heirs) with special needs, who are covered by long-term care insurance which was sold by any of the defendants, and who suffer from "mental incapacity", and who did not receive from the defendants recognition with respect to their condition of "mental incapacity", or their rights under the policy, with respect to both the past and the future.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiffs estimate the total damage claimed for all of the class members, against both of the defendants together, in the total amount of approximately NIS 2.97 billion.

**Note 7: Contingent Liabilities and Claims (Cont.)**

A. Class action claims (Cont.)

A2. Pending motions to approve class action status for material claims (Cont.)

<i>Serial number</i>	<i>Date and instance</i>	<i>Defendants</i>	<i>Main claims and causes of action</i>	<i>Main remedies</i>	<i>Represented class</i>	<i>Status / additional details</i>	<i>Claim amount</i>	
26.	12/2021	Clal Holdings  Regional Labor Court  Tel Aviv-Yafo	Clal Insurance  Clal Pension and Provident Funds  "Atudot" - Pension Fund for salaried Employees and Self-Employees Ltd. (a subsidiary of Clal Insurance (held 50%)) (hereinafter: "Atudot")  Officers of the Company and investment committee members	The claim involves an assertion of claimed damages which were allegedly incurred by members of the provident funds, pension funds, life insurance and savings policies which are managed by the Group's member companies, in light of the respondents' decision to sell shares of Alrov Properties and Lodgings Ltd. ("Alrov") which were held by the Group's member companies, as part of the investment of policyholders and members' funds, to Israel-Canada Company TR Ltd. ("Israel Canada"), due to a dispute of some of the respondents with Alrov's controlling shareholder, and despite the fact that, on the signing date of the agreement, the Group's member companies had an offer from Mr. Alfred Akirov to acquire Alrov shares at a price at least 33% higher than the price which Israel Canada paid for the Alrov shares.	The remedy claimed by the plaintiff is compensation for monetary damages, which allegedly reflects the damage that was incurred by the class members.	The class which the petitioner wishes to represent includes anyone who was a member of the provident funds, pension funds, life insurance and savings policies which are managed by the Group's member companies, which held Alrov shares as of March 18, 2021.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiff estimated the aggregate damage incurred by all of the class members at a total of approximately NIS 134 million.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)****A2. Pending motions to approve class action status for material claims (Cont.)**

<b>Serial number</b>	<b>Date and instance</b>	<b>Defendants</b>	<b>Main claims and causes of action</b>	<b>Main remedies</b>	<b>Represented class</b>	<b>Status / additional details</b>	<b>Claim amount</b>
27.	04/2022  District Court  Tel Aviv-Yafo	Clal Insurance	The claim is an assertion that Clal Insurance continues collecting premium from policyholders even after they have announced the cancellation of the policy, since the cancellation only enters into effect on the 1st day of the calendar month after the date of Clal Insurance's receipt of the announcement, instead of the date when the cancellation enters into effect, within 3 days after the policyholder's submission of the cancellation notice, as required in accordance with the legislative arrangement. Also asserted was lack of due disclosure to the policyholder regarding the arrangement in case the policyholder cancels the policy before purchasing the policy.	The main claimed remedies include declaratory relief stating that the policyholder's notice of cancellation will enter into effect within 3 days after the date of its submission, and monetary relief of reimbursement of all of the repayment of premiums which were collected from policyholders with respect to the period beginning on the fourth date after the submission of the cancellation notice, and compensation at a rate of 50% of the average monthly premium for the members of the class who postponed their cancellation notice due to the policy provisions, plus linkage differentials and interest. Or alternatively, other declaratory / monetary reliefs.	The Group which the petitioner wishes to represent includes: (A) all policyholders who notified Clal Insurance of the cancellation of the policy, and Clal Insurance did not cancel their policy within 3 days after the submission of the cancellation notice; (B) all policyholders who notified Clal Insurance of the cancellation of the policy, and whose cancellation notice included some deficiency, and Clal Insurance did not notify the policyholders of the deficiency within 3 business days after the date of submitting the cancellation notice; (C) all policyholders who requested the cancellation of the policy on any date during a calendar month before 3 days before the end of the calendar month, and who postponed sending their cancellation notice due to the contractual arrangement stipulating that the cancellation would enter into effect beginning on the 1st of the calendar month subsequent to the date when Clal Insurance received the cancellation notice.	The proceedings are currently in the stage involving an evaluation of the motion to approve the claim as a class action.	The plaintiff estimated the aggregate damage incurred by all of the class members at a total of many millions of NIS.

A3. *Material class actions and motions to approve class action status for material claims which concluded during the reporting period, until the signing of the report<sup>1213</sup>.*

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<sup>12</sup> This section includes a description of claims which concluded during the reporting year, and which were not reported in the financial statements for 2021, and also applies to claims in which a decision was made to strike out the claim, or in which a ruling was given, including a ruling to approve a settlement arrangement. The foregoing does not apply to followup regarding the implementation of the arrangements (including possible changes as part of the implementation of the arrangements and/or procedures involved in evaluating them) which were determined as part of the foregoing decisions, and which could continue over time, and the results of which cannot be fully estimated in advance.

<sup>13</sup> Not including claims which concluded during the reporting year, but where notice of their conclusion was given in the financial statements for 2021.

**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)**

A4. Presented below are additional details regarding exposure to class actions which are immaterial or which have not yet been filed and to additional expenses

1. In addition to the material class actions which are described in Note 7(a)(a1), the pending motions for the approval of class action status for material claims, as described in Note 7(a)(a2), and the motions to approve class action status for material claims which were withdrawn during the reporting period, as described in Note 7(a)(a3), there are pending against the Company and/or its subsidiaries motions to approve class actions which, according to the Company's estimate, are immaterial<sup>14</sup>, and regarding which a detailed description was therefore not included in the financial statements. As of the reporting date, 15 claims of this kind are being conducted against the Company and/or its subsidiaries, where the total amount specified by the plaintiffs in the aforementioned claims amounts to approximately NIS 413 million<sup>15</sup>. (As compared with 14 claims, in the amount of approximately NIS 413 million, as of December 31, 2021.)
2. In addition to the aforementioned legal proceedings, from time to time, potential exposures exist which, at this stage, cannot be estimated or quantified, with respect to commercial disputes or alerts regarding the intention to file claims, including class actions and derivative claims, on certain matters, or legal proceedings and specific petitions which may in the future develop into claims, including class actions or third party notices, against the Group's member companies, and potential exposure also exists, which at this stage cannot be estimated or quantified, to the possibility that additional class actions will be filed against the Group's member companies due to the complexity of the companies' insurance products, along with the complexity of the regulations that apply to the member companies' activities, which may result in disputes regarding the interpretation of the provisions of the law or of an agreement, in consideration of the possibility which is available to the Commissioner, to order an insurer to stop implementing an insurance plan, or to order it to make changes to an insurance plan, including with reference to policies which have already been marketed by the insurer, or regarding the manner of implementation of the provisions of the law or an agreement, or the method by which claims are settled in accordance with an agreement, as these apply to and affect the relationship between the Group's member companies and the customer and/or the relationship between the Company and third parties, including reinsurers.

This exposure is particularly increased in the long-term savings and long term health insurance branches, in which Clal Insurance is engaged, inter alia, due to the fact that, in those areas, some of the policies were issued decades ago, whereas today, due to significant regulatory changes, and due to the development in case law and in the Commissioner's position, the aforementioned policies may retroactively be interpreted differently, and may be subject to different interpretations than those which were in practice at the time when they were written. Moreover, the policies in the aforementioned segments have been in effect for decades, meaning that exposure exists to the possibility that in cases where the customer's claim is accepted and a new interpretation is provided for the terms of the policy, the future profitability of the Company in question will be affected by the existing policy portfolio. This is in addition to compensation that may be provided to customers with respect to past activity.

There is also exposure, which at this stage cannot be estimated or quantified, to errors in the methods used to operate products in the long-term savings and health segments. It is not possible to predict in advance all types of claims which may be brought in this context and/or the possible exposure due to them which may be brought up, inter alia, by means of the procedural mechanism for class actions and/or industry-wide decisions of the Commissioner.

Such exposure is due, inter alia, to the complexity of the aforementioned products, which are characterized by a very lengthy lifetime, and are subject to frequent, complex and material changes, including changes in regulatory and taxation directives. The complexity of the changes, and the application thereof over a large number of years, creates increased operational exposure, also due to the multiplicity and limitations of the automation systems used in the Group's institutional entities, due to additions / changes to the basic product structure, and due to multiple, frequent changes implemented over the product's lifetime, including by regulatory authorities, customers (employees) and/or by employers and/or by other parties acting on their behalf, with respect to insurance coverages and/or with respect to savings deposits, including in connection with reporting to members, and the need to create direct contact with employers and operating entities.

<sup>14</sup> See note 11 above regarding the significance threshold.

<sup>15</sup> The foregoing number of claims includes one filed claim whose status as a class action has been approved in a claimed amount of NIS 10 million, one claim in which Clal Insurance is a formal defendant, and no remedies are requested against it. The aforementioned amount does not include one claim in which the plaintiff did not specify the claim amount, but estimated it at tens of millions of NIS, and one claim in which the plaintiffs did not specify the claim amount, but estimated it as millions of NIS. For additional information regarding all class actions, see Note 7(c) below.



**Note 7: Contingent Liabilities and Claims (Cont.)****A. Class action claims (Cont.)**

A4. Presented below are additional details regarding exposure to class actions which are immaterial or which have not yet been filed and to additional expenses (Cont.)

**2. (Cont.)**

The above complexity and changes affect, inter alia, the volume and amounts of deposits, the various components of the product, the manner in which funds are associated with employees (including due to inconsistencies between the employer's reports, including through the employers' interface vis-à-vis the policy data), products and components, their charging dates, the identification of arrears in deposits and the handling of such cases, and the employment, personal and underwriting status of customers, and affects, inter alia, the information which is given to them. The aforementioned complexity is increased in light of the large number of parties acting vis-a-vis the companies in the Group regarding the management and operation of the products, including, inter alia, distributing entities, employers, customers and reinsurers, including as regards the ongoing interface with them, and contradictory instructions which may be received from them, or from their representatives. The member institutional entities in the Group routinely investigate, identify and handle issues which may arise due to the aforementioned complexities, both with respect to individual cases, and with respect to customer types and/or product types.

Additional complexity involved with employer deposits pertains to the mechanism which was prescribed in the Wage Protection Law, 1958, a total of which an amount which is owed by an employer to a provident fund, as defined in that law, with respect to the rights of the employee, or his replacement, towards the provident fund, is viewed as if it had been paid on time, unless the Regional Labor Court has decided that the arrears in the collection of the debt occurred for a reason which was not due to its negligence, or occurred under other justified circumstances, and subject to the right of indemnification which exists for the fund towards the employer, in accordance with the provisions of the law. Additionally, in accordance with the circular regarding the method for deposits to provident funds, the provident fund will receive, from an employer who has not transferred payments to the provident fund on time, interest in arrears. There are difficulties in the interpretation and implementation of the provisions of the law. The responsibility of the Group's institutional entities to collect employers' debts to such funds creates exposure in case of deficiencies in the collection process.

The Group's institutional entities also routinely perform a process of data cleansing on the IT systems in the long-term savings segment, which is intended to guarantee that the recording of members' and policyholders' rights in the information systems is complete, accessible and retrievable, with reference to the gaps which are found, from time to time, including as regards automating the classification of the saved amounts, in accordance with the layers of regulatory directives which have been given over the years, which are in various stages of handling. The institutional entities in the Group are unable to estimate the scope, cost, and full implications of the aforementioned activities, or the scope of the future gaps in data cleansing, which may result from regulatory changes, due, inter alia, to the complexity of the products, the fact that they are long term products, due to the multiplicity of automation systems in the segment, and their limitations. The Group's institutional entities update their insurance liabilities from time to time, as required.

In this regard, it is noted that in December 2021 Clal Insurance received a letter regarding the implementation of regulatory restrictions regarding the collection of insurance coverage costs pursuant to the Income Tax Regulations (Rules for Approval and Management of Provident Funds), 1964, which includes demands to reimburse amounts which were allegedly collected in breach of the restrictions which were specified in the letter. The Company is currently in negotiations vis-à-vis the Authority regarding the adoption of the provisions in the letter, and at this stage there is no certainty regarding the full amount which it may be required to reimburse due to the foregoing letter, and it is unable to estimate all of the consequences due to the manner of implementation.

There is also exposure, which at this stage cannot be estimated or quantified, to changes and to significant regulatory intervention in the various insurance and savings segments, including, inter alia, those which are intended for the direct or indirect reduction of premiums and management fees, the intervention in sale processes, including different use of various regulatory tools, which may affect the process of engagement, the structure of engagement and the reciprocal relationships between institutional entities, agents, employers and customers, in a manner which could affect loads, operating expenses and profitability, on the retention of current products, including with respect to the business model of the branch and the current portfolio of products.

**Note 7: Contingent Liabilities and Claims (Cont.)**

**A. Class action claims (Cont.)**

*A4. Presented below are additional details regarding exposure to class actions which are immaterial or which have not yet been filed and to additional expenses (Cont.)*

*2. (Cont.)*

The exposure to unfiled claims of member companies in the Group is brought to the Company's attention in several ways. This is performed, inter alia, through requests from customers, employees, providers or other parties on their behalf to entities in the companies, and particularly to the ombudsman in member companies in the Group, through customer complaints to the public appeals unit in the Office of the Commissioner, through (non-class action) claims which are filed with the Court, and through position papers issued by the Commissioner.

It is noted that insofar as the customer's complaint is submitted to the public appeals unit in the Office of the Commissioner, in addition to the risk that the customer will choose to bring its claims also within the framework of a class action, the member companies in the Group are also exposed to the risk that the Commissioner will reach a determination regarding the complaint by way of a sector-wide determination, which will apply to a broad group of customers. In recent years, an increase has occurred in the exposure to the aforementioned risk, due to the Commissioner's increasing through audits, handling of customer complaints which are received by the Authority, including in light of the fact that, from time to time, the Commissioner tends to determine positions in principle by way of industry-wide determinations, position papers and draft position papers which are published by him, and in operative directives which are given as part of audit reports. For additional details regarding industry-wide determinations and position papers, see section D below.

Additionally, in accordance with the regulatory directives as part of the circular regarding the investigation and settlement of claims and the handling of public appeals, according to which, in cases where the public inquiry indicates a systemic and significant deficiency, which may be repeated, in the conduct of an institutional entity, the institutional entity must work to identify similar cases in which a similar deficiency took place, and insofar as similar cases are identified - it must conduct a lesson learning process, and to rectify the defects within a reasonable period of time. This amendment may expand the Group's exposure to the broad implications with respect to such deficiencies.

The member companies in the Group are unable to predict in advance whether a customer claim which has been brought to the companies' attention will eventually lead to the filing of a class action, or will lead to an industry-wide determination, or will have industry-wide implications, even in cases where the customer threatens to do so, and additionally, the member companies in the Group are unable to estimate the potential exposure that may be created due to the aforementioned claims, insofar as these may be heard and found justified by a competent authority.

*Note 7: Contingent Liabilities and Claims (Cont.)*

*B. Pending material claims which are not in the ordinary course of business*

- B.1. In January 2022, a motion to approve the filing of a derivative claim was filed with the District Court of Tel Aviv-Yafo, on behalf of the Company, against eight directors serving therein (hereinafter, respectively: the “**Officers**” and the “**Motion**”). The motion was filed by a shareholder in the Company (the “**Petitioner**”) in connection with an issuance of Company shares which was performed in January 2022. As alleged in the motion, the aforementioned issuance of shares was done with great haste, while rejecting an offer of Alrov Properties and Lodgings Ltd. (“Alrov”) which had been presented to the Board of Directors<sup>16</sup>, for allegedly unrelated reasons which were associated with a dispute between Alrov’s controlling shareholders and the desire to maintain the status of non-control of the Company. By so doing, the petitioner alleges that the officers breached (rashly and/or deliberately) their fiduciary duties and duties of care towards the Company, and caused the Company to incur monetary damage. If the filing of the aforementioned derivative claim is approved, the remedy requested therein is to order the officers to compensate the Company for the damage which it allegedly incurred, according to the petitioner, due to the rejection of Alrov’s offer, in the amount of NIS 34 million.

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<sup>16</sup> On January 11, 2022, Alrov submitted to the Company, inter alia, an offer to suspend the possibility of evaluating a public issuance of shares which the Company reported on that date, and instead proposed to commence negotiations regarding an investment of Alrov in the Company. In accordance with Alrov’s letter the investment in the Company will be made subject to Alrov’s receipt of a permit for control of the Company, against a share issue and/or rights issue, with no discount on the closing price of the shares, and even at a premium (subject to the price to book ratio in the issuance), and without fees of advance undertaking, underwriters and marketers. Alrov subsequently sent another letter to the Company, in which it proposed another outline, as an alternative to the offer which was made in its first letter. According to the alternative outline, subject to the Commissioner’s notification and approval, the Company and Alrov will formulate an outline for an immediate issue of shares / rights in the Company, whereby each acquisition of over 15% of the Company’s share capital will be deposited with a trustee until the application for a control permit has been exhausted and concluded. On January 12, 2022, the Company responded to Alrov stating, inter alia, that it does not intend to suspend the issuance process. The Company further stated that Alrov’s was also evaluated, and was rejected, at this stage, inter alia, in light of the associated uncertainty, while it is unclear if, when and under what conditions it will become clear, in light of the associated regulatory and legal issues, and the damage which the Company could incur due to the suspension of the process at this stage, in accordance with Alrov’s request. On January 13, 2022, Alrov withdrew its offer. The Company responded that no change had occurred in its response.

**Note 7: Contingent Liabilities and Claims (Cont.)****C. Summary details regarding exposure to claims**

Presented below are details concerning the total amount claimed in class action suits, both material and immaterial, which were approved for filing as class actions, in pending motions to approve claims as class actions, as specified by the plaintiffs in their claims (nominally) within the framework of the statements of claim which were filed against companies in the Group. It is noted that in most of the cases the amount claimed by the plaintiffs is an estimated amount only, and that the exact amount will be decided within the framework of the legal proceedings. It is noted that the above amount does not include claims for which the representative plaintiff has not stated an amount. Furthermore, it is hereby clarified that the claimed amount does not necessarily constitute quantification of the Company's actual exposure amount, which may eventually turn out to be lower or higher<sup>17</sup>, and that the claimed amount generally pertains to the period before the filing of the claim, and does not include the subsequent period.

Type of claim	Number of claims	Amount claimed
		NIS in millions
<b>A. <u>Claims approved as class actions</u><sup>18</sup></b>		Unaudited
1. Amount pertaining to the Company specified	8	2,266
2. The claim was filed against a number of entities, with no specific amount attributed to the Company	2	273
3. Claim amount not specified <sup>19</sup>	2	-
4. Annual amount specified (and accordingly, the total amount is period-dependent) <sup>20</sup>	1	107
<b>B. <u>Pending motions to approve claims as class actions</u></b>		
1. Amount pertaining to the Company specified <sup>21</sup>	28	6,957
2. The claim was filed against a number of entities, with no specific amount attributed to the Company <sup>22</sup>	4	8,890
3. Claim amount not specified / possible range specified <sup>23</sup>	11	-
4. Annual amount specified (and accordingly, the total amount is period-dependent) <sup>24</sup>	1	7

In addition to the details provided in sections (a) and (b) above, the Company and/or the consolidated companies are also party to other legal proceedings, which are not in the ordinary course of business, are not class actions / derivative claims, and are not material claims, which were initiated by customers, former customers and various third parties, for an alleged total of approximately NIS 30 million (a total of approximately NIS 30 million as of December 31, 2021). The causes of action claimed against the Company and/or the consolidated companies in these proceedings are multiple and varied.

<sup>17</sup> It is further noted that the specified amounts do not include amounts demanded by the plaintiffs with respect to compensation to the class action plaintiff, and legal fees for his representative, do not include a claim against Atudot as specified in section (a)(a2)(5), do not include taking into account the motion to approve a derivative claim specified in section (b)(b1), and also do not include an increase in claim amounts relative to the period beginning from the date it was filed, if relevant.

<sup>18</sup> Including a claim which was approved as a class action, and a ruling was given therein which accepted the claim, and including two claims which were approved as class actions, dismissed after being heard on the merits, and appeals were filed against their dismissal.

<sup>19</sup> These claims include one claim which was estimated at hundreds of millions of NIS.

<sup>20</sup> The specified amount refers to an estimation of the claim with respect to one damage year only. It is noted that the claim was filed in March 2010, with respect to a legislative amendment from 2008. For additional details regarding this claim, which was approved as a class action, dismissed in a hearing on the merits, and the appeal which was filed against the ruling which dismissed the claim, see section a(a1)(1) above.

<sup>21</sup> These claims include one claim in which the petitioners estimated the alleged damage against Clal Insurance, with respect to the period from March 8, 2020 until April 30, 2020, at a total of NIS 103 million, and stated that the damage continues accumulating so long as the collection has not been discontinued.

<sup>22</sup> Includes one claim in which a total of approximately NIS 1,413 million was attributed to the Company, and an additional total of approximately NIS 1,507 million was not attributed to the Company.

<sup>23</sup> These motions include one motion for inclusion as a formal defendant, three motions in which the plaintiff did not specify the claim amount, but estimated it as many millions of NIS, one motion which was estimated at tens of millions of NIS, and four motions in which the plaintiffs did not quantify the total damage, but estimated that it exceeds / greatly exceeds a total of NIS 2.5 million (the limit of the District Court's subject-matter jurisdiction).

<sup>24</sup> The motion was filed in March 2020. The plaintiff contends that prescription of any kind whatsoever should not be applied to the claim. Alternatively, the claim for monetary remedies applies beginning from 7 years before the filing of the claim, until the approval of the claim as a class action.

**Note 7: Contingent Liabilities and Claims (Cont.)***D. Exposure due to regulatory provisions, audits and position papers*

Additionally, and in general, in addition to the overall exposure to which the member companies in the Company's group are exposed, with respect to future claims, as specified in section (a)(a4)(2) above, from time to time, including due to complaints by policyholders, audits and requests for information, there is also exposure to alerts concerning the intention of a regulatory authority, including the Commissioner, to impose on the above entities financial sanctions and/or directives regarding correction and/or repayment and/or performance of certain actions, including, inter alia, with respect to a policyholder or a group of policyholders, and/or exposure with respect to industry-wide decisions, under which orders be issued to perform repayment to customers, or to provide other remedies with respect to the deficiencies which are referenced in the alerts or determinations and/or position papers published by supervisory entities, and whose status and degree of impact are uncertain. The Group's member companies are also involved, from time to time, in hearing and/or discussion proceedings vis-à-vis oversight authorities concerning alerts and/or decisions, and enforcement authorities are sometimes used against them, including the imposition of financial sanctions.

The companies in the Group are evaluating the need to perform provisions in the financial statements, in connection with the aforementioned proceedings, based on the opinion of their legal counsel and/or are currently evaluating the significance of the aforementioned proceedings, as required and as appropriate.

Presented below are details regarding the Commissioner's positions or draft positions, or determinations in principle which have or may have an impact on the class, as follows:

1. The Company held discussions with the Commissioner in the past, in connection with the draft determination regarding it, with respect to one-time deposits of policyholders in guaranteed return policies (hereinafter: the "**Policies**"). In accordance with the draft, the Company is obligated to take certain actions with respect to policyholders whose actual rate of deposits, which bore the returns of the portfolio of investment-linked insurance contracts, was equal to or greater than the returns guaranteed in the policies, and certain actions with respect to policyholders whose actual one-time deposit returns were lower than the guaranteed returns. Therefore, at this stage, in light of the fact that the final wording of the draft is not known, if and insofar as it will be received, the Company is unable to assess its implications and the degree of its impact on the Company, if and insofar as it will be published.
2. In accordance with Atudot's financial statements, an investee held by Clal Insurance (50%), in 2017 an audit of the pension fund was conducted on behalf of the Commissioner, on the subject of members' rights. On August 7, 2019, Atudot received the draft audit report for the Company's response. The draft audit report pertains to major issues associated with the pension fund's activity, including the issue of groups, the fund regulations, management fees and management expenses, data cleansing, actuarial reporting, and withdrawal of monies from the fund. In accordance with Atudot's reports, Atudot filed its response to the findings of the draft audit report by the specified deadline. Additionally, on August 7, 2019, the Company received a letter from the Commissioner which included, in light of the draft audit report which was sent, an immediate directive regarding a change to the method used to pay members upon the withdrawal of funds. On December 3, 2019, Atudot received a letter from the Commissioner in which the Commissioner canceled, for the time being, the provision which prohibits the use of the redemption formula specified in the fund regulations, without viewing that step as adopting a position regarding the formula for redemption values specified in the fund regulations. The Company was informed that as of the approval date of the financial statements, Atudot is unable to estimate the impact of the draft report on its financial statements.
3. For details regarding the Authority's Letter pertaining to the implementation of restrictions regarding the collection of insurance coverage costs, see section (a4)(2) above.

**Note 7: Contingent Liabilities and Claims (Cont.)**

E. With respect to the costs that may arise due to the claims and exposures described in sections (a), (b), (c) and (d) above, provisions are made in the financial statements of the relevant consolidated companies, only if it is more likely than not (i.e., probability of over 50%) that a payment liability due to past events will materialize, and that the liability amount will be quantifiable or estimable within a reasonable range. The executed provision amounts are based on an estimate of the risk level in each of the claims as of a date proximate to the publication date of this report (excluding the claims which were filed during the last two quarters, regarding which, due to their preliminary stages, it is not possible to estimate their chances of success). On this matter, it is noted that events which take place during the litigation process may require a re-evaluation of this risk. Insofar as the Company has a right of indemnification from a third party, the Company recognizes such right if it is virtually certain that the indemnification will be received in the event that the Company settles the obligation.

The assessments of the Company and of the consolidated companies concerning the estimated risk in the claims which are being conducted are based on the opinions of their legal counsel and/or on the estimates of the relevant companies, including concerning the amounts of the settlement arrangements, which the managements of the Company and of the consolidated companies expect are more likely than not to be paid by them.

It is hereby emphasized that, in the attorneys' opinion, concerning the majority of motions to approve class action status with respect to which no provision was made, the attorney's evaluation refers to the chances of the motion to approve class action status, and does not refer to the chances of the claim on the merits, in the event that it is approved as a class action. This is due, inter alia, to the fact that the scope and content of hearing of the actual claim, once granted class action status, would be affected by the Court's decision with respect to the granting of class action status, which usually refers to the causes of action that were approved or not approved, to reliefs that were approved or not approved, etc.

At this preliminary stage, it is not possible to estimate the chances of the motions to approve class action status for the claims specified in sections (a)(a2)(26) and (27), and the motion to approve a derivative claim, as specified in section b(b1).

The provision which is included in the financial statements as of March 31, 2022, with respect to all of the legal claims and exposures specified in sections (a), (b), (c) and (d) above, amounted to a total of approximately NIS 264 million (a total of approximately NIS 264 million as of December 31, 2021).

**These amounts include provisions which were made with respect to past liabilities, in accordance with the attorneys' assessment, and do not include the effect of estimates on the estimated future cash flows which are included, when necessary, in the liability adequacy test.**

## Note 8: Additional Events During and After the Reporting Period

### A. Actuarial estimates

Further to that stated in Note 38(e)(e1)(d)(1) to the annual financial statements, regarding changes in insurance reserves in light of the low interest rate environment, and its impact on the discount rates in life and long-term care insurance and the Commissioner's directives regarding the liability adequacy test (LAT):

#### 1. Life insurance

##### A. Discount rate used to calculate the liabilities to supplement the annuity and paid pension reserves

During the reporting period, the risk-free interest rate curve changed, and the estimated rate of return in the portfolio of assets held against insurance liabilities increased. In light of the foregoing, the actuary of Clal Insurance updated the interest rates on free assets which are used to discount the reserves to supplement annuity reserves and paid pension reserves (hereinafter: "**Pension Reserves**").

##### B. Gradual provision to supplement the annuity reserve using the K factor

Further to that stated in Note 38(e)e1(a)3(b) to the annual statements, the Company evaluates, on a quarterly basis, whether the K factor results in adequate distribution of the annuity payment reserve, based on an analysis which is based on conservative financial and actuarial assumptions, indicating that the management fees and/or financial margin which are investments held against the reserve with respect to the policy and the premium payments for the policy, may generate future income beyond the basic K, which suffice to cover all of the expenses, and insofar as a gap exists, the reserves for supplementation of the annuity reserve are updated by updating the K factor. The greater the K factor, the lower the liability for supplementation of the annuity reserve which will be recognized in the financial statements, and the greater the amount which will be deferred and recorded in the future.

During the reporting period, due to the increase in the risk-free interest rate curve, the forecasted profitability from the management fees forecast and/or financial margin increased. As a result, the Company updated the K factor as specified in the following table:

	As of March 31		As of
	2022	2021	December 31
	Unaudited		2021
			Audited
For guaranteed-return policies	0.0%	0.0%	0.0%
For investment-linked policies	0.75%	0.66%	0.66%

#### 2. Non-life insurance

Further to that stated in Note 38(e)(e2)(4)(a) to the annual financial statements, due to the increase in the risk-free interest rate curve, the Company updated the estimated discount rate for the three months ended March 31, 2022. The total effect of the change resulted in a decrease of insurance reserves on retention in the amount of approximately NIS 17 million.



**Note 8: Additional Events During and After the Reporting Period (Cont.)****A. Actuarial estimates (Cont.)**

The impact on the financial results is specified below:

NIS in millions	For the period of three months ended		For the year ended
	March 31	March 31	December 31
	2022	2021	2021
	Unaudited		Audited
<b>Life insurance -</b>			
Change in the discount interest rate used to calculate pension reserves	77	47	83
Change in pension reserves following the decreased forecast of future income (K factor)	233	(35)	28
<b>Total effect of interest rate changes on pension reserves <sup>1)</sup></b>	<b>310</b>	<b>12</b>	<b>111</b>
Change in other assumptions used in the calculation of liabilities to supplement annuity reserves	-	-	(28)
Change in estimated duration of loss of working capacity claims	-	-	(59)
<b>Total special effects - life insurance</b>		12	24
Financial effects on reserves in non-life insurance	17	(27)	(59)
<b>Total special effects - non-life insurance</b>		(27)	(59)
Change in actuarial assumptions in the liability adequacy test (LAT)	-	-	(76)
Financial impact in the liability adequacy test (LAT)	236	(76)	42
<b>Long-term care in the health segment - Liability adequacy test (LAT)</b>	<b>236</b>	<b>(76)</b>	<b>(34)</b>
<b>Total income (loss) before tax</b>	<b>563</b>	<b>(91)</b>	<b>(69)</b>

**Notes:**

1. In 2021, including the impact in the amount of approximately NIS 58 million, in light of the update to the method used to adjust the interest rate according to the illiquid nature of the liability (see section 1(a) above). Last year, decrease of the reserve in the amount of approximately NIS 30 million, in light of the change in the appropriate liquidity estimate.

**B. 2021 options plan**

In accordance with the Company's compensation policy, on March 25, 2021, the Company's Board of Directors adopted a capital compensation plan conditional upon performance for 2021 (hereinafter: the "2021 Plan"), according to which the Company will be entitled to allocate warrants to employees and corporate officers. For details, see Note 40 to the annual financial statements.

On April 12, 2022, an allocation of up to 220,000 Class A options and up to 150,000 Class B options was approved, by virtue of the 2021 outline plan for Company employees and officers.

The shares which will result from the exercise of these options constitute approximately 0.25% of the Company's equity, assuming maximum exercise.

Assuming full allocation, the total benefit value of the Class A options amounts to approximately NIS 4.7 million, and the total benefit value of the Class B options amounts to approximately NIS 3.1 million. The benefit value is based on the estimated value of the options on the date of their allocation, with the fair value of each tranche distributed throughout the vesting period.

Specified below are the parameters which were used in estimating fair value, as stated above, using the binomial model:

Number of approved options	370,000
Weighted average share price (in NIS)	72.8
Weighted average of the exercise addition (in NIS)	75.05
Weighted average of expected volatility <sup>1)</sup>	38.61%
Average warrant lifetime (in years) <sup>2)</sup>	3.59
Weighted average of risk free interest rate <sup>3)</sup>	1.72%
Maximum price	147.93

1) The expected volatility of the share price over the expected lifetime of the warrants was determined based on the



- historical volatility of the Company's share price, and is based on the assumption that the historical volatility of the share price constitutes a good indication of future trends.
- 2) The projected average lifetime of the warrants was determined based on past experience and general behavior of warrant holders, which does not necessarily represent the future pattern of exercising the warrants into shares. Accordingly, it was assumed that the warrants would be exercised on the expiration date.
  - 3) The risk-free interest rates were determined by a company providing interest rate quotes for interest rates, where the interest rate periods corresponded to the expected lifetime of the warrants (based on the interest rate yield curve).

Out of the total allocation which was approved, 66,000 Class A options will be granted to Company officers. The total benefit value amounts to a total of approximately NIS 1,397 thousand, to be distributed over a period of 3 years.

### **C. Coronavirus pandemic:**

During the reporting period and until the publication date of the report, a significant decrease was recorded in deaths and severe illness from the coronavirus. In parallel, most of the restrictions which had been imposed in Israel and around the world were lifted, and as of the present date, routine economic activity has resumed.

It is noted that another uncontrolled wave of infections, if any, due to the development of variants which evade the protection of vaccines, could affect the Group's activity and profitability, including, inter alia, on all matters associated with economic activity in general, and the Company's customers in particular, the presence of employees at workplaces, the ability to maintain business continuity, the condition of markets, which affects the Company's investment income, and the value of assets managed by the Group's institutional entities, on their own behalf and on behalf of members, the reduction of economic activity, which affects the amounts deposited to savings products, and the materialization of insurance risks which could result from the crisis, including credit risks and increased mortality and morbidity.

### **D. Russia-Ukraine war:**

During the reporting period and until the publication date of the report, the Russian military continued attacking Ukraine, and in parallel, many countries around the world imposed additional sanctions on Russia and on other countries which joined it.

Finland and Sweden announced their desire to join NATO. The volatility in capital markets continued, as did the trend of rising prices of oil, gas and other raw materials.

The Group is evaluating and monitoring the effects of the sanctions, the volatility in markets and the other expected effects on the global economy and the Israeli economy, in order to provide a response and support to policyholders who are exposed to this risk, and to reduce it as much as possible and ensure that it corresponds to the mix of investments, from time to time, and as needed. The Group is also monitoring the position of the reinsurers, their ratings, and the possible effects of economic developments on them.

The Company's estimates that the war's impact on the Group's financial position is immaterial.

The Company's assessment, as described above, regarding the possible implications of the war on the business activities of the Company and its subsidiaries, in terms of the aspects described above, as well as other aspects of which it is not currently aware, and on its results, are uncertain, since the event is ongoing, and is not under the Company's control.

## Note 8: Additional Events During and After the Reporting Period (Cont.)

### E. Engagement in non-binding memorandum of understanding to acquire Max IT Finance Ltd.

On April 10, 2022, the Company signed a non-binding memorandum of understanding with WP XII Financial Investment B.V (the “**Main Seller**”) to acquire the entire issued and paid-up capital of Warburg Pincus Financial Holdings (Israel) Ltd. (“**WPI**”).

WPI is a holding company which was incorporated in Israel, and which is controlled by the investment fund Warburg Pincus (through the main seller) (approximately 70%), Menorah Mivtachim Group (approximately 9%), Clal Insurance Group (approximately 9%), Allied Holdings Ltd. (approximately 5%), all before dilution with respect to the interests of employees and various consultants of WPI Group, who hold the remainder (the “**Sellers**”).

WPI holds the entire issued and paid-up capital of Max IT Finance Ltd. (“**Max**”), which is engaged in the issuance, clearing and operation of debit cards, and in the provision of payment solutions and financial products, including credit to private and business customers.

WPI also holds the entire issued and paid-up capital of Milo Brom Holdings Ltd. (“**Milo**”), which is engaged in the field of payment technologies (mostly portable terminals, e-commerce clearing, and digital invoices).

The acquisition under consideration is a part of a strategic process which is intended to expand the Company’s activity beyond the insurance and finance activity which is concentrated in the subsidiary Clal Insurance Company Ltd.

#### 1. The transaction and the consideration in the transaction

- 1.1 According to the memorandum of understanding, the Company will acquire 100% of WPI’s issued and paid-up capital, fully diluted (the “**Transaction**”), including by virtue of the main seller’s agreements with the other sellers, by virtue of which it has the right to force the sale of all WPI shares.
- 1.2 The transaction reflects a value of NIS 2.47 billion for WPI to the Group, from which will be deducted WPI’s net financial debt (the syndication debt, as defined in section 2.2 above, less cash balances), which amounts to a total of approximately NIS 875 million, meaning that the (net) consideration in the transaction will amount to a total of approximately NIS 1.6 billion (the “**Consideration**”). The consideration will be reduced by a monthly amount of approximately NIS 3.5 million (reflecting the financing expenses of the syndication debt), from the signing date of the memorandum of understanding, until the closing date; and a monthly amount of NIS 16.5 million will be added to the consideration, beginning from the earlier of either: (1) 5 months after the signing date of the binding agreement; or (2) November 20, 2022, until the closing date. Additionally, the consideration will be adjusted for any distributions or capital injections during the interim period, as applicable, and for transaction expenses paid by WPI.
- 1.3 The buyer is entitled to decide to acquire WPI without Milo. In that case, the consideration will be adjusted.
- 1.4 The consideration will be paid in cash (the “**Cash Component**”) and in an allocation of Company shares, according to a share price of NIS 76.8577 (the “**Shares Component**”), reflecting the average share value during the last ten trading days before the signing date. The shares component with respect to the main seller will be determined such that shares of the Company will be allocated to the main seller, which, after their allocation, will constitute no more than 4.99% of the Company’s issued and paid-up capital, and no more than one third of its share in the consideration (calculated according to the share price mentioned above). The other sellers will receive a cash component and a shares component, proportionately according to the rates which the main seller will receive, provided that, if any there is seller which is prohibited, for regulatory reasons, from holding shares in the Company, the cash component which will be paid to that seller will be adjusted, such that they will receive payment in cash instead of the shares component, according to the Company’s average share price during the 30 trading days preceding the closing date.

## Note 8: Additional Events During and After the Reporting Period (Cont.)

### 2. Suspensory conditions

- 2.1 The closing of the transaction will be subject to the standard suspensory conditions for transactions of this kind, including approval from the Commissioner of Banks, approval from the Competition Authority, and required third party approvals.
- 2.2 In the memorandum of understanding, it was also determined that prior to the engagement in the binding agreement, the parties will work towards receiving approval from the syndication which provided financing to WPI (the “**Syndication**” and the “**Syndication Debt**”, respectively), or to refinance the syndication debt.

### 3. Signing of binding agreement and exclusivity period

In the memorandum of understanding, it was determined that the parties will work to complete due diligence and to sign a binding agreement, which will include representations and undertakings according to the standard practice for transactions of this kind, during a period of up to 75 days (according to the determined milestones) from the signing date of the memorandum of understanding (the “**Exclusivity Period**”). Provisions were also established regarding the exclusivity of the negotiations between the parties during the exclusivity period.

During the period since the signing of the memorandum of understanding, the parties have been conducting negotiations over the main agreement, including the manner of acquiring up to 100% of WPI's issued and paid-up capital. The Company is conducting due diligence and a valuation, and in parallel, is evaluating the optimal financing structure for the transaction, in light of the fact that it raised, in the beginning of the year, around NIS 500 million in a share issuance, that its total sum of liquid assets is approximately NIS 700 million, and that around 1/3 of the consideration is to be paid through an allocation of shares, as stated above. It is also evaluating additional sources of financing.

The Company intends to finance the consideration through cash, an allocation of Company shares, as stated above, and additional sources of financing which it will evaluate. The Company has liquid financial assets in the amount of approximately NIS 700 million. Proximate to the closing date of the transaction, insofar as it reaches that point, the Company will work to complete the financing, including evaluating a raising of equity or debt, according to a mix which will be determined, in consideration of, inter alia, the state of the markets during the relevant period.

It is clarified that the memorandum of understanding described in this report is a non-binding memorandum of understanding, and that there is no certainty that a binding agreement will be formulated or signed. The eventual binding agreement (if and insofar as it one is signed) may include terms which are different or additional to those listed above. It is further clarified that the closing of the transaction is subject to regulatory approvals which are uncertain to be received.

## Note 8: Additional Events During and After the Reporting Period (Cont.)

### F. Activities in Clal Agency Holdings Ltd. (hereinafter: “Clal Agencies”), a subsidiary of the Company which coordinates the Group’s holdings in insurance agencies

#### Acquisition of 30% of the shares of Newcom Insurance Agency

In April, Clal Agencies engaged in an agreement to acquire 30% of the shares of Newcom Pension Insurance Agency (2004) Ltd. (hereinafter: “Newcom”), for a total consideration of approximately NIS 18.2 million.

Newcom is an insurance agency owned by the partners Azriel Shabtai and Yaron Tavor (hereinafter: the “Sellers”), which was formed in 2004, and which specializes in sales, through call centers, of health insurance, life insurance, pension savings and financial products.

In accordance with the agreement between the parties, Clal Agencies has the option to acquire up to 100% of the agency’s shares, subject to the conditions and dates which were determined.

The sellers will continue managing the agency for at least five years, with an option for the Company to extend the employment agreement for another five years.

The closing of the transaction is subject to suspensory conditions, including third party approvals (including the Competition Authority and the Commissioner of Capital Markets), which are uncertain to be received.

### G. Issuance of share capital in the Company

In January 2022 the Company performed an issuance of share capital, in which demand was received in an amount exceeding NIS 700 million, and in which the Company accepted offers of approximately NIS 500 million, at a share price of NIS 78.95.

The capital which was raised will allow the Company to evaluate business opportunities, inter alia, in accordance with the Company’s goals and strategic plan, including, if and insofar as may be required, for the purpose of strengthening the Group’s capital cushion and allowing flexibility in the management of its capital structure. After issuance costs, the net amount which the Company received amounted to approximately NIS 492 million. For additional details, see Note 42(e) to the annual financial statements.

### H. Collective agreement

Further to that stated in section D.9 in Note 24 to the annual financial statements, regarding advanced negotiations with the committee towards formulating a new collective agreement in Clal Group, and the terms of the current agreement, on April 6, 2022, a collective agreement was signed between the Company’s subsidiaries, Clal Insurance Company Ltd., Clal Pension and Provident Funds Ltd., Clal Credit Insurance Ltd., Clalbit Systems Ltd. and Canaf - Clal Financial Management Ltd. (the “Companies”), and the Histadrut New General Federation of Labor - Histadrut HaMaof (the “Histadrut”) and the Histadrut Worker’s Committee in the Group (the “Agreement”).

In general, the agreement includes the Company’s previous collective agreements, subject to changes and additions, of which the main ones, and an assessment of their financial implications, are specified below:

1. The payment of salary raises to employees at a rate of 3% of the base salaries of the employees who are entitled to salary raises, each year, will remain unchanged. Similarly to the previous agreement, depending on the fulfillment of an agreed-upon average annual profit target for the Company, during the years 2021-2024 - in April 2025, an additional budget for salary raises will be allocated, at a maximum rate of 4% (raise of up to 1% per year). In general, half of the total salary additions budget will be paid as a uniform addition, and the other half will be paid as a differential addition in the managers’ discretion.
2. It was further agreed to raise the minimum wage for monthly employees in 3 wages, up to a total salary of NIS 6,600 in September 2024; to raise the salary of veteran employees (who have been employed in the Company between 5 and 30 years, and more) to amounts between NIS 6,950 and NIS 9,450, beginning in September 2023; and to raise the hourly rate of call center employees in 3 stages, up to an hourly rate of NIS 34, beginning in September 2024.

**Note 8: Additional Events During and After the Reporting Period (Cont.)**

3. Each year, depending on the fulfillment of the annual minimum profit condition, as defined in the agreement, in the amount of NIS 200 million, a special payment will be paid to employees, depending on actual profit, the total cost of which will be between NIS 11 million and NIS 55 million, insofar as the Company's annual profit exceeds NIS 1,200 million. Additionally, in case the Company's annual profit is in the range between NIS 300 million and NIS 600 million, at least, an additional payment will be paid to employees, the cost of which will be between NIS 4.25 million and NIS 17 million, in accordance with the results. The payment will be given to eligible employees by way of options, at an exercise price which will constitute the average closing price of the Company's shares during the 30 trading days preceding the date of the Company's Board of Directors' approval of the outline, and no less than the share price on the day before the resolution.
4. It was further agreed to change the rate of payment of convalescence pay, in accordance with the employee's length of employment and employment commencement date, to increase the participation and to improve the terms of the health insurance policies for the Company's employees, to increase the participation in payment for summer camps, to change the framework for participation in employee meals, to cancel the retention bonus which was established in the previous agreement, and instead to give the employees a retention bonus depending on the Company's profits. The total cost of the aforementioned changes, relative to the previous agreement, was immaterial.
5. In 2024, the companies will offer a voluntary retirement program to employees aged 60 or older, the acceptance of which will be subject to the Company's discretion.
6. The agreement will be in effect for a period of 3 years, from January 1, 2022 to December 31, 2024, and industrial peace will be kept during the entire period of the agreement. The agreement also exhausts the claims and assertions of all of the parties throughout the entire period of the agreement.
7. Additionally, in light of the Company's financial results for 2021, an agreement was reached to provide additional compensation, as specified in section D.9 in Note 24 to the annual financial statements.

**Note 8: Additional Events During and After the Reporting Period (Cont.)****I. Market developments during and after the reporting period**

During the reporting period, prices in capital markets declined, and during the period from the balance sheet date until proximate to the approval date of the financial statements, significant declines were recorded.

Market declines resulted in losses in the nostro portfolio, and negative real returns were recorded in profit sharing insurance policies which, until the losses have been recouped, will prevent the Company from collecting variable management fees, as of the reporting date, in the amount of approximately NIS 100 million. During the period from the reporting date until proximate to the publication date of the report, the balance increased in an amount estimated at an additional approximately NIS 250 million, such that the estimated balance, proximate to the publication date of the report, was approximately NIS 350 million before tax.

The increase of the risk-free interest rate curve also continued. Further to that stated in Note 38(e)(e1) and (e2) to the financial statements, an increase in interest rates may lead to a decrease in paid pension liabilities and in the liability to supplement annuity reserves, including due to changes to the K factor, in life insurance, in provisions for long-term care as part of the liability adequacy test (LAT) up to the entire provision amount, and a decrease in insurance liabilities in non-life insurance in the compulsory, liabilities and personal accidents branches.

At this stage it is not possible to estimate the consequences of the declines in financial markets and the increase of the risk-free interest rate curve during this period on the financial results for the second quarter of 2022, and the foregoing does not constitute any estimate of the Company's projected financial results in 2022, or regarding the economic solvency ratio, due, inter alia, to the uncertainty regarding the effects that the foregoing developments may have on the estimated insurance liabilities of Clal Insurance, with respect to the effect of the increase in the interest rate curve on the fair value of debt assets, and with respect to continued developments in the aforementioned markets.

## Annex: Details of Assets for Investment-Linked Contracts and Other Financial Investments of Consolidated Insurance Companies Registered in Israel

### 1. Assets for investment-linked contracts

Below are details of assets held against investment-linked insurance contracts and investment contracts:

NIS in thousands	As of March 31		As of December 31
	2022	2021	2021
	Unaudited		Audited
Investment property *)	3,258,667	3,128,698	3,140,825
Financial investments:			
Marketable debt assets	24,542,648	23,767,083	24,016,563
Non-marketable debt assets	8,634,525	6,965,627	8,676,233
Stocks	26,184,116	22,428,906	27,432,400
Other financial investments	22,117,952	19,902,540	21,620,361
<b>Total financial investments *)</b>	<b>81,479,241</b>	73,064,156	81,745,557
Cash and cash equivalents	9,212,289	5,910,555	9,992,795
Other **)	989,947	535,233	577,344
<b>Total assets for investment-linked contracts</b>	<b>94,940,144</b>	82,638,642	95,456,521

\*) Presented at fair value through profit and loss.

\*\*) The balance primarily includes outstanding premiums, reinsurer balances, collateral with respect to activities with futures contracts, and transactions with securities which have not yet been settled as of the date of the financial statements.

### 2. Details of other financial investments

NIS in thousands	As of March 31, 2022			
	Fair value through profit and loss	Available for sale	Loans and receivables	Total
	Unaudited			
Marketable debt assets <sup>(a)</sup>	33,528	6,130,762	-	6,164,290
Non-marketable debt assets <sup>(b)</sup>	1,905	-	22,622,996	22,624,901
Stocks <sup>(c)</sup>	2,469	2,069,966	-	2,072,435
Others <sup>(d)</sup>	726,400	3,783,811	-	4,510,211
<b>Total other financial investments</b>	<b>764,302</b>	<b>11,984,539</b>	<b>22,622,996</b>	<b>35,371,837</b>

NIS in thousands	As of March 31, 2021			
	Fair value through profit and loss	Available for sale	Loans and receivables	Total
	Unaudited			
Marketable debt assets <sup>(a)</sup>	46,715	5,667,419	-	5,714,134
Non-marketable debt assets <sup>(b)</sup>	2,352	-	22,139,714	22,142,066
Stocks <sup>(c)</sup>	-	1,886,693	-	1,886,693
Others <sup>(d)</sup>	419,269	3,335,775	-	3,755,044
<b>Total other financial investments</b>	<b>468,336</b>	<b>10,889,887</b>	<b>22,139,714</b>	<b>33,497,937</b>

NIS in thousands	As of December 31, 2021			
	Fair value through profit and loss	Available for sale	Loans and receivables	Total
	Audited			
Marketable debt assets <sup>(a)</sup>	49,013	6,411,421	-	6,460,434
Non-marketable debt assets <sup>(b)</sup>	1,906	-	22,078,790	22,080,696
Stocks <sup>(c)</sup>	-	2,037,280	-	2,037,280
Others <sup>(d)</sup>	658,084	3,918,360	-	4,576,444
<b>Total other financial investments</b>	<b>709,003</b>	<b>12,367,061</b>	<b>22,078,790</b>	<b>35,154,854</b>

## Annex: Details of Assets for Investment-Linked Contracts and Other Financial Investments of Consolidated Insurance Companies Registered in Israel (Cont.)

### 2. Details of other financial investments (Cont.)

#### A. Marketable debt assets - composition

NIS in thousands	As of March 31, 2022	
	Book value	Amortized cost <sup>1)</sup>
	Unaudited	
Government bonds	3,644,899	3,588,785
Other debt assets		
Other non-convertible debt assets	2,488,658	2,486,405
Other convertible debt assets	30,733	33,320
<b>Total marketable debt assets</b>	<b>2,519,391</b>	<b>2,519,725</b>
Impairment applied to income statement (cumulative)		87

NIS in thousands	As of March 31, 2021	
	Book value	Amortized cost <sup>1)</sup>
	Unaudited	
Government bonds	2,971,958	2,816,629
Other debt assets		
Other non-convertible debt assets	2,717,337	2,618,299
Other convertible debt assets	24,839	26,207
<b>Total marketable debt assets</b>	<b>2,742,176</b>	<b>2,644,506</b>
Impairment applied to income statement (cumulative)		152

NIS in thousands	As of December 31, 2021	
	Book value	Amortized cost <sup>1)</sup>
	Audited	
Government bonds	3,544,520	3,373,217
Other debt assets		
Other non-convertible debt assets	2,884,217	2,724,911
Other convertible debt assets	31,697	33,146
<b>Total marketable debt assets</b>	<b>2,915,914</b>	<b>2,758,057</b>
Impairment applied to income statement (cumulative)		25

- 1) Amortized cost - Cost less principal payments plus (less) cumulative amortization using the effective interest method of any difference between the cost and the repayment amount, and less any amortization with respect to impairment applied to profit and loss.



**Annex: Details of Assets for Investment-Linked Contracts and Other Financial Investments of Consolidated Insurance Companies Registered in Israel (Cont.)**

**2. Details of other financial investments (Cont.)**

**B. Non-marketable debt assets - composition \*)**

<b>NIS in thousands</b>	<b>As of March 31, 2022</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Unaudited</b>	
Government bonds		
HETZ bonds and treasury deposits	16,166,183	26,503,255
Other non-convertible debt assets, excluding deposits in banks	5,474,253	6,136,736
Deposits in banks	984,465	1,086,208
<b>Total non-marketable debt assets</b>	<b>22,624,901</b>	<b>33,726,199</b>
Impairment applied to income statement (cumulative)	49,479	

<b>NIS in thousands</b>	<b>As of March 31, 2021</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Unaudited</b>	
Government bonds		
HETZ bonds and treasury deposits	16,476,203	26,933,045
Other non-convertible debt assets, excluding deposits in banks	5,000,263	5,746,353
Deposits in banks	665,600	781,948
<b>Total non-marketable debt assets</b>	<b>22,142,066</b>	<b>33,461,346</b>
Impairment applied to income statement (cumulative)	88,585	

<b>NIS in thousands</b>	<b>As of December 31, 2021</b>	
	<b>Book value</b>	<b>Fair value</b>
	<b>Audited</b>	
Government bonds		
HETZ bonds and treasury deposits	15,760,524	27,360,392
Other non-convertible debt assets, excluding deposits in banks	5,315,141	6,208,262
Deposits in banks	1,005,031	1,135,934
<b>Total non-marketable debt assets</b>	<b>22,080,696</b>	<b>34,704,588</b>
Impairment applied to income statement (cumulative)	53,334	

\*) The fair value of designated bonds was calculated according to the repayment dates of guaranteed-return liabilities.

## Annex: Details of Assets for Investment-Linked Contracts and Other Financial Investments of Consolidated Insurance Companies Registered in Israel (Cont.)

### 2. Details of other financial investments (Cont.)

#### C. Stocks

NIS in thousands	As of March 31, 2022	
	Book value	Cost
	Unaudited	
Marketable stocks	1,200,909	1,033,219
Non-marketable stocks	871,526	723,585
<b>Total stocks</b>	<b>2,072,435</b>	<b>1,756,804</b>
Impairment applied to income statement (cumulative)	166,571	

NIS in thousands	As of March 31, 2021	
	Book value	Cost
	Unaudited	
Marketable stocks	1,171,835	1,058,275
Non-marketable stocks	714,858	611,394
<b>Total stocks</b>	<b>1,886,693</b>	<b>1,669,669</b>
Impairment applied to income statement (cumulative)	185,922	

NIS in thousands	As of December 31, 2021	
	Book value	Cost
	Audited	
Marketable stocks	1,123,531	935,606
Non-marketable stocks	913,749	744,747
<b>Total stocks</b>	<b>2,037,280</b>	<b>1,680,353</b>
Impairment applied to income statement (cumulative)	179,252	

**Annex: Details of Assets for Investment-Linked Contracts and Other Financial Investments of Consolidated Insurance Companies Registered in Israel (Cont.)**

**2. Details of other financial investments (Cont.)**

**D. Other financial investments <sup>1)</sup>**

<b>NIS in thousands</b>	<b>As of March 31, 2022</b>	
	<b>Book value</b>	<b>Cost</b>
	<b>Unaudited</b>	
Marketable financial investments	1,192,236	1,185,772
Non-marketable financial investments	3,317,975	2,289,620
<b>Total other financial investments</b>	<b>4,510,211</b>	<b>3,475,392</b>
Impairment applied to income statement (cumulative)	115,416	

<b>NIS in thousands</b>	<b>As of March 31, 2021</b>	
	<b>Book value</b>	<b>Cost</b>
	<b>Unaudited</b>	
Marketable financial investments	1,337,929	1,209,353
Non-marketable financial investments	2,417,115	1,674,757
<b>Total other financial investments</b>	<b>3,755,044</b>	<b>2,884,110</b>
Impairment applied to income statement (cumulative)	104,269	

<b>NIS in thousands</b>	<b>As of December 31, 2021</b>	
	<b>Book value</b>	<b>Cost</b>
	<b>Audited</b>	
Marketable financial investments	1,416,506	1,385,827
Non-marketable financial investments	3,159,938	2,132,932
<b>Total other financial investments</b>	<b>4,576,444</b>	<b>3,518,759</b>
Impairment applied to income statement (cumulative)	118,776	

1. Other financial investments primarily include investments in ETF's, participation certificates in mutual funds, investment funds, financial derivatives, futures contracts, options and structured products.

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**Attn.:  
Shareholders of Clal Insurance Enterprise Holdings Ltd.**

**Re: Auditors' Special Report Regarding the Separate Financial Information in Accordance with Regulation 9C  
In Accordance with the Securities Regulations (Periodic and Immediate Reports), 1970.**

## **Introduction**

We have reviewed the separate interim financial information presented pursuant to Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 1970 for Clal Insurance Enterprises Holdings Ltd. (hereinafter: the "**Company**") as of March 31, 2022, and for the periods of three months then ended. The Company's Board of Directors and Management are responsible for the separate interim financial information. Our responsibility is to express a conclusion regarding this separate interim financial information, based on our review.

## **Scope of the Review**

We have conducted our review in accordance with Review Standard (Israel) 2410 of the Institute of Certified Public Accountants in Israel, "Review of Financial Information for Interim Periods Prepared by the Entity's Auditor." A review of financial information for interim periods consists of inquiries, mainly with the people responsible for financial and accounting matters, and of the application of analytical and other review procedures. This review is significantly limited in scope compared to an audit prepared according to generally accepted auditing standards in Israel, and therefore does not allow us to achieve certainty that we have become aware of all material issues that may have been identified in an audit. Accordingly, we do not express an audit opinion.

## **Conclusion**

Based on our review, we have not become aware of any matter which would have caused us to believe that the above separate interim financial information has not been presented, in all material respects, in accordance with the provisions of Regulation 38D of the Securities Regulations (Periodic and Immediate Reports), 1970.

Tel Aviv,  
May 29, 2022

Kost Forer Gabbay and Kasierer  
Certified Public Accountants

Somekh Chaikin  
Certified Public Accountants

Joint Auditors

**Interim Data Regarding the Financial Position**

	As of March 31		As of December 31
	2022	2021	2021
	Unaudited		Audited
<b>NIS in thousands</b>			
<b>Assets</b>			
Investments in investee companies	7,174,536	6,016,179	6,961,225
Loans and balances of investee companies	587,105	495,031	583,652
Other accounts receivable	654	491	163
Other financial investments:			
Marketable debt assets	9,180	129,969	9,281
Stocks	14,200	81	15,233
Others	118	6,503	74
Total other financial investments	23,498	136,553	24,588
Cash and cash equivalents	662,926	60,122	166,379
<b>Total assets</b>	<b>8,448,719</b>	<b>6,708,376</b>	<b>7,736,007</b>
<b>Capital</b>			
Share capital	161,864	155,448	155,452
Premium on shares	2,127,327	1,640,140	1,641,507
Capital reserves	1,116,955	1,132,407	1,286,142
Retained earnings	5,034,415	3,773,398	4,641,888
<b>Total capital</b>	<b>8,440,561</b>	<b>6,701,393</b>	<b>7,724,989</b>
<b>Liabilities</b>			
Other accounts payable	5,628	6,983	5,478
Balances of investee companies	705	-	683
Deferred tax liabilities	1,825	-	4,857
<b>Total liabilities</b>	<b>8,158</b>	<b>6,983</b>	<b>11,018</b>
<b>Total capital and liabilities</b>	<b>8,448,719</b>	<b>6,708,376</b>	<b>s</b>

The attached supplementary information constitutes an inseparable part of the Company's separate interim financial data.

May 29, 2022

Approval date of the financial statements

Haim Samet  
Chairman of the  
Board

Yoram Naveh  
Chief Executive  
Officer

Eran Cherninsky  
Executive VP  
Finance Division  
Manager

**Interim Data Regarding Income**

<b>NIS in thousands</b>	<b>For the period of three months ended March 31</b>		<b>For the year ended December 31</b>
	<b>2022</b>	<b>2021</b>	<b>2021</b>
	<b>Unaudited</b>		<b>Audited</b>
Company's share in the income (loss) of investee companies, net of tax	<b>377,316</b>	234,325	1,058,912
Income (loss) from investments, net, and financing income			
From investee companies	<b>10,727</b>	5,490	31,802
Others	<b>473</b>	2,439	6,602
<b>Total income</b>	<b>388,516</b>	242,254	1,097,316
General and administrative expenses	<b>2,168</b>	2,581	10,686
<b>Total expenses</b>	<b>2,168</b>	2,581	10,686
Income (loss) before taxes on income	<b>386,348</b>	239,673	1,086,630
Taxes on income (tax benefit)	<b>1,969</b>	-	4,857
<b>Income (loss) for the period</b>	<b>384,379</b>	239,673	1,081,773

The attached supplementary information constitutes an inseparable part of the Company's separate interim financial data.

**Interim Data Regarding Comprehensive Income**

NIS in thousands	For the period of three months ended March 31		For the year ended December 31
	2022	2021	2021
	Unaudited		Audited
Income (loss) for the period	<b>384,379</b>	239,673	1,081,773
Other comprehensive income:			
Components of other comprehensive income which, following initial recognition in comprehensive income, have been or will be transferred to the statement of income:			
Change, net, in the fair value of available-for-sale financial assets applied to capital reserves	<b>872</b>	1,779	2,430
Change, net, in the fair value of available-for-sale financial assets transferred to profit and loss	<b>(115)</b>	(1,584)	(6,571)
Impairment loss of available-for-sale financial assets classified as available-for-sale and transferred to profit and loss	-	-	2,491
Other comprehensive income (loss) with respect to investee companies which has been or will be transferred to the statement of income, net of tax	<b>(169,944)</b>	162,276	317,856
Other comprehensive income (loss) for the period which has been or will be transferred to the statement of income, before tax	<b>(169,187)</b>	162,471	316,206
Taxes (tax benefit) with respect to other components of comprehensive income (loss)	-	-	-
Other comprehensive income (loss) for the period which following initial recognition in comprehensive income has been or will be transferred to the statement of income, net of tax	<b>(169,187)</b>	162,471	316,206
Components of other comprehensive income which will not be transferred to the statement of income:			
Other comprehensive income with respect to investee companies which will not be transferred to profit and loss, net of tax	<b>5,939</b>	-	3,655
Other comprehensive income for the period which will not be transferred to profit and loss, net of tax	<b>5,939</b>	-	3,655
Other comprehensive income (loss) for the period	<b>(163,248)</b>	162,471	319,861
Total comprehensive income for the period	<b>221,131</b>	402,144	1,401,634

The attached supplementary information constitutes an inseparable part of the Company's separate interim financial data.



**Interim Data Regarding Cash Flows**

<b>NIS in thousands</b>	<b>For the period of three months ended March 31</b>		<b>For the year ended December 31</b>
	<b>2022</b>	<b>2021</b>	<b>2021</b>
	<b>Unaudited</b>		<b>Audited</b>
<b>Cash flows from operating activities</b>			
Income (loss) for the period	<b>384,379</b>	239,673	1,081,773
Adjustments:			
Company's share in the income (loss) of investee companies	<b>(377,316)</b>	(234,325)	(1,058,912)
Dividends from investee companies	-	-	38,555
Interest accrued with respect to liabilities to banking corporations	<b>(125)</b>	(15)	(95)
Accrued interest with respect to capital note to investee company	<b>(482)</b>	(5,489)	(31,787)
Loss (profit) from other financial investments	<b>(262)</b>	(1,844)	(4,486)
Taxes on income	<b>1,969</b>	-	4,857
	<b>(376,216)</b>	(241,673)	(1,051,868)
Changes to other items in the data regarding financial position, net:			
Change in other accounts receivable	<b>(491)</b>	(350)	(22)
Change in other accounts payable	<b>150</b>	(464)	(1,969)
	<b>(341)</b>	(814)	(1,991)
Cash which was received during the period for:			
Net cash from operating activities with respect to transactions with investee companies	<b>(617)</b>	-	14,543
Interest received	<b>125</b>	15	95
Income tax received (paid)	<b>(5,001)</b>	-	-
<b>Net cash from operating activities</b>	<b>2,329</b>	(2,799)	42,552
<b>Cash flows from investing activities</b>			
Repayment of interest from loans to investee companies	-	-	21,067
Investment in capital notes of investee company	-	-	(58,000)
Investment in available for sale financial assets	-	(35,079)	(64,498)
Consideration from sale of available for sale financial assets	<b>2,109</b>	40,364	182,545
Investments in investee companies	-	-	(14,923)
<b>Net cash from (used in) investing activities</b>	<b>2,109</b>	5,285	66,191
<b>Cash flows from financing activities</b>			
Consideration from issuance of share capital (after deducting issuance costs)	<b>492,109</b>	-	-
<b>Net cash used in financing activities</b>	<b>492,109</b>	-	-
<b>Increase (decrease) in cash and cash equivalents</b>	<b>496,547</b>	2,486	108,743
Cash and cash equivalents at beginning of period	<b>166,379</b>	57,636	57,636
<b>Cash and cash equivalents at end of period</b>	<b>662,926</b>	60,122	166,379

**Additional information****1. Non-life**

The separate interim financial information is presented pursuant to Regulation 38D to the Securities Regulations (Periodic and Immediate Reports), 1970, and does not contain all of the information which is required according to Regulation 9C and the Tenth Addendum to the Securities Regulations (Periodic and Immediate Reports), 1970, regarding a corporation's separate financial information. The separate interim financial information should be read in conjunction with the separate financial information as of and for the year ended December 31, 2021, and with the condensed consolidated interim financial statements as of March 31, 2022 (hereinafter: the "**Consolidated Interim Statements**").

**2. Issuance of share capital in the Company**

In January 2022 the Company performed an issuance of share capital, in which demand was received in an amount exceeding NIS 700 million, and in which the Company accepted offers of approximately NIS 500 million, at a share price of NIS 78.95.

The capital which was raised will allow Clal Holdings to evaluate business opportunities, inter alia, in accordance with the Company's goals and strategic plan, including, if and insofar as may be required, for the purpose of strengthening the Group's capital cushion and allowing flexibility in the management of its capital structure.

After issuance costs, the net amount which the Company received amounted to approximately NIS 492 million.

**3. Engagement in non-binding memorandum of understanding to acquire Max IT Finance Ltd. (Max)**

On April 10, 2022, the Company signed a non-binding memorandum of understanding with WP XII Financial Investment B.V (the "**Main Seller**") to acquire the entire issued and paid-up capital of Warburg Pincus Financial Holdings (Israel) Ltd. ("**WPI**").

For additional details, see Note 8e to the financial statements.

## ***Quarterly Report Regarding the Effectiveness of Internal Control over Financial Reporting and Disclosure in Accordance with Regulation 38c(a)***

Management, under the supervision of the Board of Directors of Clal Insurance Enterprises Holdings Ltd. (hereinafter: the “**Corporation**”) is responsible for establishing and implementing adequate internal control over financial reporting and disclosure in the corporation.

For this purpose, the members of management include:

1. Yoram Naveh, CEO of the Company and of Clal Insurance, and CEO of Clal Finance Ltd.;
2. Eran Cherninsky - Financial Division Manager (Officer in Clal Insurance and in Clal Holdings);
3. Hadar Brin Weiss - Legal Counsel (Officer in Clal Insurance and in Clal Holdings);
4. Eran Shahaf - Internal Auditor (Officer in Clal Insurance and in Clal Holdings);
5. Yossi Dori - Investment Division Manager (Officer in Clal Insurance and in Clal Holdings);
6. Avi Ben Nun - Chief Risk Officer (Officer in Clal Insurance and Clal Holdings);

Internal control over financial reporting and disclosure includes controls and policies which are currently established in the corporation, which were planned by the CEO and the most senior corporate officer in the finance department, or under their supervision, or by the individuals who effectively perform the aforementioned positions, under the supervision of the corporation’s Board of Directors, and which were intended to provide a reasonable measure of assurance regarding the reliability of financial reporting and the preparation of the reports in accordance with the provisions of the law, and to ensure that the information which the corporation is required to disclose in the reports which it publishes in accordance with the provisions of the law was collected, processed, summarized and reported in accordance with the deadline and framework prescribed in law.

Internal control includes, inter alia, controls and policies which are intended to ensure that the information which the corporation is required to disclose, as stated above, is accumulated and transferred to the management of the corporation, including to the CEO and to the most senior corporate officer in the finance department, or to the person who effectively performs the aforementioned positions, in order to allow the reaching of decisions on the appropriate date, with respect to the disclosure requirement.

Due to its inherent restrictions, internal control over financial reporting and disclosure is not intended to provide absolute assurance that the presentation is incorrect, or that the omission of information in the reports will be prevented or discovered.

Clal Insurance Company Ltd. (“Clal Insurance”), a subsidiary of the corporation, is an institutional entity, which is subject to the directives of the Commissioner of the Capital Markets, Insurance and Savings Division in the Ministry of Finance, with respect to the evaluation regarding the effectiveness of internal control over financial reporting.

With respect to internal control in the aforementioned subsidiary, the corporation implements the following provisions: institutional entities circular 2009-9-10, regarding “responsibility of management for internal control over financial reporting”, institutional entities circular 2010-9-6, regarding “responsibility of management for internal control over financial reporting - amendment”, and institutional entities circular 2010-9-7, regarding “internal control over financial reporting - certifications, reports and disclosures”.

In the annual report regarding the effectiveness of internal control over financial reporting and disclosure, which was attached to the periodic report for the period ended December 31, 2021 (hereinafter: the “**Last Annual Report Regarding Internal Control**”), the Board of Directors and management evaluated the internal control in the corporation;

Based on this evaluation, the Company’s Board of Directors and management have concluded that the internal control described above, as of December 31, 2021, is effective.

Until the reporting date, no event or matter was brought to the attention of the Board of Directors and management which could have changed the assessment regarding the effectiveness of internal control, as presented in the annual report regarding internal control.

As of the reporting date, based on the evaluation of the effectiveness of internal control in the last annual report regarding internal control, and based on the information which was brought to the attention of management and Board of Directors, as stated above: internal control is effective.

## ***Executive Certification Certification of the CEO***

I, Yoram Naveh, hereby certify the following:

1. I have evaluated the quarterly report of Clal Insurance Enterprises Holdings Ltd. (hereinafter: the “**Corporation**”) for the first quarter of 2022 (hereinafter: the “**Reports**”).
2. To the best of my knowledge, the reports do not include any incorrect representation of any material fact, and do not lack any representation of any material fact which is required in order for the representations which are included therein to not be misleading with respect to the period of the reports;
3. To the best of my knowledge, the financial statements and the other financial information included in the reports adequately reflect, in all material respects, the corporation’s financial position, results of operations and cash flows as of the dates and for the periods to which the reports refer;
4. I have disclosed to the corporation’s auditor, to the Board of Directors and to the balance sheet committee of the Company’s Board of Directors, based on my most current assessment regarding internal control over financial reporting and disclosure:
  - A. All material deficiencies and material weaknesses in the establishment or implementation of internal control over financial reporting and disclosure, which may reasonably have an adverse effect on the corporation’s ability to collect, process, summarize or report financial information in a manner which could cast doubt on the reliability of the preparation of financial reporting and the preparation of the financial reports in accordance with the provisions of the law; And:
  - B. Any fraud, whether material or immaterial, in which the CEO or any of his direct subordinates are involved, or in which are involved employees who have significant positions in the Company’s financial reporting control over financial reporting;
5. I, alone or together with others in the corporation:
  - A. I have established controls and policies, or have verified the establishment and implementation, under my supervision, of controls and policies which are intended to ensure that material information pertaining to the corporation, including its consolidated companies, as defined in the Securities Regulations (Annual Financial Statements), 2010, is brought to my attention by others in the corporation and in the consolidated companies, particularly during the preparation period of the reports; And:
  - B. I have established controls and policies, or have verified the establishment and implementation, under my supervision, of controls and policies which are intended to reasonably ensure the reliability of financial reporting and the preparation of the financial statements in accordance with the provisions of the law, including in accordance with generally accepted accounting principles.
  - C. I have not been made aware of any event or matter which occurred during the period between the date of the periodic report and the date of this report, which could change the conclusion reached by the Board of Directors and management with respect to the effectiveness of internal control over financial reporting and disclosure in the corporation.

The foregoing does not derogate from my liability, or from the liability of any other person, in accordance with any applicable law.

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**Yoram Naveh  
Chief Executive Officer**

**May 29, 2022**

***Executive Certification***  
***Certification of the Most Senior Position Holder in the Finance Department***

I, Eran Cherninsky, hereby certify the following:

1. I have evaluated the financial statements and the other financial reports which is included in the interim reports of Clal Insurance Enterprises Holdings Ltd. (hereinafter: the “**Corporation**”) for the first quarter of 2022 (hereinafter: the “**Reports**”).
2. To the best of my knowledge, the interim financial statements and the other interim financial information which is included in the reports do not include any incorrect representation of any material fact, and do not lack any representation of any material fact which is required in order for the representations which are included therein to not be misleading with respect to the period of the reports;
3. To the best of my knowledge, the interim financial statements and the other financial information which is included in the interim reports adequately reflect, in all material respects, the Company’s financial position, results of operations and cash flows as of the dates and for the periods to which the reports refer;
4. I have disclosed to the corporation’s auditor, to the Board of Directors and to the Balance Sheet Committee of the Company’s Board of Directors, based on my most current assessment regarding internal control over financial reporting and disclosure:
  - A. All material deficiencies and material weaknesses in the establishment or implementation of internal control over financial reporting and disclosure insofar as it pertains to the interim financial statements and to the other financial information which is included in the interim reports, which may reasonably have an adverse affect on the corporation’s ability to collect, process, summarize or report financial information in a manner which could cast doubt on the reliability of the preparation of the financial reports and the preparation of the financial reports in accordance with the provisions of the law; And:
  - B. Any fraud, whether material or immaterial, in which the CEO or any of his direct subordinates are involved, or in which are involved employees who have significant positions in the Company’s financial reporting control over financial reporting.
5. I, alone or together with others in the corporation-
  - A. I have established controls and policies, or have verified the establishment and implementation, under my supervision, of controls and policies which are intended to ensure that material information pertaining to the corporation, including its consolidated companies, as defined in the Securities Regulations (Annual Financial Statements), 2010, is brought to my attention by others in the corporation and in the consolidated companies, particularly during the preparation period of the reports; And:
  - B. I have established controls and policies, or have verified the establishment and implementation, under our supervision, of controls and policies which are intended to reasonably ensure the reliability of financial reporting and the preparation of the financial statements in accordance with the provisions of the law, including in accordance with generally accepted accounting principles.
  - C. I have not been made aware of any event or matter which occurred during the period between the date of the periodic report and the date of this report, which pertains to the interim financial statements and to any other financial information which is included in the interim period, which could change, in my assessment, the conclusion of the Board of Directors and management with respect to the effectiveness of internal control over financial reporting and disclosure in the corporation.

The foregoing does not derogate from my liability, or from the liability of any other person, in accordance with any applicable law.

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**Eran Cherninsky**  
**Executive VP**  
**Finance Division Manager**

**May 29, 2022**

***Certifications Regarding Controls and Policies with Respect to Disclosure in the Financial  
Statements of Clal Insurance Company Ltd.  
Clal Insurance Company Ltd.  
Certification***

I, Yoram Naveh, hereby certify the following:

1. I have reviewed the quarterly report of Clal Insurance Company Ltd. (hereinafter: the “**Company**”) for the quarter ended March 31, 2022 (hereinafter: the “**Report**”).
2. Based on my knowledge, the report does not include any incorrect representation of any material fact, and does not lack any representation of any material fact which is required in order for the representations which are included therein, in light of the circumstances in which those representations were included, to not be misleading with respect to the period which is covered in the report.
3. Based on my knowledge, the quarterly financial statements and the other financial information which is included in the report adequately reflect, in all material respects, the Company’s financial position, results of operations, changes in equity and cash flows as of the dates and with respect to the periods covered in the report.
4. I, and others in the Company who are making this certification, are responsible for the establishment and implementation of controls and policies with respect to the disclosure and control over financial reporting in the Company; And:
  - A. We have established the aforementioned controls and policies, or have caused the establishment of the aforementioned controls and policies under our supervision, which are intended to ensure that material information pertaining to the Company, including its consolidated companies, is brought to our attention by others in the Company and in those companies, and particularly during the preparation period of the report;
  - B. We have established internal control over financial reporting, or have overseen the establishment of internal control over financial reporting, which is intended to provide a reasonable measure of assurance regarding the reliability of the financial reporting, and that the financial statements have been prepared in accordance with IFRS and the directives of the Commissioner of Capital Markets;
  - C. We have evaluated the effectiveness of controls and policies with respect to the Company’s disclosure, and we have presented our conclusions regarding the effectiveness of the controls and policies with respect to the disclosure, as of the end of the period covered in the report, based on our evaluation; And:
  - D. We have disclosed in the report any change in the Company’s internal control over financial reporting which occurred during this quarter, and materially influenced, or which could have been reasonably expected to materially influence, the Company’s internal control over financial reporting; And:
5. I, and others in the Company who are making this certification, have disclosed to the auditor, to the Board of Directors and to the balance sheet committee of the Company’s Board of Directors, based on our most current assessment regarding internal control over financial reporting:
  - A. All material deficiencies and material weaknesses in the determination or implementation of internal control over financial reporting, which can reasonably be expected to harm the Company’s ability to record, process, summarize and report financial information; And:
  - B. Any fraud, whether material or immaterial, in which management is involved, or in which are involved employees who have significant positions in the Company’s financial reporting control over financial reporting.

The foregoing does not derogate from my liability, or from the liability of any other person, in accordance with any applicable law.

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**Yoram Naveh  
Chief Executive Officer**

**May 29, 2022**

**Clal Insurance Company Ltd.**  
**Certification**

I, Eran Cherninsky, hereby certify the following:

1. I have reviewed the quarterly report of Clal Insurance Company Ltd. (hereinafter: the “**Company**”) for the quarter ended March 31, 2022 (hereinafter: the “**Report**”).
2. Based on my knowledge, the report does not include any incorrect representation of any material fact, and does not lack any representation of any material fact which is required in order for the representations which are included therein, in light of the circumstances in which those representations were included, to not be misleading with respect to the period which is covered in the report.
3. Based on my knowledge, the quarterly financial statements and the other financial information which is included in the report adequately reflect, in all material respects, the Company’s financial position, results of operations, changes in equity and cash flows as of the dates and with respect to the periods covered in the report.
4. I, and others in the Company who are making this certification, are responsible for the establishment and implementation of controls and policies with respect to the disclosure and control over financial reporting in the Company; And:
  - A. We have established the aforementioned controls and policies, or have caused the establishment of the aforementioned controls and policies under our supervision, which are intended to ensure that material information pertaining to the Company, including its consolidated companies, is brought to our attention by others in the Company and in those companies, and particularly during the preparation period of the report;
  - B. We have established internal control over financial reporting, or have overseen the establishment of internal control over financial reporting, which is intended to provide a reasonable measure of assurance regarding the reliability of the financial reporting, and that the financial statements have been prepared in accordance with IFRS and the directives of the Commissioner of Capital Markets;
  - C. We have evaluated the effectiveness of controls and policies with respect to the Company’s disclosure, and we have presented our conclusions regarding the effectiveness of the controls and policies with respect to the disclosure, as of the end of the period covered in the report, based on our evaluation; And:
  - D. We have disclosed in the report any change in the Company’s internal control over financial reporting which occurred during this quarter, and materially influenced, or which could have been reasonably expected to materially influence, the Company’s internal control over financial reporting; And:
5. I, and others in the Company who are making this certification, have disclosed to the auditor, to the Board of Directors and to the balance sheet committee of the Company’s Board of Directors, based on our most current assessment regarding internal control over financial reporting:
  - A. All material deficiencies and material weaknesses in the determination or implementation of internal control over financial reporting, which can reasonably be expected to harm the Company’s ability to record, process, summarize and report financial information; And:
  - B. Any fraud, whether material or immaterial, in which management is involved, or in which are involved employees who have significant positions in the Company’s financial reporting control over financial reporting.

The foregoing does not derogate from my liability, or from the liability of any other person, in accordance with any applicable law.

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**Eran Cherninsky**  
**Executive VP**  
**Finance Division Manager**

**May 29, 2022**